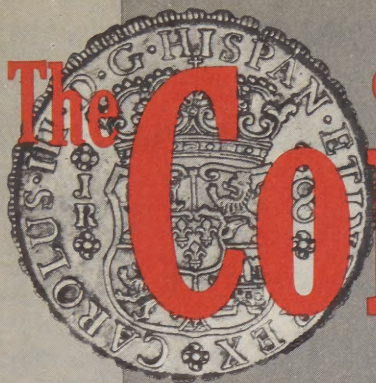


File Copy
Editorial



The Coin Dealer

August, 1963

PAID
U.S. POSTAGE
BLK. RT.



1909
27-V.D.B.

LINCOLN PENNY COLLECTOR

FILL ME IF YOU CAN



1909
1/4-V.D.B.-S

1909 72	1909 8-S		1918 286	1918 37-S	1918 48-D	1927 144	1927 14-S	1927 27-D
1910 146	1910 6-S		1919 292	1919 140-S	1919 87-D	1928 134	1928 17-S	1928 31-D
1911 191	1911 4-S	1911 12-D	1920 310	1920 46-S	1920 49-D	1929 188	1929 50-S	1929 42-D
1912 68	1912 4-S	1912 16-D	1921 39	1921 7-S	1921 16-D	1930 187	1930 84-S	1930 40-D
1913 76	1913 6-S	1913 16-D	1922		1922 7-D	1931 19	1931 1/4-S	1931 4-D
1914 78	1914 4-S	1914 1-D	1923 74	1923 9-S				
1915 29	1915 4-S	1915 22-D	1924 78	1924 12-S	1924 3-D	1933 14		1933 6-D
1916 131	1916 22-S	1916 36-D	1925 140	1925 26-S	1925 28-D	1934 219		1934 28-D
1917 196	1917 23-S	1917 65-D	1926 157	1926 8-S	1926 28-D	1935	5	1935 D

The idea is to collect a complete set of pennies in the best available condition. The numbers under the dates on the card indicate the approximate millions coined each year at each mint. "S" below the date on the penny indicates San Francisco mint—"D", Denver—No mint mark, Philadelphia. Victor D. Brenner designed the penny. His initials appear at the bottom edge of the tail of first issue 1909 only. There are some pennies dated 1922 without mint mark in circulation though Phila. claims to have made none. Clean your specimens with a soft eraser or a little vinegar before placing them in the board.

CAPITAL PLASTICS, INC. WELCOMES THE COIN DEALER . . .

. . . check our ad each month in this location for better profits in plastics.

NEW ANNOUNCED FOR THE FIRST TIME NEW

★ ★ NEW CAPITAL COIN HOLDERS ★ ★

THE FOLLOWING ARE COMPLETELY DESCRIPTIVE AT OPENINGS

Number	Size	Title	# Opening	Only Black White	Price
418 C	2x4	Flying Eagle Cents, 1857, 1858 SL & 1858 LL	3	x	\$1.50
443	3x6	Newfoundland Small Cents — complete 1938-1947	7	x	3.00
437	3½x6	United States 1909 Cents — 4 Lincolns + 2 Indians	6	x	3.50
438	3½x6	Copper Nickel Cents — 1857 thru 1864	9	x	3.50
439	3½x6	Indian Cents 20th Century — 1900 thru 1909	10	x	3.50
439 A	3½x6	Indian Cents 20th Century — 1909 thru 1909 S (Includes the 1908 S and 1909 S)	12	x	3.50
452	6x8	New Orleans Dollars 1898 O thru 1904 O	7 a	all colors	6.00
492	10x12	Morgan Dollars New Orleans Mint — complete set	26	x	16.00
451 R	6x8	United States Wartime Coins (for the 9 Wartime Cents of 1943 thru 1945 and the 11 silver nickels of 1942 thru 1945)	20	x	6.00
491	10x12	SET Consists of 5 holders to accomodate the complete set of Silver Comm. Half Dollars + Isabelle Quarter & Lafayette Dollar	144	x	set 80.00
401	13x15	United States Type Set Commemorative Silver Coins for the complete TYPE set of 48 commemorative half dollars + the Isabelle quarters and Lafayette dollar (Bookkette NOT available)	50	all colors	22.00
499 C	10x12	Canada Large Cents Complete set large cents including 4 extra varieties of 1859 and 2 extra varieties of 1891 plus obverses of the three rulers	51	x	16.00
499 D	10x12	Canada Large Cents Complete set large cents except 1 opening each for 1859 and 1891	45	x	16.00
474 C	9x10	Flying Eagle & Indian Cents For complete set except without 1856, 1869 over- date, and 1 opening only for 1873 and 1886.	58	x	12.00
402	9x13 MAP	Carson City Morgan Dollars A beautiful holder in the shape of the State of Ne- vada, with one extra opening to show Morgan reverse.	14	all colors	16.00
461	8x10	United States Proof Sets — for 8 Proof Sets	40	all colors	10.00
461 A	8x10	United States Proof Sets — for 7 Proof sets	35	all colors	10.00

COIN FITTING TOOL Permits the trimming of coin openings
where coins vary in size Returnable for refund\$1.00

(Early US and Foreign coins tend to vary in size.)

Holders marked "all colors" available in Red, Green, and Blue transparent and black and white opaque.

CONTACT YOUR CAPITAL JOBBER

▶▶▶▶▶ CAPITAL PLASTICS, INC. ◀◀◀◀◀

3136 DELLWOOD AVE. N.W.
CANTON, OHIO

The Lovable Infant Grows Up

It isn't hard to remember back to the time when a few collectors got together at a hotel, swapped a few coins, held an auction and went home happy — they'd attended a convention.

But that day is gone. Numismatics today is a lively, dynamic business. There are a number of signs which tell that the hobby has moved into the big time. Ad agencies, professional displays used by manufacturers at conventions, the wheeling, dealing operators — these are just a few surface indications that the lovable infant is growing up.

And the publishing field must grow up with it. That's the reason

for "The Coin Dealer." After all this time, we are happy to be forced to admit that the manufacturer, supplier and dealer are more than pleasant adjuncts to the hobby — they are an integral, necessary part of our lives.

It is to you this publication is devoted. It is your news medium, published for you and about you. And, as with the hobby itself, "The Coin Dealer" needs your cooperation in order to serve you.

Advertising is only a part of the picture. We think you'll recognize quickly the advantages of advertising in a publication read only by dealers.

It is the editorial part of the magazine which could use your help. Our editorial staff keeps on the move. We hit many of the larger and smaller conventions, we make trips throughout the country visiting coin shops, supply centers and manufacturers. But we can't get to all the shows, and we can't visit all the shops and factories.

Keep your fellow dealers abreast of the developments in your area of numismatics. Write today to "The Coin Dealer," Iola, Wisconsin. Give us the latest news and we'll share it with all the others who are involved — as you are — in the commercial end of the growingest business in the world.

About the Cover

It seemed fitting to use the photo which appears on the cover for the first issue of "The Coin Dealer."

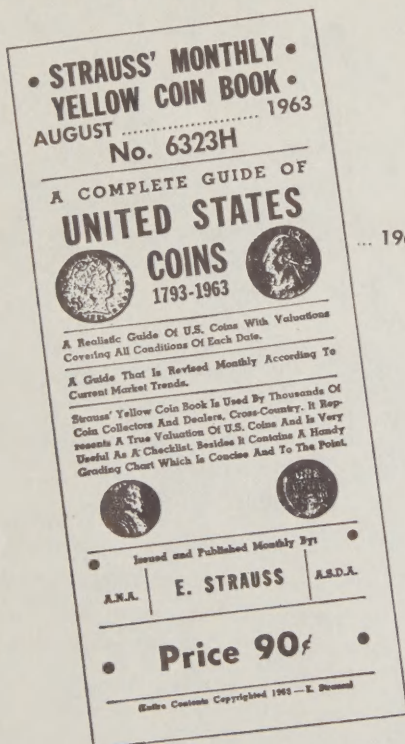
The copyright on the Kent Coin Board is dated 1934. That was the beginning of Whitman's coin supplies. From this humble, non-numismatic start a giant has grown up in the field of numismatic supplies.

To us, this coin board is symbolic of the whole hobby. It has grown from a passtime for a few to a leisuretime activity for millions. And it continues to grow.

For the story on how Whitman's Coin Supply Division began, see page 6.

"THE COIN DEALER" IS PUBLISHED MONTHLY BY CHESTER L. KRAUSE, IOLA, WISCONSIN. IT IS MAILED FREE TO MORE THAN 5,000 MANUFACTURERS, SUPPLIERS AND DEALERS IN CANADA, THE UNITED STATES AND MEXICO. ADVERTISING RATES WILL BE SENT ON REQUEST.

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First of all, the prices are realistic. All valuations are up to the minute.

Secondly they serve as a guide to thousands of collectors and dealers.

Thirdly it contains a "down-to-earth" chit-chat column which is a monthly feature. In addition the

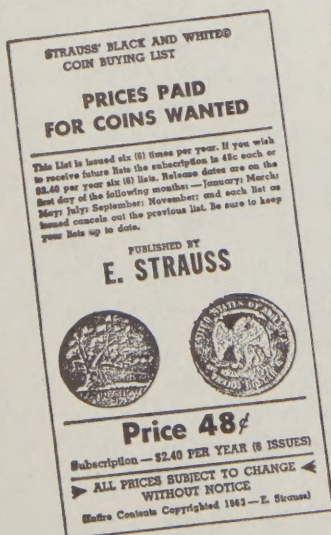
"yellow book" contains a sensible grading section that actually takes you by the hand and guides you in grading your coins.

Finally STRAUSS' MONTHLY YELLOW BOOK is reviewed and revised monthly bringing you the prices of today and not yesterday's or last year's.

Strauss' monthly list now contains grading instructions or how to judge the points of wear on specific coins of denominations.

Send 90¢ now for this month's book and we have the utmost of confidence that you will like it so much that you will immediately subscribe for a full year (12 issues) at \$9.00 and thereby save \$1.80 (postpaid).

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Send 48¢ NOW for the current list or subscribe to the next 6 issues (1 year) at \$2.40 postpaid.

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"Threat to Kettle Tokens"

Warns Boston Dealer

Maurice Gould, dealer-collector in Boston, sent along this note which he thought might be of interest to dealers.

"I have noticed the famous Kettle Token advertised in both price lists and coin publications and some have appeared in auctions.

"The Copley Coin Company had the following experience with these items:

"Over the years we have sold many of the \$2.50 and \$5.00 items to collectors as well as dealers and there has never been any complaint or question of any kind.

"But several months ago, a member of the U.S. Secret Service from the Boston office dropped in to see us and inquired if we had sold any and if we had any of the Kettle Tokens available. We did not have any at the time, but told him we had sold them over the years.

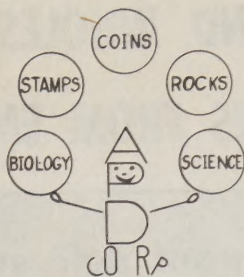
"He showed us a letter that we had sent to a man in the South, offering him and selling him a few of these Tokens at a nominal price.

"This party had removed the word 'Kettle' and gave them some kind of a dipping so that they would look like genuine gold pieces. He sold them at extremely high prices to collectors as genuine 1803 \$2.50 and \$5.00 gold pieces. Naturally, the parties buying these would be beginners or people having very little knowledge of the U.S. gold series.

"Because of the complaints, the government looked into the matter and we were told that these items would now be seized by the government because of the illegitimate use of the Tokens.

"I tried to explain to the agent fully that these Tokens have been sold for many years to collectors. I showed him the listing in the U.S. Pattern book, etc., but after conversing with him, it seemed to me the Secret Service boys have a definite plan to seize the Tokens.

"Possibly some of our dealers and collectors will be in a position to have something done so that these interesting and historical items will again be available to the public."



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VERSATILE



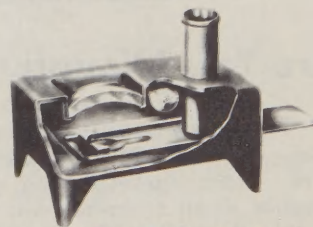
ECONOMICAL

Mounted lens rests on top of open frame, for easy, magnified viewing of desired objects. **OR**—mounted lens may be removed and used as a hand or pocket magnifier. Also sized to fit lens opening of Scan-O-Matic—doubles magnification clearly, without distortion, when placed over installed lens. Over-all height, lens and frame— $3\frac{1}{4}$ "; distance between feet— $4\frac{3}{8}$ ".

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Birth and Growth of Whitman's Coin Supply Division



There is nothing quite as impressive as success, thought we, as we considered editorial content for the opening issue of "The Coin Dealer."

So we asked R. S. Yeoman, Whitman's Vice President for the Coin Supply Division, about the beginnings of the coin supply business at Whitman:

In 1934 Mr. J. K. Post of Neenah, Wisconsin, gave our company a printing order for coin boards. These were known as the Kent Coin Cards.

Were these cards similar to those Whitman manufactures today?

No. In fact, there was nothing numismatic about the idea. At the time it was simply a gimmick to see how easily one could fill up the spaces with cents, nickels and dimes.

Did the idea catch on pretty well?

Yes, and as time went on Mr. Post realized that distribution was a major problem, and we took the production over in 1936. We added to the denominations and made this

series more complete. By 1940 we designed the folder as it now is known and increased the series still further.

Then, by 1940 you were pretty well into the numismatic end of it?

That's right.

Of course, your folders are very well known, but another facet of Whitman which is just as well known is the book publishing. When did you enter that field?

We issued the first "Handbook of U.S. Coins" in 1941 as an answer to dealer requests for a reliable book on this subject. And in 1946 we put out the first edition of the "Guide Book of U.S. Coins," with a cover date of 1947.

In the numismatic field, we often think of Whitman as the name which identifies only coin supplies. Of course, this isn't true. Whitman embodies a lot more than just coin supplies, doesn't it?

Oh yes. During a period ending in 1953 Whitman Coin Supplies

were a part of the regular Whitman line of children's books, games, stationery, playing cards, etc. And my connection with the numismatic products was purely sideline. Almost everything of an editorial nature was done at home, as there was little spare time in my regular duties as promotional and advertising manager for Whitman.

You mentioned editorial work which you did at home. What other kinds of work were there in this embryo Coin Supply Division?

In those days my work was varied and was more or less the kind of office work which comes under the heading of customer service — delayed shipments, cancellations, special routings, laying out and supervising the printing of catalogs, all mail order activities and other such jobs.

Even at that time that sounds like a pile of work to do as a sideline. When did your numismatic line become a separate organization within Whitman?

(more on page 11)

POSTAGE STAMP ALBUMS CATALOGUES AND SUPPLIES

60 PAGES OF THE BEST IN

NUMISMATIC & PHILATELIC SUPPLIES

Accessory Price List No. 6

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The Catalogue Contains All Previous Price Lists.

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Coin & Stamp Accessory Stock Reduction Sale

BOOKS

1963 "Guidebook of Canadian Coins & Great Britain's Modern Coins" 5th Edition 200 pages, 1500 illustrations — N.B. We now ship — The new REVISED 2nd Printing — May 1963. Retail \$1.50, Net .90 25 bks.; .80 50 bks.; .75 100 bks.

"Cash for your Canadian Coins" — 7th Edition — 56 pages (released November 23/62). Retail .50, Net .25 50 bks.; .22 100 bks.; .19 500 bks.; .18 1000 bks.

Canada Variety Catalogue — 2nd Edition, 1300 varieties shown with prices — 1962-63 Issue — 120 pages. Retail \$1.70, Net .85 6 bks.

STANDARD CATALOGUE OF CANADIAN COINS — Charlton 10th Edition — 1962 issue. Retail \$1.35, Net .60 6 bks.

MODERN WORLD COINS — R. S. Yeoman — 3rd Edition — 510 pages. Covers coins of all countries for the last 100 years with estimated value of each type & denomination. Special Clearance: Retail \$5.50, Net 2.25 4 bks.

"Guide book of Canadian Coins" 3rd Edition, 296 pages. Retail \$1.95, Net .30 10 bks.

Guide Book of U.S. Coins — 15th Edition — 255 pages. Retail \$2.50, Net 1.00 10 bks.

"Canada Silver Dollars" — Starr Gilmore — fully illustrated — 96 pages. Retail \$1.50, Net .90 4 bks.

"Guidebook of Great Britain's Modern Coins" 1st Edition — 86 pages. Retail \$1.50, Net .35 6 bks.

"Coins, Tokens & Medals" by Sandham, reprint 72 pages. Retail \$3.75, Net 1.50 4 bks.

JUST OFF THE PRESS — A Great New Reprint — Exact reproduction, includes all illustrations. Illustrated history — Coins — Medals, relating to Canada by P. N. Breton. Editions of 1894 and 1912 combined in one volume — heavy quality paper-cloth bound. Retail \$8.50, Net 5.10 3 bks.

ACCESSORIES

Metal Coin Storage Box — 2"x7½"x14½" capacity 1,000 coins. Retail \$4.35, Net 2.25 3 bks. Challenger Coin Boxes — 2¼"x4¼"x10½. Retail .40, Net .22 20 bks.

ONE STOP SERVICE FROM REGENCY

Coin & Stamp Accessories Listed at Canadian Prices for Canadian Dealers

Brown Kraft Coin envelopes, 2"x2" — 1000 per box. Retail \$4.50, Net 2.20 5 bxs. either type. White Wove Coin envelopes, 2"x2" — 1000 per box. Retail \$4.95, Net 2.30 5 bxs. either type.

U-Staple-It Coin holders, Square Window in black 2x2x9 coin box — 100 per box: small, cents, nickels, dimes; medium, quarters, halves; large, Silver Dollars. (special tab top) (order combination of sizes you desire to make up quantity). Retail \$2.25, Net 1.35 10 bxs.; 1.25 20 bxs.; 1.20 30 bxs.; 1.10 100 bxs.; 1.00 200 bxs.

Custom-U-Staple-It Coin Holders (round window) in black box 2x2x9, 100 per box (special tab top). Small — cents, nickels, dimes; Medium — quarters, halves; Large — silver dollars. Retail \$2.50, Net 1.50 10 bxs.; 1.40 20 bxs.; 1.30 30 bxs.; 1.20 100 bxs.; 1.10 200 bxs.

Black Coin Boxes — 2"x2"x9", heavy standard shipboard construction. Retail .30, Net .15 20 bxs.; .14 50 bxs.; .13 100 bxs..

Canada Coin Set Holder — cardboard, holds 1c to \$1.00 — complete with cellophane envelope. Retail .15, Net .07 100; .06 500

Poly-Coin envelopes #1 - 1½" x 3" — 100 per packet. Retail .80, Net .40 12. Poly-Coin envelopes #2 — 2" x 3". Retail .90, Net .45 12.

Acetate Currency Holders: Small for shinpasters, etc.; Medium-for current size bills; Large-for large bills. Retail .15, 7½c 50 any assortment.

Plastic Mint Set Holders (Canada) (Plexiglass type): colors Black, Red, Blue, Yellow, White. Retail \$2.75, Net 1.35 12

Crown Coin Cleaner — for silver coins. Retail \$1.00, Net .50 8.

MAGNIFYING GLASSES

P-4X 2" pocket magnifying glass, folds into plastic leather case. Retail .50, Net .25 24.

Handy magnifying glass — 1", 2X, celluloid frame & handle. Retail .25, Net .13 24.

M460 — Achromatic pocket magnifier — 10X lens. Retail .95, Net .50 12.

REGENCY VINYL PRODUCTS

2"x2" vinyl coin envelopes — per 100 packet in 2x2x8 black coin box. Retail 3.25, Net 1.35 20; 1.50 6.

20 Pocket vinyl coin page — 9½" x 11¼". Retail .45, Net .25 50; .23 100; .22 200; .20 1000.

12 pocket vinyl coin page 8½" x 11". Retail .40, Net .23 50; .22 100; .19 1000.

3 pocket Mint Set Page — complete with red, white & blue Canada coin set holders. Retail .75, Net .40 10.

4 pocket Mint Set page — 8½ x 11. For Mint sets from 1961. Retail .50, Net .26 20; .24 40; .22 100.

Canada 12 pocket coin wallet — vinyl construction, Gold stamped on cover with Canada's Coat of Arms, Red, Black, Blue. Retail .60, Net .30 20; .26 40; .22 100.

Canada 24 pocket coin wallet (designed for inside coat pocket). Vinyl — Red, Black & Blue, Gold stamped with Canada's Coat of arms on cover. Retail \$1.00, Net .45 20; .40 40; .36 100.

STAMP SUPPLIES

100 Flags of the Nation — includes most members of the United Nations. Retail .25, Net .12 50; .10 100.

Sheet Protectors — Special, almost clear, polyethylene with black card insert — 3 hole punched. Retail .15, Net .09 100; .08 500.

Canada Stamp Packets — 100 diff. (min. 60 commemoratives). Retail \$1.00, Net .45 12.

Canada Stamp Packets — 150 diff. (min. 70 commemoratives). Retail \$2.00, Net 1.00 6.

Canada Stamp Packets — 200 diff. (min. 90 commemoratives). Retail \$4.25, Net 2.13 2.

Canada Stamp Album — binder only — 2" - 3 ring Special padded blue vinyl plastic with Canada coat of Arms — inside pockets — plus clear-vue spine pocket. Retail \$5.95, Net 2.95 4.

QUALITY OPTICALLY GROUND READING GLASSES

No stamp collection is complete without a good reading glass. M420 2 inches Black ebony handle. Retail .85, Net .47; M425 2½ in. Black ebony handle. Retail .95, Net .52; M430 3 inches Black ebony handle. Retail \$1.10, Net .60; M435 4 inches Black ebony handle. Retail \$1.70, Net 1.02. Any combination of 10.

Coin Tubes

TRU-FIT COIN TUBES, heavy quality coin tubes for Canadian coins, 1c through to \$1.00 size (minimum quantity) 100\$7.50

MEGHRIG COIN TUBES — Heavy Duty styrene plastic tubes, available in sizes 1c through to \$1.00 size (packed 100 per box) 1 box\$15.00

MEGHRIG DELUXE COIN TUBES — The thickest tube on the market — made of heavy gauge, rigid plastic, they are extremely durable.

for 1c, 5c and 10c tubes, each\$0.20
for 25c and 50c tubes, each\$0.25
for \$1.00 tubes, each\$0.30

TOMKEN "LOCK-TOP" COIN TUBES — special screw top now eliminates spilled coins, or sticky tape. Convenient writing surface on every lock-top cap, available in sizes 1c through to \$1.00, each \$0.15.

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9064	Nickels	(1922-1960)
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Handbook of U.S. Coins, by R. S. Yeoman\$1.35
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(Continued, Next Page)

**REGENCY
(Continued)**

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PAPAL MEDALS**

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Our Lady of the Rosary
Our Lady the Immaculate
Our Lady of Sorrow
Saint Virgo, The Blessed Virgin
St. George and Dragon
Saint Cecelia
St. Francis of Assisi
St. Michael the Archangel
Maria di Pompei
Saint John the Baptist
Nostra Signora-Della Guardia
Our Lady of Lourdes
Saint Virgo
Saint Dominic
Saint Martin
Pastor Bonus
Via Crucis, The Way to the Cross
Saint Peter & Saint Paul
St. Peters Basilica
Christ Assembled with 12 Disciples

Rev. Obv.

Pope Benedict XV — Coat of Arms
Pope Leo XIII — Coat of Arms
Pope Pius IX — Coat of Arms
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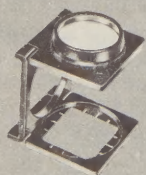
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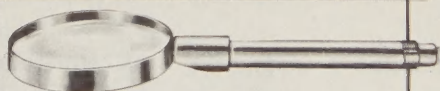


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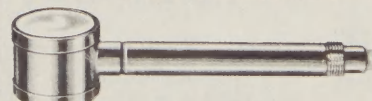
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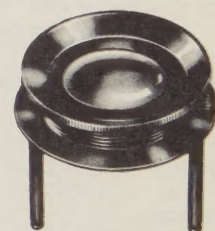
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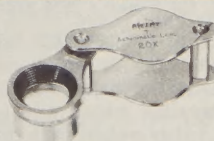
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continued from page 7

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I suppose the separation of the Coin Supply Division and the growth of that Division have gone hand in hand.

Naturally, we have added many products which are well known to all, and we have increased the demand well beyond the borders of our country. In later years we have produced, under the guidance of Kenneth Bressett, our Numismatic Editor, reference books on the coins of such countries as England, Alaska, Puerto Rico, Hawaii, Virgin Islands and the Philippines. As for the Canadian market, James Charlton of the Canada Coin Exchange has been prominent and our greatest factor in distribution of merchandise in Canada.

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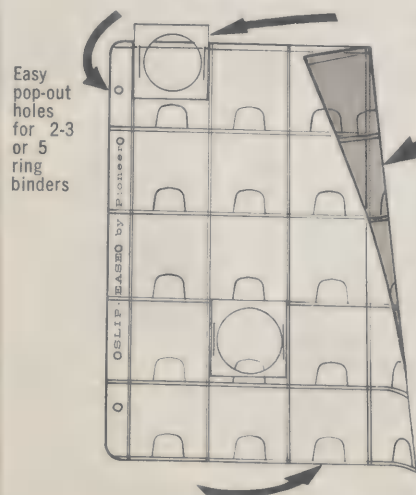
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(more on page 15)



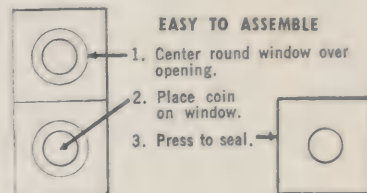
Line Up on B & B's Dealer Prices

B & B, PresSeal and Econo Holders

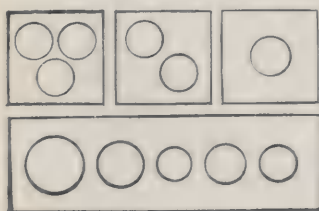
Boxed 100	1M	2½M	5M
PresSeal — imprinted	18.00	17.50	17.00
— plain	17.50	17.00	16.50
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— env. - imprinted	9.50	9.10	8.50
Econo — plain	7.60	7.00	6.50

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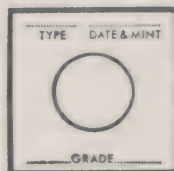
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List of more than 200 other Books sent upon request. When Ordering any of above Books, if you are not known to us, be sure to use your letterhead or other positive proof you are a Dealer. We sell Wholesale to DEALERS ONLY.

SERVICE THAT HAS NO EQUAL — PREPAID SHIPMENTS

Send for our 1964 Wholesale Catalogue — ready next month

Please give us a Try — like Hundreds of Other Dealers — you'll make us your "One Source Supply Headquarters". Since Prices on Items like Rolls, Proof Sets, etc. advance almost daily, please send your Want List for Prices. Also, List of Proof Sets, etc. you may wish to sell us.



Bebee's

"Pronto Service"

4514 North 30th Street
Omaha, Nebraska 68111



the colony of Massachusetts for urging the authorities "To proclaim a true and absolute soul freedom to all the people of the land impartially so that no person be forced to pray, nor pray otherwise than as his soul believeth and consenteth."

An excerpt from this quotation appears on one side of the Roger Williams medal. This side also shows three men of widely different cultures — Christian, Jew and Indian — each openly worshipping his deity according to his own beliefs, free from restraint. The other side of the medal bears Roger Williams' portrait.



The medal is the latest to be released in the series of historical medals honoring the immortals in The Hall of Fame For Great Americans at New York University. Roger Williams was elected to the Hall of Fame in 1920.

Medals previously issued in the series honor Alexander Graham Bell, Benjamin Franklin, Thomas Jefferson, John James Audubon, Walter Reed, Henry Thoreau and Mark Twain. Others will be issued monthly until the entire Hall of Fame series is completed.

The medals are struck in both bronze and pure silver and are 1 3/4" in size (slightly larger than a silver dollar). Bronze medals retail at \$3.00 each; silver medals \$14.00 each, Federal tax included. A larger 3" bronze medal is also available at \$6.00. The silver issue is limited to 7,500 pieces for each name.

Medals may be ordered and information is available from the Coin & Currency Institute, 393 Seventh Avenue, New York 1, New York.



TO ALL RCDA MEMBERS, AND FELLOW DEALERS, AND PART-TIME DEALERS EVERYWHERE:

The RCDA, Inc., is now composed of several hundred fine Dealers, and Part-time Dealers all over the World. This Organization is Second only to the American Numismatic Association, which, of course, is composed of Collectors also, whereas the RCDA is not.

During the next three (3) months certain public announcements and news stories will be released by the RCDA, one of these being the site of the First Annual RCDA Convention in the year, 1964. You probably will be surprised when the CITY is announced, for this RCDA Convention is going to be a lot of fun also.

Mr. Dealer, and Part-time Dealer, if you are not now an RCDA member, we believe before long you will want to be.

RETAIL COIN DEALERS
ASSOCIATION, INC.

By: Wilson F. Walters
Executive Secretary

FOREIGN MATERIAL

Czechoslovakia

1954 10 & 25 Korona, Y-53-54 Unc. \$12.00
1955 10, 25, 50, 100 Korona Unc. 32.50

Bikanir 1937 Rupee, Y-4 XF 5.00

Sailana 1912 1/4 Anna, Y-2 Unc. 6.00

Eritrea 1918 Tallero, Y-5 VF 7.00

Romania 1939-40 250 Lei, Y-64 XF 2.00

Austria 1963 25 Sch (new comm.) Unc. 1.75

Hungary 1938 5 P St. Stephen Unc. 4.00

1939 5 P Horthy, Y-49 Unc. 4.00

1943 5 P Horthy, Y-57 Prooflike 2.00

1945 5 P Parliament, Y-56 Unc. 1.50

1896 1 Kor., Millennium, Y-31 Unc. 2.00

1935 2 P Pazmany Univ, Y-45 XF 4.00

1929-39 1 & 2 Pengo, Y-42-43 XF 1.10

1935-36 2 P Commem. Y-45-47 Unc. 8.50

Israel 1949 500 Prutah, Y-14 Unc. 5.00

1962 5 Pound, Negev Y-31 Unc. 5.00

1963 5 Pound, Seafaring Unc. 5.00

So. Africa 1960 Crown Commem.
(22,367 minted, see Becker) Unc. 3.00

Prices in U.S. funds. Minimum order: \$25.00.
Payment with order, add postage.



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P.O. Box 221, Station H
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NEW WIDER HEAVIER HINGE



All vinyl with 12 or 20 pockets. You can fold it and carry it in your pocket or it fits 2 or 3 ring

binder. All pockets open at top. Everything shows from front or back.

BRAND NEW!!

LUKE'S EZE-VUE
EV 20 - S. P.



Same Quality
As All Our
Other Pages.
Here's Your
Answer!

EV20 — Top Pocket
EV20SP — Side Pocket
EV4C — 4 Pocket Modern Curr
EV3C — 3 Pocket Large Curr
EV4P — 4 Pocket Proof Sets
ALL THE ABOVE \$2.75 doz.
\$20.00 Hundred

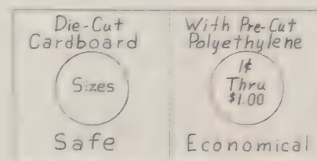
EV12 — 12 Pocket \$2.25 doz.
\$16.50 Hundred

LUKE'S
"Eze-Karry"
WALLET



EK12 pocket
\$3.60 doz.
EK18 pocket
\$5.40 doz.
EK24 pocket
\$7.20 doz.

EK10P — 10 Pocket Proof Wallet
75c ea. — \$8.40 doz.



Luke's "DO IT UR-SELF" Holders — The finest Made. — Same Cardboards as "Protect A-Coin Holder" Polyethylene Pre-Cut Sheets — Will Not Tarnish Coins (Insert). NO CENTER SEAMS — Just Fold. Insert and Staple. Each Hund. In Reusable 2x2x9 Box 90c hd., \$8.50 M. ORDER FROM YOUR JOBBER — IF HE DOESN'T HAVE THEM ORDER FROM

LUKE COIN SUPPLY CO.

501 No. Sylvania
Ft. Worth 11, Texas

New Department in Wisconsin Store



After 69 years, Kuhl's, Stevens Point, Wisconsin's oldest department store, has just added a new department — Kuhl's Coin Shop. The shop is located on the balcony of the store. The store's manager, H. H. Jarantowski, appears above in the new addition.

Canada Coin News Changes Homes

Numismatics is a field subject to sudden change. And one of the most recent changes took place in the offices at the Coin Collectors' Capital.

Starting with the issue dated August 12, "Canada Coin News," the numismatic newspaper devoted to following Canadian numismatics, will be totally edited and produced in Toronto, Ontario.

Krause Publications Ltd., the corporate body which produces "Canada Coin News," will continue to operate out of offices at 1109 — 62 Richmond W., Toronto 1, Ontario. Up to this time the paper was operated in cooperation with the offices in Iola, Wisconsin, which produce "Numismatic News," COINS magazine and "The Coin Dealer."

The move will eliminate certain difficulties encountered under the
(more on page 19)

Presenting Pollard's Popular Products

"Mylar Window"

ALL NEW

2 x 2

EASY TO MOUNT — EASY TO DISPLAY

Featuring the Durable Crystal Clear Inert "Dupont Mylar" with Attached Windows. Your Coin is Cradled Between Two Pieces of the Clearest and Strongest Window Available. The Extremely Tough — Almost Invisible — Mylar Will Protect Your Coin Better and You Can View Coin as if Suspended in Mid Air — Surrounded by Heavy White Stock Board — Easy to Mount Coin — place on Mylar Window — Fold and Staple or Glue. No Fumbling or Cutting to Insert and Center Coin. Order Today.

DEALERS: 90c per 100 (1,000 up). JOBBERS: 85c per 100 (10M) (80c 25M). Packed 100 in Coin Box add 15c for Box — Larger Quantities WRITE.



QUALITY 2x2 COIN BOX

Heavy cardboard with Waffle Grained Leatherette Glazed Covering — 4 colors — Black, Brown, Maroon & Blue — Retail 35c.

Dealers Quantity Prices Postpaid

	Quantity	Prices	Postpaid
12 Boxes (Per Case)	.21	Each	\$ 2.52
72 Boxes (Per Case)	.17½	Each	12.60
144 Boxes (Per Case)	.15	Each	21.60
288 Boxes (Per Case)	.12¾	Each	36.72

POLLARD'S PLASTIC COIN HOLDERS



For Mint Sealed Proof Sets



For Wartime Nickels



Types of Dimes and Odd Type

Each holder is colorfully printed and illustrated in red, white and blue, except the proof set holder which is titled in gold.

Other holders available for Mint Sets, War II cents, types of (1c & 5c) 25c-50c & \$1.00, Retail \$1.00 each Dealers: Sample order 1 each of 9 different holders — \$5.40 — 50 your choice \$27.50 (100 for \$50.00) Postpaid



Pollard's 3 piece lifetime plastic holder titled "U.S. Proof Set" with 6 plastic screws — Black or White. Retail up to \$1.75. Dealers Special: 50 holders for \$32.50 — 100 for \$60.00 Postpaid.

NEW ITEMS 40%

Dymo-M4 Labelmaker	...\$ 9.95
Dymo-M55 Tapewriter	... 29.95
Tensor Light w/case	... 20.75
Screw Top Tubes	... .10
2nd Ed. Spadone	... 2.00
Capital Plastics	... 40%
Auto Alarm	... 9.95

2½" Magnifier

With bending handle in leather case
Retail \$1.50

Dealers
Special

\$7.20 per Doz.



Complete Line of Coin Supplies — Send for Free Catalog

POLLARD COIN and SUPPLY CO.

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IN ONE MAGAZINE FOR COLLECTORS — COINS!



COINS MAGAZINE is the world's favorite monthly magazine of U.S. and Canadian coin collectors. It is fast becoming the favorite of coin dealers as well.

COINS contains 64 or more pages of current coin events . . . coin, token, medal and currency articles of lasting interest . . . large, clear pictures . . . beautiful color . . . and Standard Price Guide with up-to-date values of ALL coins . . . plus advertising by the nation's top coin dealers and suppliers. Total distribution and

circulation now more than 80,000. Amazing rate of growth in readers and advertisers — U.S. and Canadian.

COINS gives you both: thousands of impulse buyers who get their copies from newsstands and coin shops . . . and subscribers across the U.S. and Canada.

Try this market. There's no other like it. Write today: COINS MAGAZINE, Iola, Wisconsin. Advertising closing date is the 5th of each month. 12 issues a year.



The Coin Collectors' Capital — Iola, Wisconsin

World Headquarters For: Numismatic News • Canada Coin News • COINS MAGAZINE

THE BIG **B** LINE

PROOF SET HOLDERS

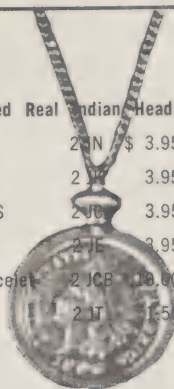
Proof Set Holder (American)	P170	1.00	.60
Proof Set Holder (Canada)	C171	1.00	.60
Mint Set Holder	M172	1.00	.60

Special Occasion Proof Set Holders

A gift that grows in value	#SPH-10	1.00	.60 ea.
Wedding	#SPH-11	1.00	.60 ea.
Happy Birthday	#SPH-12	1.00	.60 ea.
Graduation	#SPH-13	1.00	.60 ea.
First Communion	#SPH-14	1.00	.60 ea.
Confirmation	#SPH-15	1.00	.60 ea.
Anniversary	#SPH-16	1.00	.60 ea.
BAR MITZVAH	#SPH-17	1.00	.60 ea.
New Arrival	#SPH-18	1.00	.60 ea.

Gold Washed Real Indian Head Pennies

NECKLACE	2 IN	\$ 3.95	\$2.00
Key Chain	2 IN	3.95	2.00
CUFF LINKS	2 IN	3.95	2.00
Ear Rings	2 IN	3.95	2.00
Charm Bracelet	2 IN	18.00	6.00
TIE TACK	2 IN	1.50	.90



INDIAN WINDOW DISPLAY - #1200, \$8.50 ea., \$8.50 ea. W/sign- "WE BUY INDIAN HEAD PENNIES" - Please add \$1.00 per each display, West of the Mississippi, shipping & handling charges.



WE BUY INDIAN HEAD PENNIES



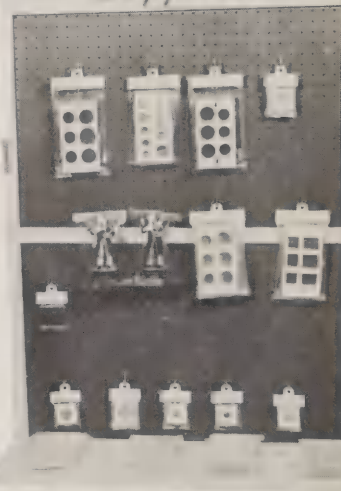
Dial - #1D3 - Current prices of Lincoln pennies from 1909-1963. Contains information on how to obtain Proof sets and Mint sets. \$1.00 \$.60 ea.

FLOOR DISPLAY - #F1201, \$49.50 ea., \$49.50 ea. Please add \$3.00 per ea. display, West of the Mississippi for shipping and handling charges.

Plastic boxes for single coins

2x2 Box, Thin w/insert — #T22 .25 ea., .15 ea., (space for grade & date of coin) 1c-\$1.00 size, incl. 2x2 Box with black foam insert #B22, .25 ea., .12½ ea., (for coins 1c-\$1.00 incl.) also medals.

Coin & Stamp Supplies



PLASTIC SIGNS WITH PLASTIC LETTERS

"OLD COINS" #WS-1\$4.95 ea.
"BUY & SELL" #WS-2 4.95 ea.
"OLD GUNS" #WS-3 4.95 ea.
(Size - 16"x4", Black plastic background w/white plastic letters) (#DC-1)

Display card complete w/12 Key Chains & Coin holders two each of each size holder ranging from 1c-\$1.00 (6) in white finish, (6) in yellow finish \$12.00 \$7.20 (#DC-2)

FOR SILVER DOLLARS ONLY - Display card complete with 12 coin holders in white finish only.

Plastic holder w/insert #LM-30 \$1.00 \$.60 ea.
For Lincoln Memorial cents starting from 1959 to 1963



COIN COLLECTOR			
CR1	\$2.95	\$1.77	
Stamp Collector			
SR2	2.95	1.77	

WINDOW SIGN - Gowing letters read "WE BUY & SELL GOLD COINS". Souvenir gold brick affixed to center of sign.

#GBS-7	\$1.50 ea.	\$1.50 ea.
Coin Cleaner	.50 ea.	.30 ea.
Coin Toner	.50 ea.	.30 ea.

TERMS: 2% 10 days to rated accounts. New Accounts not listed with D & B must furnish credit references with order to establish credit.

** Dealer Orders \$20.00 or more, we pay postage.

*** Dealer Orders West of the Mississippi, \$35.00 or more, we pay postage.

BASELINE MANUFACTURING CORP.

86 SOUTH 87th STREET
NIAGARA FALLS, NEW YORK

two-office setup. First, it will get rid of any time loss caused by mail between the widely-separated offices. Previously a piece of news addressed to Toronto had to be forwarded to Iola, with a subsequent time loss. Now, everything will be sent to Toronto directly and will be handled on the spot.

Another difficulty which will be eliminated is the postage regulation situation. The production of the paper in Canada proper will enable the publisher to apply for second class entry throughout Canada. When the paper was printed in the U.S., the pending U.S. second class permit did not allow second class handling of Canadian copies. This will materially speed up delivery of "Canada Coin News" to readers.

Chester Krause, founder of Canada Coin News, will continue as a stockholder in the Canadian company and Cale Jarvis, current resident editor, will become publisher.

"Canada Coin News" will be printed and mailed to subscribers on the same schedule as before and will continue to enjoy the same high quality printing.

All future editorial submissions, subscriptions and advertising copy should be sent to Canada Coin News, 1109 - 62 Richmond W., Toronto 1, Ontario.

New Order Method For Canadian Sets

Most dealers are already aware of the switch in the purchasing of coins from the Canadian Mint. However, the information is reprinted here for those who might have missed it along the way.

Apparently the orders have been growing in volume to such an extent that the Canadian Mint had to set up a separate department to handle them without inconveniencing the Mint staff.

The new address is Coins Uncirculated, P. O. Box 470, Ottawa 2, Ontario. Coins should be ordered as follows:

Single uncirculated silver dollars
(more on next page)

ATTENTION

Coin Shops and Dealers

Tomken Loc Top Coin Tubes are an accepted item by the coin collector and promptly purchased by them wherever available. To get you acquainted with this Loc Top Tube, we will ship an assortment of the three sizes that account for 90 per cent of all sales. This box will contain 50 one-cent, 30 five-cent and 20 ten-cent size. Price—\$6.90 Ppd. U.S.A. Remittance with order.

DEL SUPPLY

401 Baraga Avenue
Marquette, Michigan

Major Mint Errors

Bought and Sold

I pay cash as follows for major Mint errors:

OFF CENTER CENTS — A.U. to B.U. — \$6.00 each, (must be at least 25% off center).

DOUBLE STRUCK CENTS — A.U. to B.U. — \$20.00 or more.

DOUBLE STRUCK — OFF CENTER CENTS — \$40.00 or more, (must be 25% or more off center (2nd strike)).

If you have off metal, wrong planchet, incused or other major errors, send price, or correspondence invited.

If you need a special item for a customer, I may have it. Please no Dbl. D's, filled letters or other minor errors wanted.

D. L. Ford

509 Townsend Pl.

Oklahoma City 15, Okla.

STUBBS

OLD RELIABLE COIN CLEANER

FOR ALL COINS

Now in 4 oz. Squat Tin Cans, to prove it won't harm any metal and avoid breakage and spilling. Sold on a satisfaction or money back guarantee. Retail \$1.50.

\$7.20 pr. Doz. until Sept. 15th

TRUE TONE COIN PRESERVER FOR ALL COINS

The Silicone in TRUE TONE forms a invisible shield against tarnish and finger prints. Will not change color of coins. Preserves proofs and Unc. This is a wonderful product to use after using any cleaner.

Retails \$1.50

\$7.20 pr. Doz. until Sept. 15th

MONEY BACK GUARANTEE

OLD 43 STEEL CENT CLEANER

The best and fastest of any we have tried. Easy to use. After using steel cents look better than when they came from the mint. Retail \$1.00 — \$7.20 pr. Doz.

I sold hundreds of OLD RELIABLE CLEANER last year, on try it and pay for it when satisfied basis. I collected appr. 95% of all I shipped on this plan, and received many repeat orders. Ask anyone who has used these products and see what they say.

DEALERS WANTED

Harold Stubblefield

HAMILTON, MO.

From the Gateway

to Mexico

Coin Supplies From The Alamo City

DANSCO DELUXE "ALL IN ONE" ALBUMS

#220 Mexico Type Album from 1905	\$1.80
#227 Mexico One Centavo 1899 to present	1.00
#222 Mexico Five Centavo	1.50
#223 Mexico Ten Centavo	1.00
#224 Mexico Twenty-five Centavo	1.50
#225 Mexico Fifty Centavo	1.00
#226 Mexico One Peso	1.50
#228 Mexico 2-5-10 Peso	1.50

UTBERG COINS OF MEXICO

Deluxe Library Edition	3.75
Standard Library Edition	2.00
Pocket Edition	1.00

BUTTREY'S A GUIDE BOOK OF MEXICAN

DECIMAL COINS	1.00
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WHITMAN BOOKSHELF No. 9524 for

MEXICAN TYPE COINS	3.50
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ULAN'S CONDITION GRADING OF

MEXICO'S MODERN COINS	4.00
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MEXICAN PATRIOTS AND THEIR PART IN

NUMISMATICS by PRADEAU	1.00
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COPPER COINS OF MEXICO by EKLUND	1.00
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GOLD FILLED COIN MOUNTINGS

Mexican 2 Peso	1.40
Mexican 2 1/2 Peso	1.40
Mexican 5 Peso	1.40
Mexican 10 Peso	1.75
Mexican 20 Peso	1.85
Mexican 50 Peso	2.00

STERLING SILVER COIN MOUNTINGS

Mexican 1 Peso	1.40
Mexican 5 Peso	1.50

DEALERS — DON'T WRITE — ORDER!

Standard 40 % off — liberal postage or freight allowance.

R. A. GLASCOCK & COMPANY

P.O. Box 8192
ANA



San Antonio, Texas
TNA

are available at two for \$2.50, ten for \$12.50 with additional quantities of dollars in multiples of ten at \$1.25 apiece.

Uncirculated Sets are available at \$3.00 per set, two sets for \$6.00 or five sets for \$15.00. If more sets are desired, they can be ordered in multiples of five at \$3.00 apiece.

B & B Supplies Gets New Home

B & B Supplies — the Busy B's as many collectors and dealers know them — have buzzed off to new and larger quarters at 4944 Vega Ct. East, Fort Worth 15, Texas.

In addition to the coin accessories created by the B's — such as Pres-Seal Holders, Visu 48 Wallets and their new Visu Seal Holders — a broad line of coin supplies are furnished, with new items being added almost constantly.

The C.C.O.A. Medal (Coin Collectors' Medal), issued by B & B first in 1962 with a new and different one planned for each year, has proved popular with many collectors and coin clubs. It contains no advertising and is offered at the nominal cost of 15 cents with special rates to dealers and is given free with an order from the B-Hive.

Whitman Experiments With Sales Aid

Whitman's latest sales aid is an experimental red, white and blue counter display unit promoting the plastic coin box and individual plastic coin holders.

The new display stands 13 inches high, 23 inches wide and 8 inches deep. It is designed to hold a stock of ten plastic coin boxes or 12 boxes of 2 by 2 plastic holders in the back.

This unit is easily assembled by following the printed instructions. A plastic coin holder with a new Lincoln cent is attached to the display. The proof set holder, plastic coin box and cover can be simply inserted in the die-cut slots.

The assembled unit is not only attractive for its color impact, but

the 3-D effect of having actual merchandise attached gives a dramatic picture of these products and how they are used.

The coin box counter display unit will be distributed without charge to all jobber outlets. These may be ordered by simply requesting an appropriate amount along with your next order. Displays will be shipped to jobbers packed ten to a carton. Dealers may obtain the units through their usual jobber source.

Because of the high cost of manu-

facturing these displays, Whitman asks that jobbers request only the actual number which they intend to use.

Allan Petrov Changes Material

Allan Petrov, with offices at 116 East 58th Street, New York, wishes to announce that, after being in the wholesale field of gold coins of the world and U.S. proof sets for about

18 years, he has closed out that line and has since been active in the importation of Crowns, proof sets and commemorative coins.

Petrov may be given credit for introducing the proof-like set from the St. Thomas & Prince Islands, minted in 1962 and made available in very limited sets early in 1963.

In his communication to "The Coin Dealer," Petrov suggests that dealers watch for his ads to appear in this publication.

(more on next page)

The Coin Dealer

REACHES ALL DEALERS IN U.S., CANADA & MEXICO

THE COIN DEALER is a new monthly publication — mailed free of charge — for coin dealers only. If you do not receive an issue, make application on your business letterhead.

You can advertise in **THE COIN DEALER** all year long — 12 issues — for less than it would cost you to send 1 postcard to 5,000 people. More than 5,000 coin dealers, coin shops, coin suppliers and coin product manufacturers in the U.S., Canada and Mexico will receive this great new publication from The Coin Collectors' Capital — Iola, Wisconsin.

Send your ad now to **THE COIN DEALER**, and before the closing date each month: the 20th.

CLIP AND MAIL TODAY

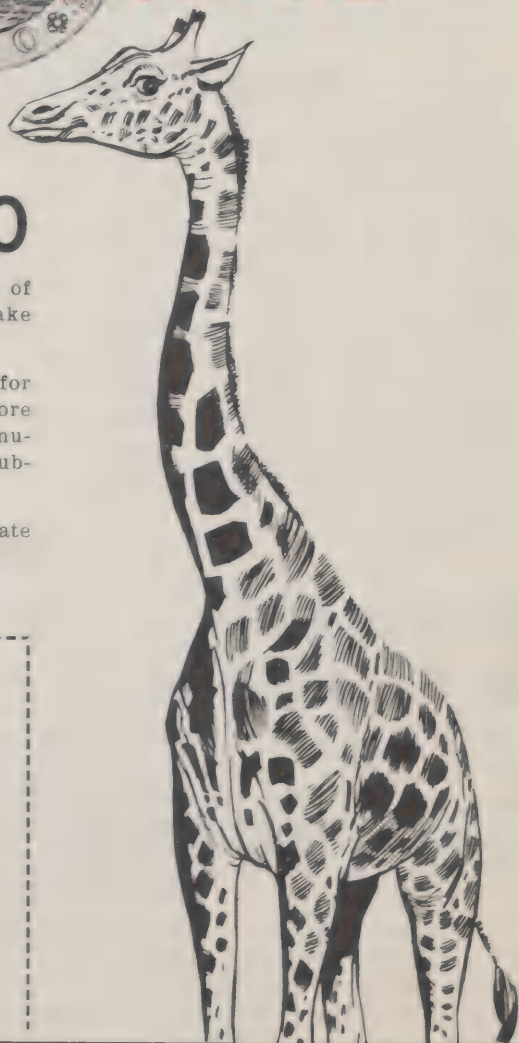
Mr. A. J. Varner
THE COIN DEALER
Iola, Wisconsin

- ☐ Send me ad rates.
☐ I enclose news item and/or picture for you to use in **THE COIN DEALER**.

NAME
(Please print)

ADDRESS

CITY STATE
zone zip code



W. Va. Centennial Platinum All Sold

The West Virginia Centennial Commission informs us that 18 of its 20 platinum commemorative medals have been bought by West Virginia collectors for \$500 each. The nineteenth will be sold at auction at the Centennial coin and antique gun show at Charleston on October 26 through 28, and the last will go to the State Department of Archives and History.

The policy of the Commission was that any of the medals unordered after April 30 should be drawn by lot. However, all the available platinum pieces were ordered by West Virginians during the first 30 days and no drawing was necessary.

The official centennial medal was authorized by Congress, struck at the Mint and is being sold in silver and bronze.

Platinum medal purchasers are: Frances L. Hunter, Hinton; J. E. Comstock, Richwood; Donald C. Shonk, Charleston; A. Grant Beckett, Huntington; E. M. Frederick, Charleston; J. F. Burdette, Charleston; John E. Stealy, Clarksburg; Howard Lee Posin, Wheeling; Clay Miller, Spencer; Mrs. C. R. Houghton, Charleston; Jack Catalan, Parkersburg; Curtis Trent, Charleston; Garland F. Wilkinson, Charleston; Elizabeth B. Neason, Grafton; Charles H. Kittle, Ripley; Jacqueline Schock, Charleston; Milton Burdette, Leon; and W. A. Baird, Charleston.

Scanette Viewer By Advanced Prod.

The latest product from the stable of Advanced Product Development Corporation, Painesville, Ohio, is Scanette.

This new viewing device is a mounted magnifying lens perched on top of an open frame. It can be used as is for inspecting a host of things, including rocks and butterfly wings. Oh yes, you can also use it to inspect coins.

In fact, one of its prime applications is use with the Corporation's Scan-O-Matic. Just remove the mounted lens from the frame, place it above the already installed Scan-O-Matic lens and — presto — it doubles the size of the image. Of course, it can easily be carried as a pocket magnifier, too.

Scanette, says the Corporation, is ideal for studying half dollars, silver dollars, medals, foreign or gold coins, stamps, paper currency, mineral samples, rocks and gems, arrow heads and countless other items.

Whitman Holders For Morgan Dollars

The upsurge of interest in Morgan dollars, kicked off by the government's release of the coins near the end of last year, has sparked a new series of Whitman albums to meet the demands.

To fulfill the need, four new silver dollar albums have been introduced. These are All-In-One folders grouped as follows:

- 9211 Dollars 1878-1885
- 9212 Dollars 1886-1894
- 9213 Dollars 1895-1921
- 9214 Dollars 1921-1935

Another addition to the Whitman line was the Bookshelf album covering Mexican type coins of the 20th Century. The near future will see release of a bookshelf album covering British type coins of Queen Victoria.

Frank Spadone To Do New Book

Frank Spadone, publisher and editor of "Major Variety & Oddity Guide of United States Coins," writes that he is working on a new publication, to be released fairly soon.

"Variety & Oddity Check List, Record Book" will, according to Spadone, "play an important part for the variety and oddity collectors."

It will be arranged so the collector or dealer can keep tabs on his stock, accumulation and collection. It will also contain other features Spa-

done expects will prove useful to this angle of numismatics.

In his letter, Spadone says that one great obstacle in the way of the quick growth of collecting this kind of material is the fact that there is no good way to arrange and store the pieces.

When this arrives, he predicts, the minor error field will boom.

Regency Releases Pope Paul VI Medal

Regency Coin and Stamp Co. Ltd., of Winnipeg Canada, has just announced they will release their new Pope Paul VI, 50mm silvered commemorative medals during the month of August.

The first in what will be a beautiful series of high relief, prooflike, faithful depictions of the new Pope, will be one of a total of 65 different commemorative medals.

There has been a considerable heightening of interest recently in all numismatic medallion items related to the Vatican and its rulers.

The 50mm medals will retail at \$3.25. Illustrated brochures may be obtained free by writing to Regency at 157 Rupert Ave., Winnipeg.

Village Coin Mart Expands Operation

The Village Coin Mart, Inc., Oak Park, Ill., has celebrated its first year of business with an anniversary sale, at the same time announcing the opening of its new Evanston, Ill., store.

In addition to this expansion, the Coin Mart has leased a department in a suburban department store and is planning for two additional units to be opened shortly.

The Evanston store, which opened March 15, is fixtured in the latest style — especially designed Colonial wall sections and sit-down counters. The fixtures are fluorescent lighted and finished in frosted birch.

Pegboard wall sections are white and pale blue with walls decorated with authentic color lithographs of English hunt scenes. The store is 25 by 100 feet, including office area.

EVERYTHING IN VINYL

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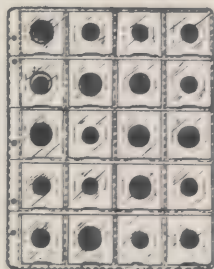
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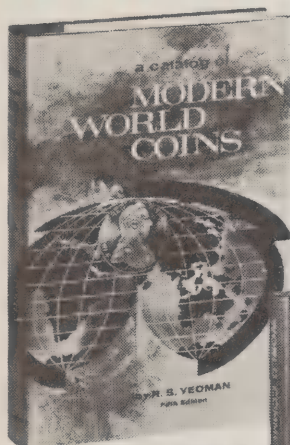
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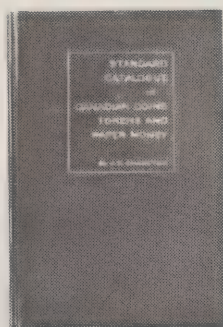
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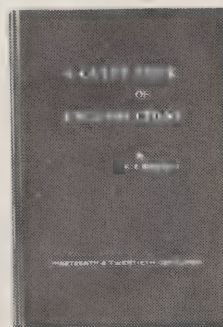


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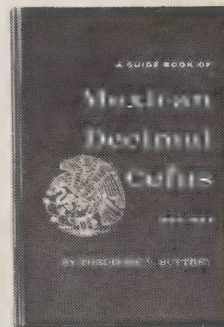


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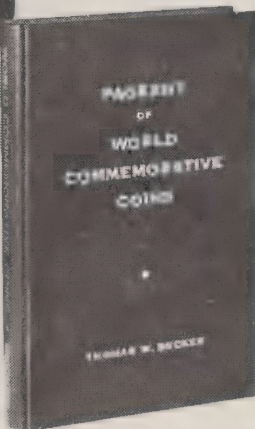
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Editorial



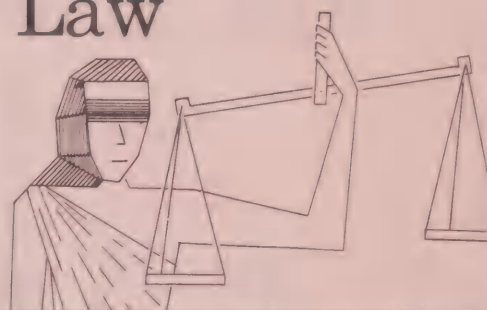
The Coin Dealer

Iola, Wisconsin
September, 1963

In This Issue:

The Dealer and the Law

beginning a series of articles
on the legal aspects
of dealing in numismatics



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*portrait of
a coin dealer*

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No. 2

Vol. 1

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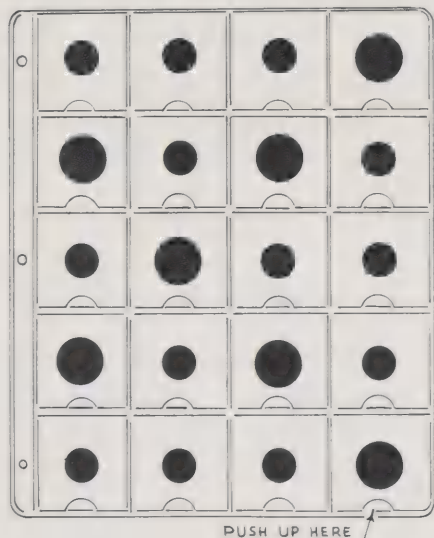
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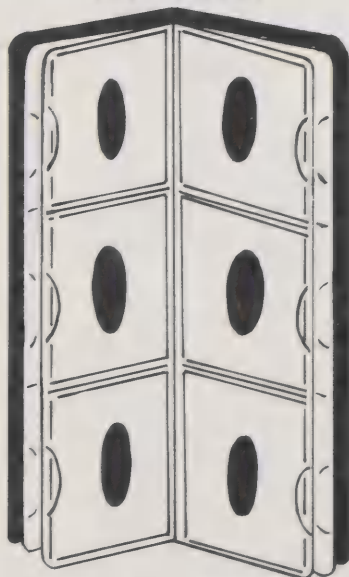
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"I ordered a group of coins," an irate subscriber writes, "from Dealer X. I waited for them to come because I needed them to complete my collection. But all I

ever got was my own letter back. And to make it even worse, the only reply was a rubber stamp on the tail end of my letter that informed me, 'Sorry, Sold Out.'

"Now I know he wasn't sold out because my letter had to be one of the first ones he received. Besides, two weeks later the same dealer advertised the same coins — this time at a higher price. Why don't you do something about advertisers like this?"

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But we get lots of these complaint letters. And if a lot of people write, think of all those who are perturbed but don't bother to write. It's a little frightening.

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Just a thought.

But in this day, when 35 other dealers offer the same material you do, for practically the same price, it could be the little things that keep that customer coming back.

It could mean a difference in dollars, just to be nice.

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D-1940*, 41, 42, 43, 47, 48, 49, 60 Sm. Date*
BEST—1909 SVOB, 1909S thru 16S, 1914D, 21S, 22, 24D, 26S, 3106S, 330, 48S, 48S, 54S, 55S.

NICKELS—All Thru 1939, All S, & P-1942, 429, 49, 50*, 51, 53, 54, 55*, 56, 57, 58*, 59
D-1940, 41, 42*, 43 Thru 49, 50*, 51*, 52
BEST—1938 D&S, 390&S, 42D, 49S, 50P&D, 51S, 55, 58

DIMES—Mercury All Thru 1940 & 42 Over 41
BEST—1916D, 21P&D, 26S, 30S, All 31
D-1940*, 41, 42, 43, 47, 48, 49, 50*, 51*, 52*, 53*, 54*, 55*, 56*, 57*, 58*, 59*, 60*

QUARTERS—All Thru 1935 & P-1935*, 37, 38*, 41, 49*, 53, 55*, 56*, 58*, 59*, 60*, 61*, 62*, 63*, 64*, 65*, 66*, 67*, 68*, 69*, 70*, 71*, 72*, 73*, 74*, 75*, 76*, 77*, 78*, 79*, 80*, 81*, 82*, 83*, 84*, 85*, 86*, 87*, 88*, 89*, 90*, 91*, 92*, 93*, 94*, 95*, 96*, 97*, 98*, 99*, 100*

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SILVER DOLLARS—All CC*, M&S 3, 1855P*, 980*, 99P*, 1800P&D, 1930*, 64D

SILVER DOLLARS PEACE TYPE
P-1921, 26, 27*, 28*, 34*, 35
S-1924, 25*, 26*, 27*, 28*, 34*, 35
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Date	Good (per 10)	VG (per 10)
1863	11.00	16.50
1865	14.50	—
1865 abt G	8.50	—
1875	32.50	—
1879	9.75	19.50
1880	8.50	16.50
1881 or 82	8.00	15.50
1883	7.25	13.50
1884	13.50	22.50
1885	32.50	57.50
1886	18.50	—
1887 or 88	4.00	7.50
1889 or 90	4.00	7.50
1891	4.00	7.50
1892	5.00	8.75
1893	3.75	6.50
1894	8.75	16.50
1894 Avg. Fine	—	48.50

Date	G-VG (per 10)	VG-F (per 10)
1895 or 96	4.50	—
1896 Avg. Fine	—	15.00
1897 or 98	3.75	8.75
1899	3.75	8.50
1900	3.00	6.25
1901 or 02	4.50	9.50
1903 or 04	4.50	9.50
1905 or 06	4.00	8.50
1907	3.75	7.50
1908	6.50	10.50
1909 I.H.	9.50	13.75

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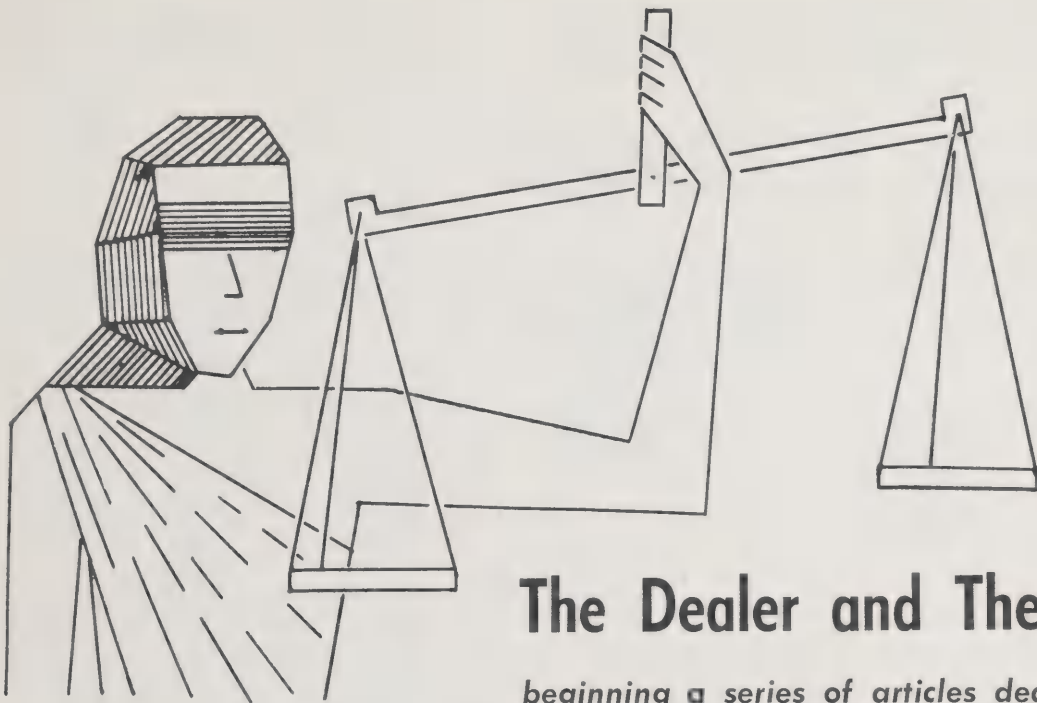
Date	G-VG (per 10)	VG-F (per 10)
1914-P	3.50	—
1915-P	4.50	—
1916-S	5.00	11.50
1917-D or S	2.00	5.50
1918-D or S	2.00	5.50
1919-D or S	1.25	3.50
1920-D or S	1.25	3.50
1921-P	2.50	6.50
1921-S	—	9.50
1922-D	24.00	45.00
1923-S	7.50	19.50
1924-S	5.00	14.50
1925-S	2.25	5.75
1927-S	2.25	5.75
1931-P	2.25	5.75

NICKELS

Date	Avg. G (per 10)	Avg. VG (per 10)
1914-S	18.50	—
1916-P	2.25	4.25
1916-S	11.75	—
1917-P	2.25	4.25
1917-S	12.00	—
1918-P	3.75	6.50
1919-P	2.25	4.25
1919-S	21.50	—
1920-P	2.25	4.25
1920-S	15.75	—
1921-P	3.50	6.25
1923-P	2.00	4.00
1923-S	12.50	25.00
1924-P	2.00	4.00
1924-D	11.75	—
1924-S	31.00	—
1925-P	2.00	4.00
1925-S	24.00	—

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The Dealer and The Law

*beginning a series of articles dealing with
the law as it affects buying and selling coins*

We were sitting around with a group of dealers in the world's beer capital the other night discussing dealer-customer relationships.

The question which probably led to more — and hotter — discussion than any of the others was, "As dealers, what should we do about the junior members of the hobby?"

There were a lot of remarks and experiences passed around. And all these led to the belief that most dealers, at one time or another, have run into some difficulty in business transactions with — and I use a word a lot of youngsters dislike vehemently — minors.

Immediately some staunch defenders of the young will say, "When you publicize the wrongdoings of the few, you condemn them all."

Poppycock!

The truth is, of course, that the trouble actually arises with only a few. But the *potential* for trouble hangs over a minor like a storm cloud.

It was a shock to learn that some of the dealers didn't know a minor is not legally responsible for his business dealings.

This doesn't mean that minors are crooks. Most of them are fine, honest people. In fact, there are some fairly large, reputable dealers who are under 21. What the statement means is that the law says a minor cannot legally be held to a contract.

Becoming 21 doesn't effect a magical ability to make proper decisions, but it does allow the law to hold a man legally liable for the debts he incurs.

It is immediately apparent that this law covers the coin field like a blanket.

Say a 13-year-old came into your shop in 1960 and sold you a BU 1909S VDB for \$75.

Tomorrow that same 16-year-old, realizing the tremendous appreciation of his ex-possession, could walk into your shop and, with proof of sale, could legally demand his coin back. And he could do it at any time until his 21st birthday.

It works the other way too. He buys a coin from you for \$40, keeps it for three years and sees the value drop to \$10. He decides he doesn't like to lose money, so he comes back, hands you the coin, and

legally demands his \$40 back.

And here's an even uglier thought. Suppose that during the time the youngster has had the coin, it has become damaged; scratched or corroded. Tough. He'll still get his \$40 back.

At no time — until his 21st birthday — can you make his purchase a binding, legal transaction.

Fortunately, this kind of thing doesn't happen very often. But it has happened and will happen again.

"So, what do we do about the junior members of our hobby," the questioner insists, "stop doing business with kids?"

The answer, obviously, is a resounding NO!

Coin clubs have their responsibility in training junior collectors, and dealers have theirs.

The first and most important thing dealers can do is to teach the youngsters good business practices. Teach them what the hobby is based on, what gives it life, what makes it grow. Teach them the bases of buying and selling coins within the hobby and lead them

(more on page 16)

BOOKS WHOLESALE

To Dealers only — please order on letterhead (or send proof you are a Dealer). Include remittance with order, please. Books Postpaid (Less than \$25 add 50¢). \$10 is Minimum Order. FREE — 1 Numismatic Bibliography (\$6). Limit 1, with Book or Supply Order of \$60.00.

Title	Each (Net)
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All Whitman Publications — List Free 40% Off	
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Manual for Collectors, Investors. Reinfeld (\$1.50)	1.00
Appraising & Selling Your Coins — Green Book (\$1.95):	
2nd Ed. Net \$1.00; 3rd Ed., just released	1.15
Market Value Index of Circ'd. U.S. Coins (\$1.75):	1.05
Guide to Grading U.S. Coins (\$1.75). Minimum Order	
1/3 doz. 1st Ed. Net .65; 2nd Ed.	1.05
Numismatic Fly. Eagle, Indian, Lincoln Cent Errors.	
Just Off Press (\$2.50) Min. order 1/3 doz.	1.50
Guide to Coin Investment, 3rd Ed.	3.25
Trans. Tokens U.S., Canada. Atwood (\$7.50)	4.25
Hard Times Tokens (Lows), Adams Plates (\$10)	6.75
Major Variety & Oddity Guide, 2nd Ed. (\$2) 4 —	5.00
Treasury of American Coins (\$3.95)	2.45
U.S. Half Cents. Bowers & Ruddy (\$3.95)	3.00
U.S. Half Cents. Gilbert. Reprint, cloth (\$7.95)	5.00
Above, Paper Cover (\$3.95)	2.75
U.S. Copper Cents. Newcomb. (\$10)	6.50
U.S. Store Cards or Merchants Tokens. Miller. (\$4.95)	4.25
Early Quarter Dollars. Browning. No plates (\$3.95)	
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GENERAL & FOREIGN	
Numismatic Bibliography. Lists 3,138 Books by Author and	
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Coins of the World. Carson. (\$15)	10.75
Gold Coins of the World. (\$15)	8.75
Coins of British World. (\$12.50)	7.25
British Copper Coins. Vol. 1, Regal coins (\$2.) Net \$1.60;	
Vol. 2, Tokens (\$2) Net \$1.60; Both	3.00
Standard Cat. of British Coins. Vol. 1. Seaby (\$3.25)	2.50
Catalogo De Los Espanoles., Gold Doubloons.	
Lopez & Chaves. (\$25)	17.50
Scott's Reprint (1906) Std. Coin Catalogue — Copper &	
Nickel Coins of World (\$2.95)	1.75
Scott's Reprint. Std. Coin Catalogue — Silver & Gold (\$2.95)	1.75

Title	Each (Net)
Coins of Mexico. S. A. Import. (\$4)	\$ 2.50
Coins of Mexico. Utberg. Deluxe (\$3.75)	2.40
Paper (\$2) Net \$1.35; Pocket Ed. (\$1)60
Roman Coins. Mattingly. (\$12.50)	8.75
Coins of Bible Days. Banks. (\$4.75)	3.75
Roman Coins & Their Values. Seaby. (\$2.50)	2.00
Roman Silver Coins. Vol. 1. Rep. to Augustus. Seaby.	
(\$3.50) Net \$2.75; Vol. 2 Tiberius to Commodus.	
(\$5.50) Net \$4.50; Both	6.85
Catalogue of World's Most Popular Coins, New Edition. (\$6.95)	4.25
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U.S. Postage & Frac. Currency. Christoph & Krause.	
(\$1.50). 1 Doz. Net \$6.7575
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The Story of Money-Odd & Curious. Quiggin. (\$2.75)	1.90
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Survey of Primitive Money. Quiggin. (\$?) — Write	
Many other Books difficult to secure. List of 200 other Books upon	
request. Our 1964 Supply Catalogue will list 250 different Titles	
— Ready in October.	
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cash. Please write.	
All Dr. Davenport Books — Yriarte's — Bolender's "Silver Dollars"	
— Kann's "Chinese Coins" — Frey's "Dictionary".	

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Item	Retail	One Only	Total Permitted
1954-s Cents. OBW Unc. Roll (\$22)		1 — \$17.00	4 — \$62.00
1955-s Cents. OBW Unc. Roll (\$35)		1 — 30.00	2 — 58.00
1947-p Dimes. OBW Unc. Roll (\$45)		1 — 40.00	2 — 77.50
1955-p Halves. OBW Unc. Roll (\$30)		1 — 27.50	2 — 50.00
1950-d Nickels B.U. Single (\$16)		1 — 14.50	4 — 55.00
1957 Proof Sets. Orig. cases. (\$7)		1 — 4.75	8 — 36.00
Lucite Cube Prf. Set Paper Weight (61-2-3) 2 ea. \$40.00 — 4 each \$76.00			

Add \$\$\$ to Your Income — You can if you Buy Your Supplies at Bebee's. Also, please send List of Proof Sets (before 1956), Small Date Cents, 1950-s, 1951-s Dime Rolls Unc. — and other Choice Items you may wish to sell. No ridiculous offers made.



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Strauss' Monthly Yellow

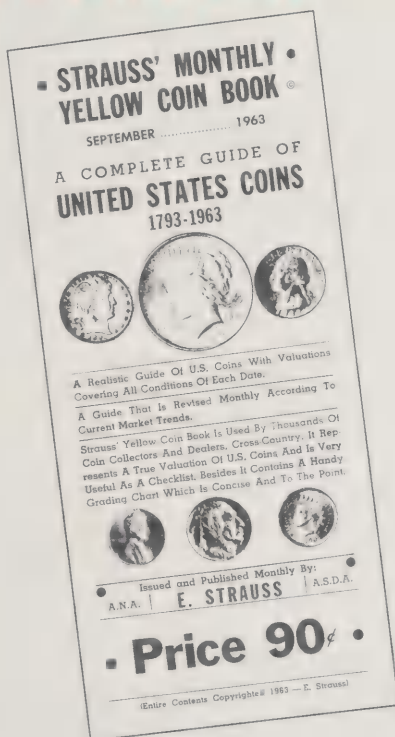
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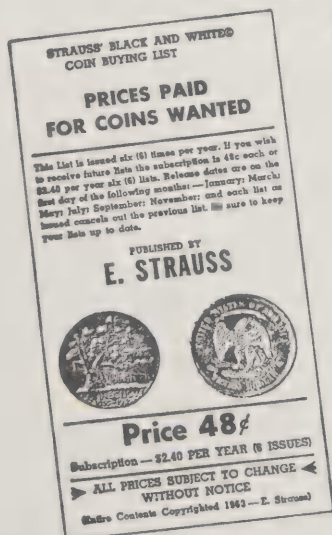
"yellow book" contains a sensible grading section that actually takes you by the hand and guides you in grading your coins.

Finally STRAUSS' MONTHLY YELLOW BOOK is reviewed and revised monthly bringing you the prices of today and not yesterday's or last year's.

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17th Edition

September and October, 1963

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STRAUSS' BLACK AND WHITE BUYING LIST includes all denominations from half cents, cents, nickels, dimes, etc., through dollars, gold, commemoratives, etc., etc. HIGHEST (and we mean just that) — the VERY HIGHEST PRICES listed to buy your coins.

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New York 38, N.Y.

Be On Lookout For Coin Thief

Glenn Davidson of Columbia Coin Co., Houston, Texas, wrote the following letter.

Other dealers might be interested to know a heavy-set young man, possibly about 33 or 34 years of age, walked out of my shop carrying a choice 1907 Roman numeral high relief \$20 gold piece.

He later wanted to sell the piece to the shop down the street for \$18,000 or less, depending on what it would pay him.

The man was about 5' 11" tall, portly (about 225 pounds), a little knock-kneed and wore rather tight fitting, almost ivy league clothes. He claimed he was from Cleveland, Ohio, which I didn't believe.

He is a big talker, claims to be the son of a banker in Dayton, Ohio, and to own a boat on the lake near Cleveland. He had an imitation star sapphire ring on his hand which he said was genuine — I know better, as I wore a genuine one.

He carried a .45 colt automatic stuck in his belt on the left side. He let me know it was there but didn't threaten me with it. I asked him if he had a permit to carry it and he said he didn't need one as he carried diamonds with him and needed the gun for protection.

I let him look at my display book, but had to answer the phone. I didn't watch him carefully enough and he got away with the coin.

Regency Publishes Price List No. 13

The rapid advance in prices on most Canadian and Newfoundland coins makes it necessary for Price List No. 13," says a release from Somer James, Regency Coin & Stamp Co., Ltd., Winnipeg.

It is the 13th quarterly listing and its 16 pages covers the Canadian series thoroughly. The List also contains some Canadian reference books and a limited number of U. S. Indian Heads and Lincoln cents.

(more on page 16)

Attention Dealers

Rubber Stamp and Printing Headquarters

PRICES ARE LOW
THE QUALITY IS HIGH.

We now have available a most complete line of rubber stamps. Special made to order stamps, Flexible cushion daters, pocket stamps, Pencil-Cap stamps, Pocket Embossers, Name and address stamps, Line daters, Price marking numberers, Line numbers, Selling and Cost Price numberer, Alphabet Band Stamp, Perma-Stamp, Rubber stamp pads, Die Plate Daters, Self Inkers, Metal wheel daters, Rubber stamp racks, ledger daters, rubber stamp kits, Rotary Daters, Numbering machines, Selector word stamps, Signature stamps, Also Flashdry Inkmarkers (only 29¢)

We have over 100 different Stock Rubber Stamps at 75¢ ea.

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We also have many advertising specialties, pens, pencils, key chains, etc., with your ad printed!

Printing of Business cards, Envelopes, stationery, statements, snap-apart forms, shipping labels, gummed stickers, Salesbooks. Good quality!

SEND US A LETTER (on your letterhead, or business card) TELLING US WHAT YOU NEED. WE WILL QUOTE A PRICE. Questions welcomed.

Just Write . . .

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VEE-GEE POCKET MICROSCOPE

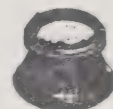


Variable power from 20 to 70X. Removable legs, collapses to 4 3/8". Chrome plated, no plastic, Rubber feet. Weighs 9 oz. Includes leather case. Retail: \$7.50



10X FOLDING MAGNIFIER

9/16" dia. compound lens. Folds into compact housing. Chrome plated brass. Retail: \$1.00



7X JEWELER TYPE EYE LOUPE

Always popular, allows coin inspection with both hands free. Bakelite body. Retail: 75¢

DEALERS: Get in on the profits from these popular items. Order stock now for the busy Christmas season just ahead. All of the following jobbers have the microscopes, and most of them have the other items, too.

A & D Coin Co.
2923 Ruhl Ave.,
Columbus 9, Ohio

Copper's of Dayton
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Englewood, Ohio

R. A. Glascock & Co.
P.O. Box 8192,
San Antonio, Texas

Robert C. Gray
1018 Piedmont Ave.,
Oakland 11, Calif.

Konicki Koin Ko.
1919 S. 13th St.,
Milwaukee, Wis. 53204

Sterling Numismatic Supplies
1351 Washington Ave.,
Evansville 14, Ind.

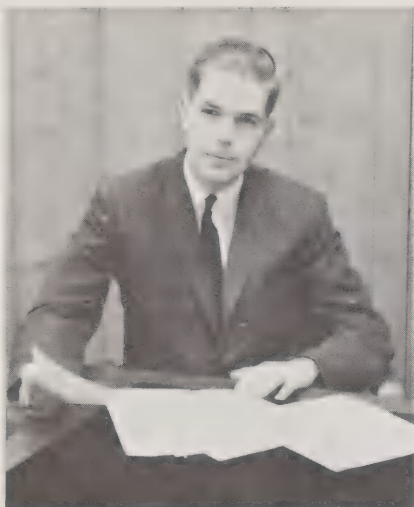
If no jobber is near, you may order direct. 40% discount. Shipping prepaid on \$10 or more net. Cash with order. Use letterhead or other proof of dealership.

VEE-GEE COIN SUPPLY CO.

Wholesale Dept.

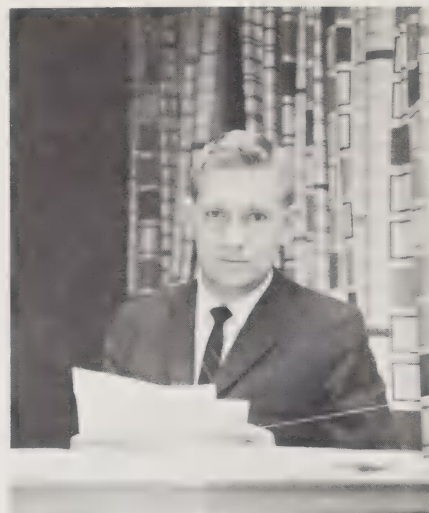
Box 4264 Western Station

Milwaukee, Wis. 53210



David Bowers

Portrait of a Dealer: Empire Coin Company



James F. Ruddy

Empire Coin Company, Inc. with headquarters in the Empire Building in Johnson City, New York is one of the largest corporations in the world engaged in the rare coin business. Here, under one roof in the four floors of the Empire Building, are conducted all facets of a modern, efficient coin business.

As nearly all of the business is conducted by mail order, the facilities are oriented in that direction. Orders are obtained from advertising in numismatic publications, by special price lists such as the periodical "Empire Review" and other lists such as auction catalogues and listings of specialized series as coins of the world and pattern coins. Additional orders are obtained via telephone, letters and want lists and a teletype connection with

members of the Professional Numismatists Guild.

At the present time Empire's sales are divided into two categories: United States coins and coins of the world. An effort is made to maintain a comprehensive inventory with emphasis on rarer issues.

In the United States field, most activity is with issues before 1940. From colonials, half cents and large cents through gold and commemoratives, a large inventory is kept. In the foreign field the main highlights are coins of Great Britain, Mexico, Canada, crowns, specimen sets and foreign gold.

For security purposes the Empire Building is electrically protected by the A.D.T. System. As an additional safeguard all rare issues are kept in a number safe deposit vaults in a nearby bank.

A staff of thirteen full time persons is employed. Q. David Bowers manages the advertising and sales programs as well as numismatic writing; James F. Ruddy supervises the public and personnel relations, accounting and financing and new ideas and products.

The United States coin department is capably managed by Henry G. Spangenberg. His varied work consists of purchasing, grading and supervising the order for U.S. coins in all series.

Les Zeller heads the foreign department. Started as a new division in 1961, the foreign department has grown rapidly with a clientele from all parts of the world. Mr. Zeller has also been actively

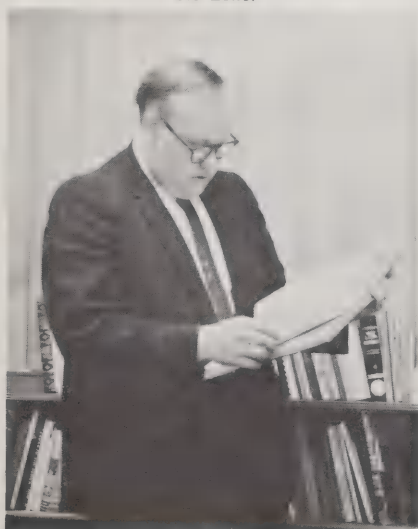
engaged in research and has been instrumental in the publication and discovery of several major varieties in the foreign field.

The publications and photography division is under the supervision of Raymond Merena. The latest photographic techniques have made Empire's library of coin photographs one of the finest in private hands.

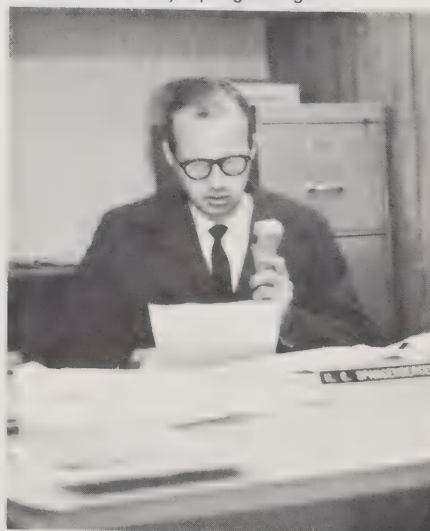
When letters are received at the mail desk they are separated into two main categories; United States and foreign orders, and inquiries. Let us trace what happens to a sample order for five coins sent by a customer in the midwest:

After reading an Empire advertisement, Mr. Collector selects five coins of interest to him. He encloses his check for \$175.00 and

Les Zeller



Henry Spangenberg



lists the coins on a special order blank sent to all persons on the Empire mailing list. On the reverse side of the order blank he lists alternate choices in case the first items requested have been sold. The letter is then posted in a postage prepaid air mail envelope.

A day or two later it arrives at Empire with the early morning mail delivery. Within minutes the envelope is opened. Upon opening the letter, the following points are immediately checked: (1) A name and return address must be with the order, either on the outside envelope or on the order blank. (2) The amount of remittance is checked to see that it agrees with the amount of order. (3) It is then determined whether the order goes to the U.S. department or the foreign department.

Assuming that the coins listed are United States issues, the order goes to Mrs. Nancy Conklin who finds that of the \$175.00 worth of first and second choices with the

(more on page 14)

Wanted to Buy

Brilliant Unc. Rolls Proof Sets

Send Listing and Prices Wanted

Alan Jay Rosenberg

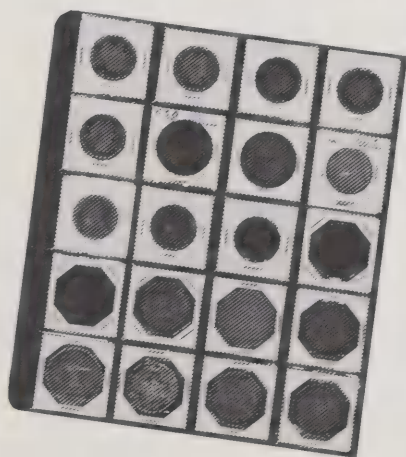
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Our pages are made with very heavy, clear, non-tack vinyl. We have the best page on the market because we use a heavier grade of vinyl. Compare them, weigh them, you will understand why we guarantee every page to give long service.

Coin Wallets, The Finest Made: 24-pocket, \$1.00, \$7.20 per doz.; 18-pocket, 75¢, \$5.40 per doz.; 12 pocket, 50¢, \$3.60 per doz.

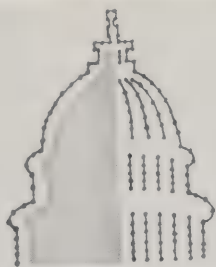
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2 x 2 Do-its with crystal clear acetate or polyethylene, white with printing or white or colored without printing (same price), \$7.00 for 1,000, \$56.00 for 10,000 postpaid. We also make the new fast-staple type and the ready-made type at \$10.50 for 1,000. For a fine nine-inch coin box, add 10¢ per box. Jobbers, it will pay you to get our prices.



FROM THE COIN COLLECTORS' CAPITAL
IOLA, WISCONSIN

Exhibit Package Prepared By News

The educational aspect by coin shows on the local level has long been a neglected one in most cases. In an effort to remedy this situation Numismatic News is currently finalizing plans for an "Exhibit Package," which will be made available to any club sponsoring a show.

Nearly two years of research and effort have went into the preparation of this package. In arriving at the basic ingredients of the package, examples were obtained from active clubs from California to Maine, and Washington to Florida.

Everything the exhibit chairman needs to carry out his job, from the time application requests are received, until the awards are made, will be included in an "Exhibit Package." The instructions included will outline the most expedient steps to be taken in each instance.

The final draft is currently being reviewed by the officers of national and regional organizations, active exhibitors, and other active numismatists from coast to coast. When their responses have been received and reviewed, the package will be altered to provide a more perfect presentation.

The finished "Exhibit Package" will be available for distribution to interested clubs by mid-September.

The package will be sent to the exhibit chairman of the show involved, upon a request from him. Each package will include a set of "Exhibit Chairman's Instructions," to aid the inexperienced in the presentation of a more attractive exhibit room. These instructions will also show him how to make his job much easier, and what to do to encourage more collectors to exhibit.

Numismatic News Supplies and Accessories Issue Coming

A giant Supplies and Accessories issue now being prepared by the staff of Numismatic News will be published October 14th. Since its inception in 1961 each Supply and Accessories issue has received immediate praise from collector's and dealers alike. This year's expand-

ed edition will be the most complete catalog of albums, holders, books, cabinets, optical aids, novelties, displays, etc. ever published.

Coin collecting has come a long way in a relatively short time and much of the progress can be laid at the door of the supplier — who often acts in response to a requirement voiced by a collector.

According to Edward Rochette, editor of Numismatic News, "Today the collector who cares about his coins can protect them in almost every way the early collector could not. This special edition of Numismatic News will include everything he needs for the further development of his hobby."

An important and highly controversial aspect of numismatics today is the cleaning of coins. Not too long ago collector's were told on one-cent display cards to clean the coppers thoroughly with vinegar. The Accessories and Supplies issue will report on much more sophisticated and far safer methods from copper coin paste-polish to a steel cent dip to a cleaner designed exclusively for silver and gold — all of them doing away with the hazards of rubbing a coin.

The Supplies and Accessories Issue will tell the wholesaler of the retail market as well inform the collector of the parade of new products. Wholesalers and manufacturers are invited to contribute editorial articles as well as information about their products. Advertising and copy deadline for the Supplies and Accessories Issue is September 27.

Becker Joins Capital Staff



Harold Becker has joined the Coin Capital staff as supervisor of Subscription Fulfillment. He will be in charge of the circulation department and will maintain the subscription files for Numismatic News, COINS Magazine and The Coin Dealer.

Harry graduated from Whitewater State College in Whitewater, Wisconsin in 1951. He then entered the Navy and served four years with the Sixth Fleet. For the last eight years prior to joining the Coin Capital staff he taught Business Education in high schools at Iola and Soldiers Grove, Wisconsin.

Harry's hobbies, of course, include numismatics. He is an avid collector of U.S. Coins and recently began collecting foreign coins of the year 1929. He is also the self-styled grandfather of a baby parakeet recently born to a pair he is raising.

Canada Coin News Moves To Toronto

Canada Coin News has moved completely to Toronto. Previously it also operated out of Iola, Wisconsin in the same building as its United States counterpart Numismatic News.

Chester Krause, founder of Canada Coin News, will retain a continued interest in the Canadian

publication. Cale Jarvis, former resident editor, is the new publisher.

Under the move, certain inefficiencies have been eliminated. There is no longer a loss of time in the mails between two offices and better service can be given to subscribers and advertisers. Better mail delivery is anticipated by gaining a second class entry.

Canada Coin News continues to be printed on web offset with an

eye toward the utmost in reproduction quality and versatility of layout.

Beginning with the September issue, Canada Coin News will be distributed for newsstand sale. Because of this there may be some initial delay to subscribers as the papers will be postdated for better newsstand sale.

Obojski Spends Summer At Iola



Robert Obojski, well known numismatic writer, recently spent 10 weeks at the Coin Collector's Capital as a contributing editor, a title he will retain when he resumes his full

time position as professor of English at Western Kentucky State College in Bowling Green.

Obojski has been a regular contributor to both Numismatic News and COINS Magazine as well as for such periodicals as Seaby's Coin and Medal Bulletin, Spink's Numismatic Circular, Bulletin of the International Banknote Company and the Numismatic Scrapbook Magazine. Since 1957 he has been the regular stamp and coin columnist for the Christian Science Monitor.

During the past six years he has

been abroad three times and has traveled through much of Europe, North Africa and the Middle East. He has written numismatic articles based on his personal visits to such countries as Russia, Poland, Yugoslavia, Turkey, Cyprus, Israel, France, Switzerland, Spain and Great Britain.

Bob is listed in the current editions of the Directory of American Scholars and Who's Who in the Midwest.

Krause, Varner Speak At WCDA

The August meeting of the Wisconsin Coin Dealers Association was the excuse for a recent trip to Milwaukee by Chet Krause, publisher and Al Varner, Coin Collectors' Capital editor.

Leaving Iola about 4 p.m., the two drove down U.S. 41 to the Beer Capital. The meeting, held in the hall of the Knights of Pythias, took care of regular business and covered, among other things, the reasons for the Association's existence. Membership and the duties of the Association to dealers in Wisconsin — as well as to collectors — were topics which came under close scrutiny by members.

Chet spoke to the group concerning recent developments within numismatics as well as recent changes and improvements in the publications from Iola.

Al's topic was "The Coin Dealer;" its purpose, the ways in which it can help dealers — and the ways dealers can help themselves through its pages.

News Receives Award at ANA Convention



The above award was presented to Ed Rochette, editor of Numismatic News at the ANA Convention in Denver, Colorado. The award reads, "Presented to NUMISMATIC NEWS IN Sincere Appreciation For Your Cooperation In Making Our 72nd Annual Convention a Success."

Numismatic News, Coins Magazine Closing Dates

NUMISMATIC NEWS —

Issue	Closing Date
Sept. 30	Sept. 13
Oct. 14	Sept. 27
Oct. 28	Oct. 11

COINS Magazine —

In Reader's Hands	Closing Date
November 25	September 5th
December 25	October 5th

New Price Guide Addition Planned

An addition is being planned for the Standard Price Guide found in each issue of Numismatic News and COINS Magazine. Coming soon will be a section on small size notes. Collector requests over a period of time as well as mounting interest in the notes is the reason for the addition.



Counts
2700
Coins
Per
Minute

KLOPP COIN COUNTER

A professional machine in manual and electric models speeds the rewrapping job. Counts continuously, or indicate the number of coins you want in the wrapper and it stops automatically.

ALSO

Manual and electric mixed coin sorters and manual portable counter.

WRITE

KLOPP ENGINEERING, INC.

35551 Schoolcraft Road
Livonia, Michigan

IN CANADA:

E. A. Horton Sales, Ltd.
299 Bering, Toronto 18, Ontario

continued from page 11

order, all are available. These coins are put in new envelopes and the price clearly marked on each one, as well as the date, grade, etc. The figures on the envelopes are then added to double check that they come to \$175.00.

The order then goes to the order department where it is typed up on a special invoice form. A carbon copy is kept for the files and the original is sent to the customer. The original order blank is stapled to the carbon so that a record of the original order is kept also.

The coins and order blank then go to Henry Spangenberg. Each coin is carefully checked to be sure that it is graded properly and is the exact date and variety listed on the invoice. After checking, the order is returned to the order department where it is taped and wrapped securely for mailing. The order goes to the post office that same day.

By efficient handling and prompt attention to incoming orders most orders are filled and mailed the same day received!

Mr. Collector receives his coins a few days later. He checks them over. Satisfaction is guaranteed on all orders. Any item not satisfactory for any reason may be returned within three days of receipt. Due to Empire's high grading standards less than 1% of the coins shipped are returned.

At the end of the month a notation is made on Mr. Collector's customer file card that he purchased \$175.00 worth of coins.

Filling orders is only one of many activities at Empire. Currently underway are several research projects and manuscripts. New articles are being written and new discoveries are being researched. In addition authentication work is done for various societies, numismatic publications and others.

An invitation is extended by Empire Coin Company to all dealers to visit the Empire Building and view the arrangements. Due to the convention schedule, buying trips and overseas trips it is best to write in advance for an appointment.

Gifts and Counter Sales



Retail Tie Clasp, 50¢
each; Retail Cuff
Links, 95¢ per pair.

Dealers net tie clasps
\$3.60 per dozen;
dealers net cuff links
\$3.42 per ½ dozen.

Lighters retail
\$1.95 each; Deal-
ers net \$14.04 per
dozen.

A brand new shiny
cent permanently
bonded to these
handsome sure-fire
lighters makes for
a HOT item.



Our
Printing
Will
Never
Wear,
Fade or
Rub Off!



BOAT SPECIALTIES

4043 St. Clair Ave. Cleveland 3, Ohio
Dept. CO-9

M^CM ^{"By Far The Best"} CUSTOMER MASTERS APPROVED

PLASTIC COIN HOLDERS

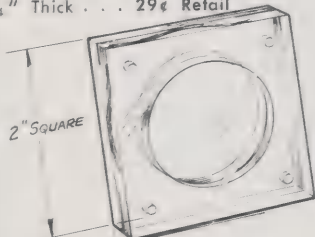
PAT. PENDING

MOLDED OF ACRYLIC-CLEAR POLYSTYRENE

SOLID PLASTIC • CLEAR CENTERS • FROSTED RAISED EDGES • AIR SEAL

CROWNS and U.S. DOLLAR

1/4" Thick . . . 29¢ Retail



OTHER U.S. COINS

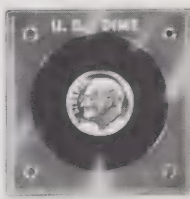
3/16" Thick . . . 24¢ Retail



U.S. CENT



U.S. NICKEL



U.S. DIME



U.S. QUARTER



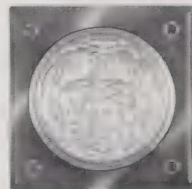
HALF DOLLAR



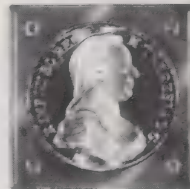
U.S. DOLLAR



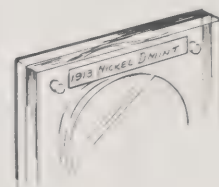
38 MM CROWN
(Approx. 1 1/2")



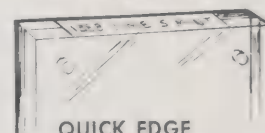
40 MM CROWN
(Approx. 1 1/32")



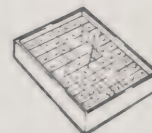
42 MM CROWN
(Approx. 1 1/16")



TWO-SIDE SEE-THRU
CLASSIFICATION

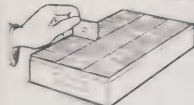


QUICK EDGE
IDENTIFICATION



BEAUTIFUL DISPLAY
for DEALERS, BOURSE
or CONVENTIONS

FITS STANDARD
CASES and RACKS



SOLID PLASTIC

No flimsy, thin material. Coins are truly fully encased in virgin plastic. No plasticizer to migrate or discolor precious coins.

CLEAR CENTERS

Center section is crystal clear to show every detail of the coin. The surrounding area is frosted to outline the coin and make it the focus of attention.

FROSTED RAISED EDGES

All four edges on both sides of the holder are raised and frosted; scratches are eliminated in the display area. With only the frosted edges touching, stacks are non-skid.

AIR SEAL

The two halves snap-fit together perfectly with finger pressure. Will not separate if accidentally dropped. Seal is more air tight. Coins will not tarnish due to atmospheric conditions.

IDENTIFICATION LABELS

A quantity of 1/8" x 1 1/2" self sticking identification labels is included in each box. Fully telescoping boxes of heavy white glossy cardboard fit most holders and may be purchased separately.

M^CM MASTERS

P.O. BOX 304 / EVANSVILLE, INDIANA / ZIP 47704

Rush the following order. Check is enclosed.

U.S. Coin Holders \$3.75 / BOX of 25 (Retail 24¢ each)

- ☐ Boxes 1¢ ☐ Boxes 10¢ ☐ Boxes 50¢
☐ Boxes 5¢ ☐ Boxes 25¢

CROWN and U.S. DOLLAR Coin Holders \$3.75 / BOX of 20
(Retail 29¢ each)

- ☐ Boxes U.S. DOLLAR
☐ Boxes 38 MM CROWN ☐ Boxes 42 MM CROWN
☐ Boxes 40 MM CROWN Boxes @ \$3.75 TOTAL

DEALER NAME _____

ADDRESS _____

CITY _____

STATE _____



TO ALL RCDA MEMBERS, FELLOW DEALERS
AND PART-TIME DEALERS EVERYWHERE:

June 4 through 7, 1964. Reno, Nevada.

That's the time and place for the first annual Retail Coin Dealers Association (RCDA) Convention. This will be a convention second in importance only to the annual ANA convention.

Held during Nevada's 100th Anniversary of Statehood, the Convention will draw thousands of dealers and collectors to enjoy the Centennial Celebration as well as the exciting convention activities.

For the latest information concerning plans for the RCDA First Annual Convention, watch this ad.

The RCDA, Inc., is composed of several hundred fine Dealers and Part-time Dealers all over the world. Mr. Dealer and part-time Dealer, if you are not now an RCDA member, we believe before long you will want to be.

RETAIL COIN DEALERS ASSOCIATION, INC.

By: Wilson F. Walters, Executive Secretary
Box 536 Denison, Texas

continued from page 6

into thinking and acting as adults.

Dealers can teach youngsters to respect fairness, to honor their transactions and to pride themselves on their fairness and their honor.

The second thing a dealer can do is to give the minor's transactions legal standing by obtaining a parent's signature that the transaction will be backed by adult responsibility.

This may seem like an insult to the minor's integrity and the dealer will have to make his own choice about doing it.

A blanket o.k. by the parent isn't enough, either. He can't sign a slip saying that Junior is alright and that Dad will stand by every transaction his son enters into. In order to make the transaction binding, the parent must sign for each individual deal. One signature is good for one transaction only.

No question about it, it's a ticklish problem. But there's an answer, and each dealer must find his own.

continued from page 9

The List is available free of charge to anyone writing directly to Regency at 157 Rupert Ave., Winnipeg 2, Manitoba, Canada.

RCDA Convention Plans Continue

The Retail Coin Dealers Association (RCDA) announced its first annual national convention will be held in Reno, Nevada, June 4 through June 7, 1964. Hosting the event will be the Northern Nevada Numismatic Association. Headquarters for the RCDA show will be the Nevada State Building in Reno.

Plans are under way to make the dealer convention a major national coin event second in importance only to the ANA get-together.

1964 is marked by Nevada's 100th anniversary of Statehood and the thousands of collectors and dealers from all over the na-

Presenting Pollard's Popular Products

"Mylar Window"

ALL NEW

2 x 2

EASY TO MOUNT — EASY TO DISPLAY

Featuring the Durable Crystal Clear Inert "Dupont Mylar" with Attached Windows. Your Coin is Cradled Between Two Pieces of the Clearest and Strongest Window Available. The Extremely Tough —Almost Invisible—Mylar Will Protect Your Coin Better and You Can View Coin as if Suspended in Mid Air—Surrounded by Heavy White Stock Board—Easy to Mount Coin—place on Mylar Window—Fold and Staple or Glue. No Fumbling or Cutting to Insert and Center Coin. Order Today.

DEALERS: 90c per 100 (1,000 up). JOBBERS: 85c per 100 (10M) (80c 25M). Packed 100 in Coin Box add 15c for Box—Larger Quantities WRITE.



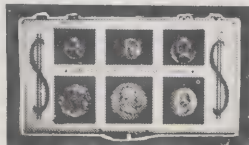
QUALITY 2x2 COIN BOX

Heavy cardboard with Waffle Grained Leatherette Glazed Covering — 4 colors — Black, Brown, Maroon & Blue — Retail 35c.

Dealers Quantity Prices Postpaid

	Quantity	Prices	Postpaid
12 Boxes	.21	Each	\$ 2.52
72 Boxes	.17½	Each	12.60
144 Boxes	.15	Each	21.60
288 Boxes	.12¾	Each	36.72

POLLARD'S PLASTIC COIN HOLDERS



For Mint Sealed Proof Sets



For Wartime Nickels



Types of Dimes and Odd Type

Each holder is colorfully printed and illustrated in red, white and blue, except the proof set holder which is titled in gold.

Other holders available for Mint Sets, War II cents, types of (1c & 5c) 25c-50c & \$1.00, Retail \$1.00 each Dealers: Sample order 1 each of 9 different holders — \$5.40 — 50 your choice \$27.50 (100 for \$50.00) Postpaid



Pollard's 3 piece lifetime plastic holder titled "U.S. Proof Set" with 6 plastic screws — Black or White. Retail up to \$1.75. Dealers Special: 50 holders for \$32.50 — 100 for \$60.00 Postpaid.

NEW ITEMS 40%

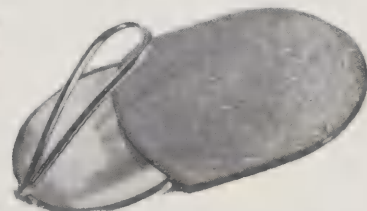
Dymo-M4 Labelmaker	\$ 9.95
Dymo-M55 Tapewriter	29.95
Tensor Light w/case	20.75
Screw Top Tubes	.10
2nd Ed. Spadone	2.00
Capital Plastics	40%
Auto Alarm	9.95

2½" Magnifier

With bending handle in leather case
Retail \$1.50

Dealers
Special

\$7.20 per Doz.



Complete Line of Coin Supplies — Send for Free Catalog

POLLARD COIN and SUPPLY CO.

2317 N. EMERSON AVE.

INDIANAPOLIS 18, INDIANA

tion who attend the convention will have a chance to enjoy the extensive Centennial Celebration activities while in Reno.

Information regarding advance bourse, commercial exhibit, accommodations, attendance registration may be obtained from the Northern Nevada Numismatic Association, P. O. Box 5296, Reno, Nevada.

Hewitt Brothers Reprint Catalog

Hewitt Brothers, publishers of "The Numismatic Scrapbook Magazine," have announced the second reprinting of "Scott's Standard Catalog of Coins of the World; Copper, Nickel, Brass and Roman Bronze." This is the 1913 edition.

In 1934 this catalog was selling for \$15.00 a copy. Hewitt Brothers reprinted and sold 2,000 copies at \$2.00 each — during the depression. That reprint is difficult to obtain today and is currently selling at \$15.00 a copy.

The second reprinting is now under way and, as the firm expects a volume sale, the catalog will retail at only \$2.95. The book is a
(more on next page)

The Coin Dealer

DOESN'T PUSSYFOOT — IT'S FOR DEALERS ONLY

THE COIN DEALER is a new monthly publication — mailed free of charge — for coin dealers only. If you do not receive an issue, make application on your business letterhead.

You can advertise in **THE COIN DEALER** all year long — 12 issues — for less than it would cost you to send 1 postcard to 5,000 people. More than 5,000 coin dealers, coin shops, coin suppliers and coin product manufacturers in the U.S., Canada and Mexico will receive this great new publication from The Coin Collectors' Capital — Iola, Wisconsin.

Send your ad now to **THE COIN DEALER**, and before the closing date each month: the 20th.

CLIP AND MAIL TODAY



Mr. A. J. Varner
THE COIN DEALER
Iola, Wisconsin

- ☐ Send me ad rates.
☐ I enclose news item and/or picture for you to use in **THE COIN DEALER**.

NAME
(Please print)

ADDRESS

CITY STATE
zone zip code

The Coin Collectors' Capital — Iola, Wisconsin

NEW

**WIDER
HEAVIER
HINGE**

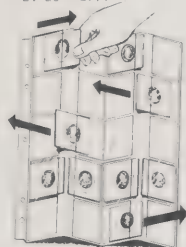


All vinyl with 12 or 20 pockets. You can fold it and carry it in your pocket or it fits a 2 or 3 ring

binder. All pockets open at top. Everything shows from front or back.

BRAND NEW!!

LUKE'S "EZE-VUE"
EV 20 - S.P.

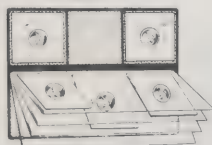


Same Quality
As All Our
Other Pages.
Here's Your
Answer!

- EV20 — Top Pocket
- EV20SP — Side Pocket
- EV4C — 4 Pocket Modern Curr
- EV3C — 3 Pocket Large Curr
- EV4P — 4 Pocket Proof Sets
- ALL THE ABOVE \$2.75 doz.
- \$20.00 Hundred

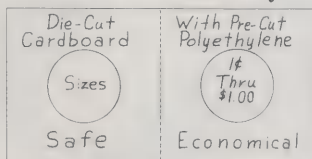
- EV12 — 12 Pocket \$2.25 doz.
- \$16.50 Hundred

LUKE'S
"Eze-Karry"
WALLET



- EK12 pocket \$3.60 doz.
- EK18 pocket \$5.40 doz.
- EK24 pocket \$7.20 doz.

- EK10P — 10 Pocket Proof Wallet
- 75c ea. — \$8.40 doz.



LUKE'S "DO IT UR-SELF" Holders —The finest Made. — Same Cardboards as "Protect A-Coin Holder" Polyethylene Pre-Cut Sheets — Will Not Tarnish Coins (Insert). NO CENTER SEAMS — Just Fold, Insert and Staple. Each Hundred in Reusable 2x2x9 Box 90c hd., \$8.50 M. ORDER FROM YOUR JOBBER — IF HE DOESN'T HAVE THEM ORDER FROM

LUKE COIN SUPPLY CO.
501 No. Sylvania
Ft. Worth 11, Texas

Performance - Not Promises

We don't promise you anything. We tell you the facts.

A month ago we said 5,000 dealers were receiving "The Coin Dealer" in the mail. They did. We said "The Coin Dealer" would contain news about the commercial side of numismatics. It did. We said "The Coin Dealer" would contain advertising that would sell. It did.

We also said "The Coin Dealer" wouldn't cost you anything to receive. It didn't. And we said advertising in "The Coin Dealer" would cost you less than sending a postcard to the same list. Many of you found out that was true.

We were proud of our new publication a month ago, but we're even more proud now. We didn't make any promises — we let performance speak for us.

We didn't promise you a circulation of 10,000, but the second issue is being mailed to 7,500 dealers — 2,500 more than we had on our list for the first mailing.

The response has been so great we've had to expand our facilities. And the requests keep flooding in.

And so we're proud and a little sorry to announce that our introductory advertising rate won't keep the publication serving you. But the increase is fair and it isn't something that's going to keep climbing. We've arrived at a figure that won't make us rich, and will allow us to give you the break of contracting for advertising space.

We're still not going to make any promises. Just give the facts.

"The Coin Dealer" is the *only* publication in the world designed for dealers only with a free circulation of 7,500 and with an advertising rate that comes this close to the break-even point of production costs.

With that kind of performance we don't have to make promises.

Oh yes, a 6-time or a 12-time contract signed before October 20 allows you to advertise in the October and November issues at the old rate. You'll save one-third of the cost and get the same BIG performance.

After all, it's performance that counts — not promises.

Coin Dealer Contract Advertising Rates

effective with October issue

Size	One-Time	Six-Time	Twelve-Time
1 Page	\$75.00	\$71.25	\$67.50
2/3 Page	52.50	49.75	46.25
1/2 Page	40.50	38.50	36.50
1/3 Page	28.00	26.50	25.25
1/6 Page	16.00	15.25	14.40

Closing Date the 20th every month

continued from page 17
reference on coins of the 17th, 18th and 19th Centuries, containing information not found in any other single work. The book contains 200 profusely illustrated pages.

Hewitt Brothers are now booking distributor orders for November delivery. Wholesale price will be the usual 40 per cent.

Baseline Buys S&S Sales Co.

Baseline Manufacturing Corporation, Niagara Falls, New York, has just purchased the manufacturing and sales of S & S Sales Company, P.O. Box 55, Grand Island, New York.

The plant is located at the above address and all correspondence may be forwarded there.

In a recent letter, Victor W. Kebort Secretary-Treasurer of the Corporation, said, "We are expanding our line of numismatic supplies and a catalog is being readied at the printer's at this time. The catalog should be available for distribution within two or three weeks.

"Our aim is to give all our customers good service and quality merchandise."

Kebort adds, "Should you desire any further information, please feel free to call upon us."

Major Error Guide To Appear in Fall

A new "Guide to Major Mint Error Types" will be published some time this fall.

Co-authored by Wayne Gruhn and Del Ford, this publication will be a radically new departure from previously published mint error publications, say the authors.

Definitions of types of errors will be accompanied by photos of all major mint error types presently recognized, plus photographs of many spectacular errors not previously viewed by collectors.

Present plans call for 40 to 48 pages on slick paper with the cover and two inside pages in color.

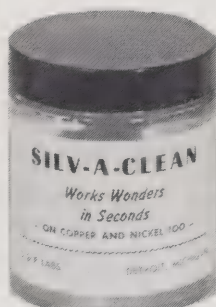
Zoell Releases Canada Catalogs

Hans Zoell, Hobby Publishing and Manufacturing, Regina, Saskatchewan, has recently brought out two new additions: The third edition of his "Simplified Catalog of Canadian, Newfoundland Coins and Paper Money" and the 8th edition of his "Premium Catalog."

The Simplified Catalog contains a pictorial grading system which aids collectors in understanding the catalog's pricing.

The Premium Catalog, which contains pictorial descriptions of various coin types, also contains "Prices . . . dealers will pay for coins and paper money in satisfactory condition . . ."

New LUCO Market Tested Products From Detroit



Introductory Dealer Offer

One Each of Following, \$2.95

\$3.35 in Canada - Remit with order

4 oz. Silver Cleaner	\$1.00
6 oz. Steel Cent Cleaner	1.00
2 oz. Coin Preservative	1.35
4 oz. Copper Toner	1.00
1/2 oz. Nickel Date Restorer	1.00



NEW Anti-Tarnish Tablets UNIQUE

Packed In Tomken Screw Top Tubes. Prevents Coins From Tarnishing in Showcases, Vaults, Holders, etc.

Half Tube — 5 Tablets Retail 1.00

Full Tube — 11 Tablets Retail 1.75

Safeguard Each 2 cubic feet of area with one tablet.

Usual Dealer Discount

Dealer and Jobber Inquiries Solicited

Tom Jones

8256 Middlepointe

Detroit 4, Michigan

Direct Canadian Inquiries to:

Jack Cooke

Cooke Publishing Co.

Akrona, Ontario

WHOLESALE FOREIGN COINS

Tray mixtures of interesting coins that are growing in popularity. You sell at 10¢ each or 3 for 25¢ for an excellent profit.

#1- 600 Uncirculated coins — 60 different types of 50 countries, 10 of each, minimum catalogue value \$75.00. Our Price \$17.50 Postpaid.

#2- 1000 Uncirculated coins — 100 different types of 65 countries, 10 of each, minimum catalogue value \$120.00. Our Price \$35.00 Postpaid.

FREE wholesale foreign coin lists. Over 200 different denominations and over 100 different foreign coin sets; 40 different odd and curious; 300 different gold types.

Regency Coin & Stamp Co. Ltd.

157 Rupert Ave. E.
Winnipeg 2, Canada

Major Mint Errors

Bought and Sold

OFF METAL — OBSOLETE METAL — WRONG PLANCHETS — DOUBLE DENOMINATION — OFF CENTER — DOUBLE STRUCK — UNIFACE — BROCKAGE — INDENTED — CUP SHAPED — FRAGMENTS — BLANK PLANCHETS, (EXCEPT 1c.)

SELL:

Lot of 10 — 1c off center — 20% to 80% — \$99.00 — (UNC.)

Lot of 6 — 1c 1943 Steelies — off center 10% to 15% — \$40.00 (UNC.)

Only 1 — \$1.00 1921 Morgan — 7% off center — \$60.00 B.U.

Help your customers dress up their collections with an off center or double struck coin.

D. L. FORD

509 Townsend Pl.
Oklahoma City 15, Okla.

Presidential Art Releases Seventh Statehood Medal

Robert Frost, Vermont poet, is the man honored as representing the State of Vermont on the seventh Presidential Art Medals Statehood Art Medal.

The opposite side of the medal bears the State Seal of Vermont.

The medal will be struck in pure platinum, limited to 25 serially numbered pieces at \$500, pure silver limited to 7,500 numbered pieces at \$10, and an unlimited quantity of bronze at \$2.50 each.

Nick Engro Moves Store

Nick Engro, owner of the Coin M-Porium, formerly located at 2034 Sunset Blvd., Los Angeles, wishes to announce that he has recently opened two new coins stores to better serve his customers in the Los Angeles area.

The two new stores are located at 1118½ North Western Ave. and 1854 North Vermont Ave., Los Angeles.

Nick extends a cordial invitation to all numismatists — especially those in the L. A. area — to visit the new stores.

Revisions Appear In Canada Catalog

The "Standard Catalogue of Canadian Coins, Tokens and Paper Money" by J. E. Charlton has appeared in its 12th revision and shows readers a number of interesting changes.

Grading guides, a feature which achieved popularity in Whitman's Red Book, have been added to the Canadian counterpart. Also notations explaining the grading have been added for each coin type.

The price revisions show the continuing popularity of collecting Canadian, although the coins of Newfoundland — usually somewhat rarer than Canadian — fall a little behind.

Kolman Publishes Book on Errors

"Numismatic Flying Eagle, Indian, and Lincoln Cent Errors" by Michael Kolman, Jr. has recently been published.

This is a revision of Kolman's "Numismatic Lincoln Cent Errors" which appeared in 1960. The revision is an expanded version of the earlier volume which treated Lincoln cent errors only. Kolman's latest work covers Flying Eagle and Indian cent errors, in addition to bringing Lincoln cent material up to date.

Author Kolman says that he has been engaged in studying small cent errors for over 20 years, and has personally collected or examined most of the specimens described in the book. Along with detailed descriptions of errors, estimated market values are given.

Included in the book is the Kolit position gauge for determining the degree which cents have been struck off center. Kolman formulated this gauge along with Dr. Jack Litman of Akron, Ohio.

Kolman, who is president of Federal Brand Enterprises, a numismatic firm in Cleveland, Ohio, has spoken widely on mint error collecting before coin clubs and coin conventions across the nation. He has also written many articles on this phase of numismatics. He is one of the founders of the Collectors of Mint Errors and edits the C.O.M.E. Bulletin.

"Numismatic Flying Eagle, Indian, and Lincoln Cent Errors" may be ordered for \$2.50, plus 25¢ for postage and handling from Federal Brand Enterprises, 4263 Pearl Road, Cleveland 9, Ohio. Dealers are invited to write for discount prices.

Canada Mint Set To Have Holder

Whitman has announced plans for production of a new plastic holder for the increasingly popular Canadian Mint Sets.

Similar in appearance to the holder for the U.S. proof set, the



Polyethylene Coin Envelopes

Imported envelopes
of excellent quality;

Packaged and Priced per 100

"JET-PAK" padded envelopes for mailing books, coins, rolls, etc. Sizes and price per 10: 4x8" 40¢; 5x10" 50¢; 6x10" 60¢; 7¼x12" 70¢ . . . Price per 100 of one size: Deduct 15% from above prices.

2x2x9" Black (medium heavy) Coin Boxes: per 10 \$1.50. Per 100 . . . \$12.00

2x4x14" Red 2 row Heavy Wt. Coin Boxes: Each 60¢. Carton of 18 . . . \$ 9.00

We have a large stock of all "LUKE brand vinyl coin pages; coin wallets and 2x2" visual holders; at competitive prices. Also a complete line of Coin & Stamp Catalogues, Albums & Supplies.

Polly Coin Envelopes sent post-free. All other items F.O.B. Dallas except full freight paid on orders of \$50.00 or more. Payment with order please. Minimum order \$10.00 net.

	*Retail	Wholesale	Per 10	Per 100 Pks.
Small Size (Cents thru Dimes)	60¢	35¢	\$2.80	\$23.50
Medium Size (Quarters & Halves)	65¢	40¢	3.00	24.50
Large Size (Silver Dollars)	75¢	45¢	3.30	25.50

*A large Chicago wholesaler says these retail at 65¢, 75¢ and 90¢.

Hamps Coin & Stamp Co.

1616 Cedar Springs
Dallas 2, Texas

Canadian holder will be somewhat larger because of the inclusion of the silver dollar with Canadian coins.

The holders are rugged polystyrene plastic and are, says Whitman, "the most practical and safest way to preserve, display, and protect choice collectors' coins."

Designed to retail for 49 cents, the holder's stock number is 9734.

Presidential Does 9th President Medal

Officials at Presidential Art Medals, Inc., have announced the release of William Howard Taft medal which is the ninth issue in their popular Presidential series.

Ralph J. Menconi, famed sculptor from Pleasantville, New York, executed the models and several authorities say it is one of the finest resemblances of William Howard Taft.

The Taft medal has been produced as follows: 25 serially numbered pieces of platinum at \$500 each, 6,500 serially numbered pieces of pure silver at \$10 each and an unlimited quantity of bronze at \$2.50 each.

F. K. Saab Visits Iola

Mr. and Mrs. F. K. Saab, prominent coin dealer from New York, were surprise guests at Iola Wednesday, August 21.

Driving back toward home from the Denver Show, the Saabs were making the trip a leisurely vacation-time.

The weekend before coming to Iola, the Saabs had visited dealer and collector friends in Minneapolis and Duluth, Minnesota. From Minneapolis they made their way through Eau Claire, Wisconsin, where dealer Clayton High suggested they weren't far from Iola and so they detoured over this way.

It was a delightful two hours for Iola staffers as Saab recounted experiences of his years in the coin business.

Leaving Iola, the Saabs planned
(more on next page)

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Whitman Books Appear, One Done In Spanish

The two latest Whitman releases in the book department are the "Guide Book of English Coins", third edition, by Kenneth E. Bressett, and the "Guia de Las Monedas Decimales Mexicanas 1863 - 1963."

The English catalog has been completely revised with up-to-the-minute information about all English coins of the 19th and 20th Centuries. Each type of coin is illustrated and discussed prior to the listings covering dates and values.

The English catalog has 128 pages and is similar in size and appearance to the Whitman Handbook and the Canadian Catalog. It will retail for \$1.00.

The Spanish book is a translation of Buttrey's Mexican Decimal Coin work released earlier this year. The format, illustrations and text are exactly the same as in the English language version.

Translation was done by Sergio Torres Martinez, prominent Mexican numismatist. The book opens new sales area to dealers in cities and areas with large Latin American populations as well as in Latin America itself. The book will retail at \$1.50.

Investment Company Declares Dividend

The board of directors of Comstock Coin Co., Inc., Reno, Nevada, has announced declaration of a 10 per cent dividend in stock, payable August 15, 1963, to stockholders of record July 31, 1963.

Merle Daniels, vice president of the firm, thanked the stockholders in a release sent to "The Coin Dealer" and stated his belief that the interest in numismatics will continue its remarkable growth in years to come.

Daniels also said, "We look forward to greeting our many friends in person at the first annual Retail Coin Dealers Association (RCDA) Convention which will be held here in Reno next June."

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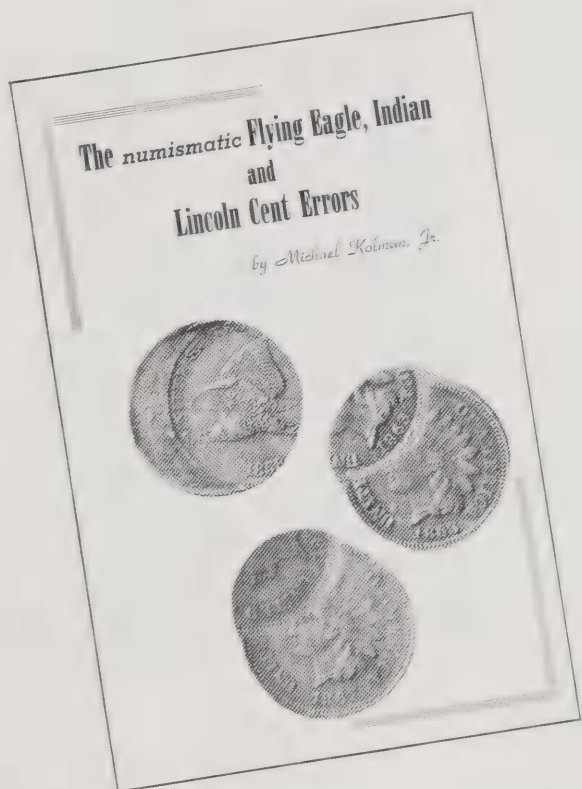
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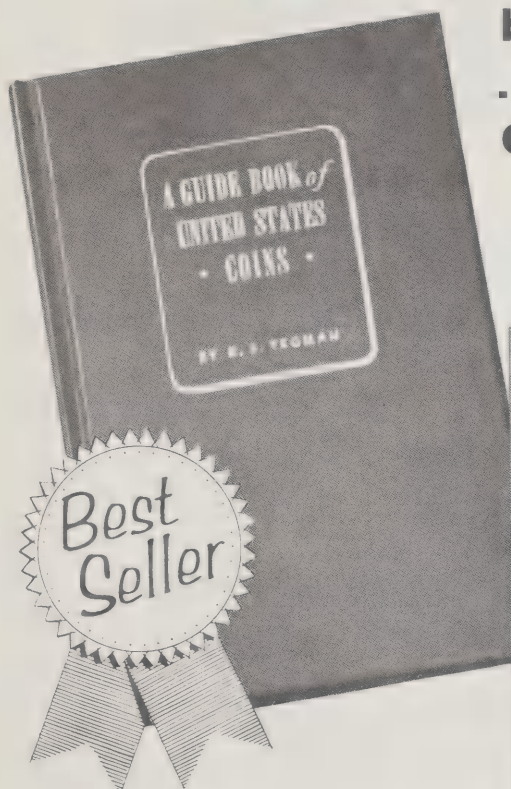
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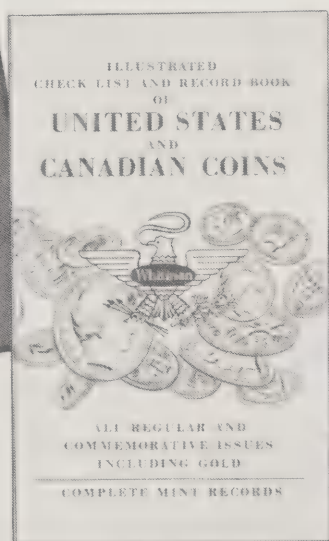
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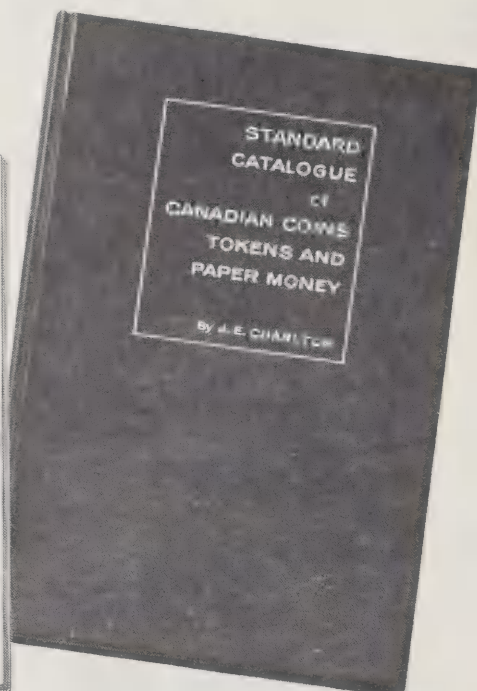
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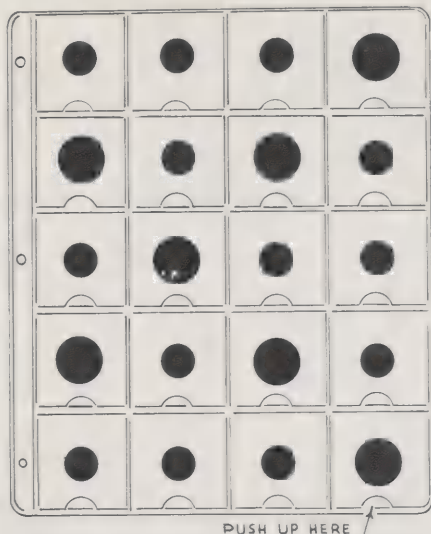
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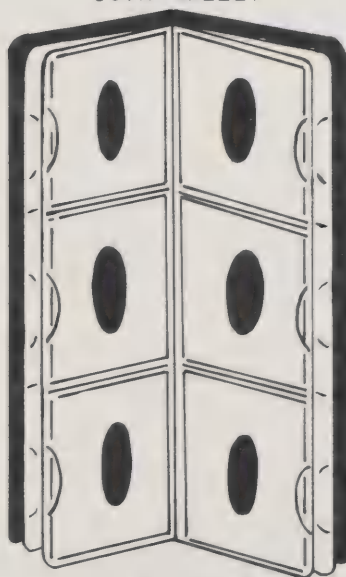
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More than two months ago, a series of letters was sent from Iola to a number of Washington officials. We considered ourselves fortunate in receiving two replies. Since that time, developments have occurred which give the subject even more timeliness. Here is a short hard look at the coinage situation in which we find ourselves.

Base Metal Coinage In the News

Everybody's doing it — why not us?

The question seems simple. But the use of base metals in our coinage cannot be solved on that basis.

The real question is, "Will we, in the near future, see purely token coinage replace the silver-content pieces we have taken pride in for so long?"

The answer to that one is a chorus of mixed sounds from a variety of sources. Government answers sound like a no with reservations. Answers from outside government sound like yes, we have no choice.

F. W. Tate, whose title, "Acting Director of the Mint," gives a ring of authority says, "As you know, the silver content of our United States coins cannot be changed except by an act of Congress, and no action along this line is contemplated.

"In the meantime, silver now securing silver certificates is being released for coinage in such amounts as are required and our supply of silver for coinage in the immediate future is thus assured.

"The Treasury has already publicly stated that if and when new silver dollars are needed, they will be made. When the production of them is resumed, they will meet all the present specifications dealing with their fineness and weight."

You can get a couple of ideas from Mr. Tate's letter, depending on how much imagination you have.

Perhaps we can confirm our notion that the Mint will again begin production of dollars, but that isn't too important in this discussion. What is more important is that Mr. Tate is saying only what he is allowed, as a public servant, to say in public; that present government policy will be followed — until that policy is changed.

In the meantime, both in and out of Congress there is the first hesitant demand for substitution of silver in coinage by baser metals.

Congressman Clarence D. Long has read into the Congressional Record a proposal made by Herbert Bratter (originally published in the "Baltimore Sun"). This proposal maintains that since the gov-

ernment is going to use silver until its supply runs out — about 10 years, according to a statement by Secretary of the Treasury Douglas Dillon before the Senate Banking and Currency Committee — and only then apparently change to baser metals, we ought to change now, while the price of silver is at an all-time high and while the demand is at a comparable level.

This action would allow the nation to sell its silver bullion and by replacing current silver coinage with baser metal coinage, save the government several billions of dollars as well as making a sizeable dent in the balance of payments deficit.

What the whole thing boils down to is that we just can't afford to keep wasting money by keeping silver in our coins. So, it seems that in spite of great national pride to the contrary, things are starting to move in the direction of baser metal coinage. And when we reach that point, the gov-

(more on page 10)

Messages



From Wichita

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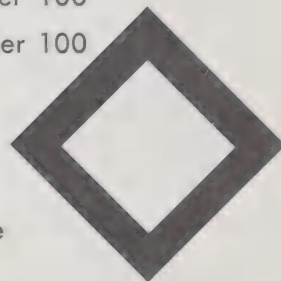
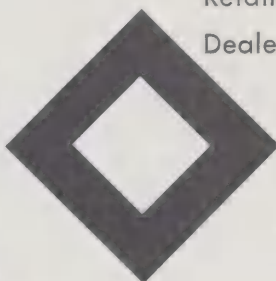
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New Issues news about Coin Shops

The establishing of a new coin store in Salt Lake City, Utah, was celebrated with a ten day sale following the Grand Opening of Ray's Coins at 110 East Second Street, South, Wednesday, September 11. Ray McGray, proprietor of the new coin shop, offered a 30% discount on all items except keys for the ten day following the opening and advertised an extensive stock of Gold and Silver.

Mill Dutkin is the proprietor of a new coin shop in the Wynnefield area of West Philadelphia. The store, located at 1900 North 54th Street at Berks Street, is open from noon to 5 p.m. Tuesdays, from 10 a.m. to 5 p.m. Saturdays,

and from noon to 9 p.m. Wednesdays, Thursdays, and Fridays. Dutkin deals in all kinds of coins and stocks a full line of numismatic supplies.

Fred L. Steward announces the recent opening of Steward's Coin Shop at 850 East Seventh Street, St. Paul 6, Minnesota. A collector for several years and an active member of four coin clubs, Steward features a full line of numismatic supplies with complete stocks of key and semi-key coins. His store is open from 11 a.m. to 8 p.m. daily.

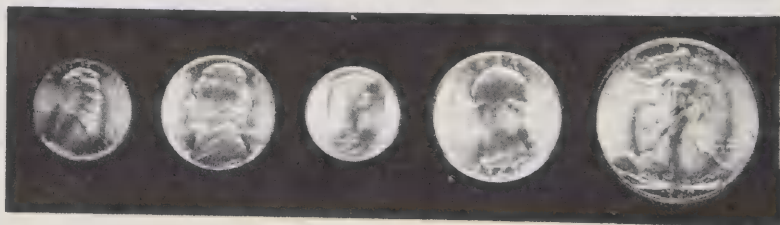
A new business in Woodbourne, New York, is Fins & Francs, where Floyd J. Hill deals in numismatic supplies and also handles tropical fish and supplies. Hill keeps his shop open from 9 a.m. to 3 p.m. daily and closed Sundays.

Joe Secondo of Thompsonville, Connecticut recently opened a coin store, to be known as J & M Stamps and Coins, in downtown

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Thompsonville. The shop at 145 Main Street is Secondo's first store, but he brings to it the experience of some years of mail order coin dealings conducted from his home.

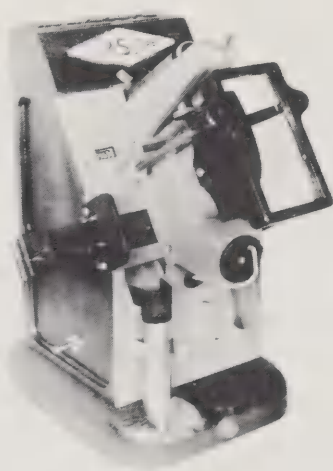
Roy Ballinger, who has operated a mail order coin business from his home for several years, recently opened a shop for hobbyists in Independence, Missouri. The store, to be known as Roy's Coin and Stamp Shop, is located at 202 West Maple. The shop is planned to serve not only coin and stamp collectors, but also model plane, ship and car enthusiasts.

The opening of Heckert's Coin and Stamp Shop at 3809 Market Street in Camp Hill, Pennsylvania was announced recently by Raymond L. Heckert, Jr., owner.

Harry Gerlach, Gerlach Enterprises, New Kensington, Pennsylvania, has just opened a new shop at 1137 Fifth Avenue.

Gerlach reports he caters to collectors and investors as well as giving appraisal service.

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UNDER
\$10.00**



AUSTRIA	10 Korona	Unc.	\$5.40
	1 Ducat	Unc.	6.25
	4 Florin	Unc.	5.50
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GRT. BRITAIN	1/2 Sovereign	EF	6.50
HUNGARY	10 Korona	EF	5.90
JAPAN	2 BU	EF	5.75
MEXICO	2 Pesos	Unc.	3.90
	2 1/2 Pesos	Unc.	4.90
	5 Pesos	Unc.	9.90
PERSIA	1/4 Pahlevi	Unc.	5.90
PERU	1/2 Pahlevi	Unc.	8.00
	1 1/2 Libra	Unc.	5.60
	5 Soles	Unc.	6.25
SPAIN	10 Soles	Unc.	9.75
	10 Pesetas	EF	7.50
	25 Piastres	Unc.	4.70
TURKEY	50 Piastres	Unc.	7.50

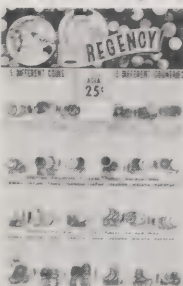
Order all 19 pieces and receive free bonus of English Sovereign uncirculated or take 10% discount.

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Proven fast selling groupings of Genuine Foreign Coins — 25¢ per packet — 36 per card.

Excellent Value - Good Variety - High Repeat Sales - Colorful - Compelling - Popular - Profitable.

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Card A — 5 diff. Unc. coins of Europe	\$ 9.00
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Dealer Discount — 40%

Distributor Discount 55%

on 20 cards your choice

Wonderful for hobby stores,

variety stores & drug stores

Shipped Postpaid — Customs Free

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*Hewitt's
Numismatic
Information
Series*

SCOTT'S STANDARD CATALOG of COINS of the WORLD COPPER, NICKEL, BRASS and ROMAN EMPIRE

Our reprint of this catalog made in 1934 has long been dispersed and copies are now selling up to \$15.00 each. We are making another printing for November delivery.

200 pages, profusely illustrated, it contains information on coins of the 1600's to 1860's not found in any other single volume.

Price \$2.95 Retail

This catalog will be stock by leading distributors. Dealers who do not buy their supplies from one of our distributors will be serviced at regular wholesale discount—less than dozen 35%; dozen 40%.

HEWITT BROS.

Publishers of Numismatic Scrapbook Magazine
7320 Milwaukee Chicago 48

Special Gift Rates For Numismatic News Subscriptions

Here are special pre-Christmas gift rates for Numismatic News subscriptions, perfect for dealers or shops who are not now handling the News on a commission basis:

- (1) \$3.00 for 1 subscription (26 issues, 1 full year).
- (2) \$5.00 for 2 subscription (1 year each).
- (3) \$7.00 for 3 subscriptions (1 year each).

Compared with single copies at 25¢ each, the above special gift rates represent substantial savings: the single copy price for 1 year is \$6.20. Use the handy order form below, now.

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Please send Numismatic News at your 1 year special rates — to

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NIC-A-PACKAGE

ONE OF EACH OF
EVERYTHING YOU NEED
FOR CLEANING AND
PROCESSING YOUR COINS
FROM THE NIC-A-LENE CO.

1. NIC-A-LENE	1.00
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3. NIC-A-SPRAY	1.00
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\$4.85 VALUE FOR \$3.95 ea.	
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OUR NEWEST ITEMS NOW AT
YOUR DISTRIBUTORS:

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Proof and Uncirculated coins in the
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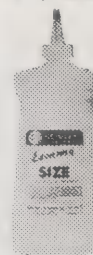


Plastic Dispenser Bottle
Includes reg. size Nic-A-Lene,
Coin Holder and Brush

Only **\$1.50**

Nic-A-Lene

Cleans Nickels, copper coins
and silver (works much slower
on silver)



GIANT ECONOMY SIZE

12-Ounce
Economy size (12-oz.) **\$5.00**
Regular Size (¾-oz.) 1.00

Nic-A-Spray

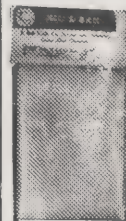
Plastic Dispenser Bottle in 2-oz. size for
pegboard display.

Removes tarnish instantly
on Proof and Unc. coins.

Only **\$1.00**

PER BOTTLE

Guaranteed non-poisonous,
Non-inflammable



Nic-A-Rag

Soft Coin Cloth 9" by 12"

For use in drying and
finishing coins after cleaning.

Each **35¢**

Nationally Advertised

Always a good dealer's discount
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Jobbers and dealers write for prices

The **NIC-A-LENE** Co.
P.O. Box 9347
Minneapolis, Minn.



Something **NEW** has been added!

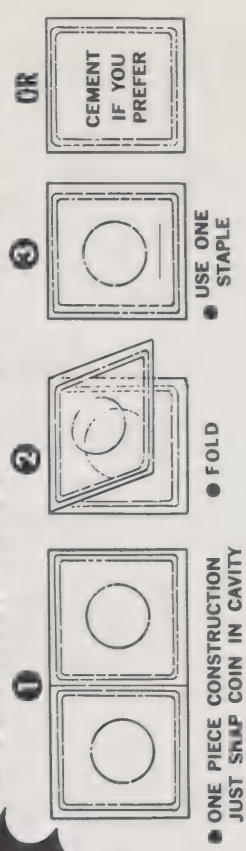
LUKE'S "EZE-DO" Plastic Holders

ALL PLASTIC • INERT • ONE PIECE
CONSTRUCTION • NO INSERTS

ANOTHER FIRST!

ALL
HOLDERS
FURNISHED
WITH PRESSURE
SENSITIVE LABELS

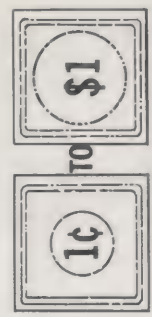
- 100 HOLDERS
- 100 LABELS
- CEMENT AND APPLICATOR
- 10¢ OPTIONAL
- COIN BOX
- DEALER PRICE \$1.40 C



One piece construction. All plastic (no inserts)-Inert- Just snap coin in cavity-(It pressure fits). Fold down and put one staple about 1/8" under coin. That's all. Or you can seal coin in with cement and brush applicator if you prefer. Each coin fits cavity perfectly. Crystal clear viewing from all angles-including edges. Will fit all our pages and wallets. 6 sizes to choose from 1¢ thru \$1.00 sizes.

THESE HOLDERS FIT
ALL OUR PAGES AND
WALLETS PERFECTLY

QUALITY and PRICE
in ONE PACKAGE!



6 SIZES: CENTS thru DOLLARS

LUKE'S "EZE-DO" HOLDERS FOR MINT SETS

\$6.00 per hundred

25% heavier weight than regular sizes. Each coin fits crystal-clear cavity perfectly! One-piece construction, all plastic . . . just snap coins in, apply 3 or 4 spots of cement, close and your coins are held perfectly! Furnished with pressure labels, 10¢ each or 12¢ for \$1.00. Cement with brush applicator, 15¢ extra . . . or staple if you prefer.



LUKE COIN SUPPLY CO.

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Dealers in Coins & Currency

Over 600 names of my customers who have written to me wanting to buy coins and currency. And I could not fill but a small part of their "Wants."

I will send this list to you post-paid for a five dollar bill.

Where can you get a list of bonafide buyers at such a low price but from me?

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The only book in its field—a sensation...making history!

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240 pages, 6"x9" fully indexed, 132 illustrations. Cloth, **\$4.50**

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Trade Orders Invited.

Dept. 77

ARCO BOOKS

480 Lexington Ave., New York 17

continued from page 4

ernment will withdraw silver coinage from circulation.

This raises lots of questions, most prominent among which is, "Who owns the coins of the United States, the government or the individuals who hold and use them?"

Naturally, the first thought is of the investment value of the coins which are not recalled.

The second thought is, "Will it someday be illegal to own silver coins of the United States, just as it is now illegal to own certain gold coins?"

Probably not, but it's fun to think about things like this, even if the thinking isn't necessarily very productive.

"Seems like no matter where I hide my money," said one disgruntled husband to another, "my wife always finds it."

"Do like I do," advised his friend. "I always hide mine in her sewing basket with my undarned socks."

Presenting Pollard's Popular Products

"Mylar Window"

ALL NEW

2 x 2

EASY TO MOUNT — EASY TO DISPLAY

Featuring the Durable Crystal Clear Inert "DuPont Mylar" with Attached Windows. Your Coin is Cradled Between Two Pieces of the Clearest and Strongest Window Available. The Extremely Tough —Almost Invisible—Mylar Will Protect Your Coin Better and You Can View Coin as if Suspended in Mid Air—Surrounded by Heavy White Stock Board—Easy to Mount Coin—place on Mylar Window—Fold and Staple or Glue. No Fumbling or Cutting to Insert and Center Coin. Order Today.

DEALERS: 90c per 100 (1,000 up). JOBBERS: 85c per 100 (10M) (80c 25M). Packed 100 in Coin Box add 15c for Box—Larger Quantities WRITE.



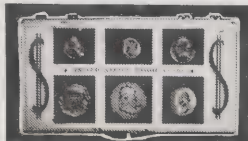
QUALITY 2x2 COIN BOX

Heavy cardboard with Waffle Grained Leatherette Glazed Covering — 4 colors — Black, Brown, Maroon & Blue — Retail 35c.

Dealers Quantity Prices Postpaid

Dealers	Quantity	Prices	Postpaid
12 Boxes		.21 Each	\$ 2.52
72 Boxes		.17½ Each	12.60
144 Boxes		.15 Each	21.60
288 Boxes		.12¾ Each	36.72

POLLARD'S PLASTIC COIN HOLDERS



For Mint Sealed Proof Sets



For Wartime Nickels



Types of Dimes and Odd Type

Each holder is colorfully printed and illustrated in red, white and blue, except the proof set holder which is titled in gold.

Other holders available for Mint Sets, War II cents, types of (1c & 5c) 25c-50c & \$1.00, Retail \$1.00 each Dealers: Sample order 1 each of 9 different holders — \$5.40 — 50 your choice \$27.50 (100 for \$50.00) Postpaid



Pollard's 3 piece lifetime plastic holder titled "U.S. Proof Set" with 6 plastic screws — Black or White. Retail up to \$1.75. Dealers Special: 50 holders for \$32.50 — 100 for \$60.00 Postpaid.

NEW ITEMS 40%

Dymo-M4 Labelmaker	...\$ 9.95
Dymo-M55 Tapewriter	... 29.95
Tensor Light w/case	... 20.75
Screw Top Tubes10
2nd Ed. Spadone	... 2.00
Capital Plastics	... 40%
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2½" Magnifier

With bending handle in leather case
Retail \$1.50

Dealers
Special

\$7.20 per Doz.



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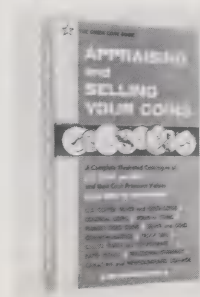
POLLARD COIN and SUPPLY CO.

2317 N. EMERSON AVE.

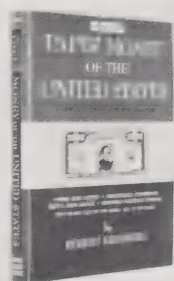
INDIANAPOLIS 18, INDIANA

CARRY THESE ITEMS FOR EXTRA PROFIT!

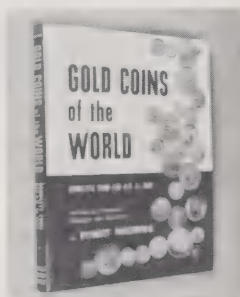
4 STANDARD BOOKS ON COINS AND CURRENCY...



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\$12.50

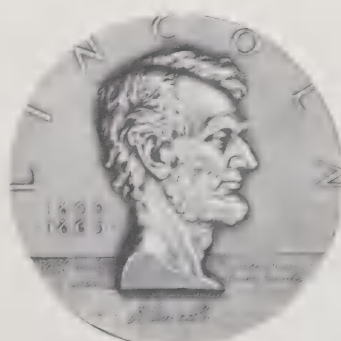


\$15.00

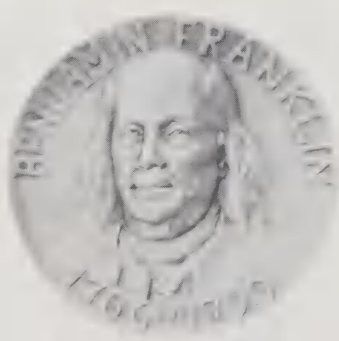


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HALL OF FAME MEDALS



Bronze, 1 3/4" ... \$3.00



Bronze, 3" ... \$6.00



Silver, 1 3/4" ... \$14.00

The most distinguished series of historical medals ever issued in this country. Honoring the immortals in the Hall of Fame for Great Americans at N.Y.U., the medals have caught the interest of the general public as well as the collector. Send for a list of medals and wholesale prices.

THE LIBRARY OF COINS — Upgrade your supplies with this quality line of book-like albums. Send for a complete list of albums in the Library of Coins.

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393 Seventh Avenue, New York 1, N.Y.

Wisconsin 7-0370

Village Coin Mart Goes Modern

Keeping up with the times is one of the dangers and advantages of our advanced way of living. Depending upon how we go about it, we can either harm or help ourselves.

Fred R. Omlsted, president of The Village Coin Mart, Inc., of Oak Park and Evanston, Ill., has adopted the helpful plan of action and has launched an air attack on customers.

Each week Omlsted has a five-minute radio show called "Numismatic News" following a half hour of classical music sponsored by the Coin Marts.

The five minutes are devoted to a single subject each week: proof sets one time, silver dollars another and Jefferson nickels another. De-

livered in an easy, "over-the-coffee-table" style, Omlsted's show is perhaps the only regularly scheduled numismatic broadcast in the country.

Having been in advertising, sales promotion and public speaking for 20 years gives Omlsted both the experience and the insight for launching a show of this kind, although it certainly isn't beyond the abilities of the average dealer.

The Village Coin Marts have also opened a couple of new branches: a beautifully decorated Evansville store, a leased department in a suburban department store and plans have been made for opening two additional units soon.

The Evanston store is fixtured in latest style — especially de-



Fred R. Omlsted

Mr. and Mrs. Pat Cloyd look over some of the stock in the newly decorated Evanston store. Cloyd is the store's manager.



signed wall sections with Colonial cornices, low counters with upholstered captains chairs. The fixtures are fluorescent lighted and finished in frosted birch. Pegboard wall sections are semi-gloss white and pale grey-blue. The walls are decorated with authentic color lithographs of English hunt scenes.

The Oak Park store, which opened July 1962, caters to suburban coin collectors and investors in Chicago's western suburbs. It is fully stocked with more than 50,000 collectors coins; proof sets, mint sets, uncirculated bags and rolls as well as foreign coins, tokens, U.S. and foreign currency and gold.

Beginning in July of this year, The Village Coin Marts began offering rare stamps and supplies for collectors.

General offices for the stores are located at 429 N. Marion Street, Oak Park, Illinois.

If there are any "secrets" to success, one of them probably is to constantly keep moving in the direction of success by whatever means are at your disposal.

And, since there are millions of collectors around, radio should attract a lot of them. And an attractive, comfortable store atmosphere is an aid too.

Keeping up with the times could be dangerous. But it could also mean the difference between keeping up or dropping out.

Counterfeits Appear, PNG Issues Warning

Warning is issued to collectors and dealers concerning several fake Colonials which are being produced in the East and distributed out of New England.

The reproduction is fairly good but all are in lead and should be easily detected by most collectors. The beginner, however, could be deceived.

The fakes are unmarked and the distributor is being asked to put an appropriate marking on the coin to identify it beyond question. In

(more on page 16)

COINS MAGAZINE PRICE TO GO UP

Effective after Christmas, the cover price for COIN MAGAZINE goes from 35¢ to 50¢. The 1 year subscription rate increases from \$3.00 to \$5.00. Dealers handling the magazine will share in the advantages of the increase.

Following are special holiday gift rates — at the old prices:

- * \$3.00 for 1 subscription (12 issues, 1 year).
- * \$5.00 for 2 subscriptions (1 year each).
- * \$7.00 for 3 subscription (1 year each).

Coin dealers, shops or suppliers who do not yet get COINS MAGAZINE should subscribe now for themselves and friends at these never to be repeated low, low rates. Compare the savings. The new single copy price for 1 year will be \$6.00.

Mail the order form below today.

----- CLIP AND MAIL -----

COINS MAGAZINE
Iola, Wisconsin 54945

Yes, send COINS MAGAZINE to my friends at your "old" rates.
I want to beat the price increase. Send to

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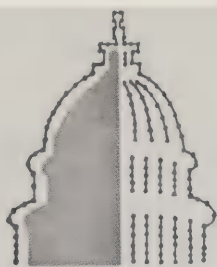
STATE

CHECK HERE ☐ to enter or renew your own subscription for 1 year. () New () Renewal.

Check Special Gift Rate: ☐ \$3.00 for 1 subscription; ☐ \$5.00 for 2 subscriptions; ☐ \$7.00 for 3 subscriptions. (1 year each).

Check one: () Payment enclosed.

() Bill me later.



OPEN



HOUSE

FROM THE COIN COLLECTORS' CAPITAL
IOLA, WISCONSIN

Sort Your Mail Before Sending

In a recent staff meeting, all of us agreed that it would be nice if advertisers sent copy to the publication for which it is intended.

It gets a little confusing and hectic around here at deadline times, and occasionally copy which does not apply to the moment might get mislaid.

So that we can give you better service, please send advertising copy for "The Coin Dealer" to "The Coin Dealer," copy for "Numismatic News" to "Numismatic News" and copy for COINS magazine to COINS magazine.

It'll help us help you.

A New Hat for The Old Lady

Have you noticed something different in the "News" lately?

Color has been added to the front page. This is one step that, until the September 16th edition, had been reserved to mark the ever-popular special editions.

But editor Ed Rochette felt that the staid old lady of numismatic journals needed a little sprucing up. He gave her a colorful new bonnet to wear above the banner. This calls attention to and accentuates fast breaking news scoops or features of special interest in the paper.

The old lady — young in spirit, old in stature — should now stand out better than ever on dealers' counters. And for those dealers who have yet to add Numismatic News to their counter stock, give it a try. A splash of red for us could mean more green for you.

COINS Breaks Records, Largest Selling Coin Magazine

The world's largest selling magazine for coin collectors? It's COINS MAGAZINE. The November issue — in readers' hands on September 25th — was distributed to 90,000 coin collectors, an all-time high.

COINS reaches a whole new market of coin collectors. It is the only coin publication that gives advertisers all three methods of distribution:

1. U.S. and Canadian newsstand sales.
2. U.S. and Canadian coin shop sales.
3. U.S. and Canadian subscription sales.

Krause Publications at The Coin Collectors' Capital, Iola, Wis., began publishing COINS with the October 1961 issue, just two years ago. You can see at a glance the amazing growth and acceptance for COINS MAGAZINE since then:

The October 1961 issue was read by 8,000 collectors. It had 28 pages. There were 14 pages of advertising by coin dealers and suppliers.

The October 1962 issue reached 50,000 collectors. It was a 54 page number of which 20 pages were advertising.

The October 1963 issue went to 85,000 collectors. Its 64 pages held 34 pages of paid advertising.

But the November 1963 issue is setting another all-time high with its total distribution of 90,000 copies. It contains the largest volume of advertising, 44 pages out of a total of 64.

This great growth has prompted advertisers who profited from it to

tell us how much they like COINS MAGAZINE. "Your results are too good. I do not have enough stock for a display ad at present." Jack H. Finney, Manatee Coin Club, Bradenton, Florida.

"The results of this ad compare favorably with any previous experience we've had in any of the other numismatic publications. This was one of our most economical ads on the basis of gross return per dollar cost of the advertisement. May we also commend you on the layout and appearance of this ad — it was excellent." B & G Coins, N. Chelmsford, Mass.

"The response to our monthly ad in your magazine equals the combined response in the other four in which we carry an ad." E&T Kointainer, Homer, Mich.

"I am still drawing daily orders from my ad in COINS of three months ago. For the first month I received no less than 7 or more than 18 orders daily. This has been a steady pull with no skips." Neil S. Utberg, Edinburg, Texas.

"The results from the ads in COINS has been much greater than expected. The best part is, we get 60 to 70% repeat sales after the first order. The class of the person who answers the ad is above average. Most replies are from professional and business people of small towns. You can be very proud of your magazine. It sure attracts the right type of reader." Del Supply, Marquette, Mich.

"You people are doing a great job with this magazine. Definitely the highest class publication of its kind." Roger Herd, Sheep Ranch, Calif.

Slight Rate Increase Scheduled for News First Since 1962

The benefit of a true advertising contract will become very apparent on November 11. On that date Numismatic News will initiate a slight increase in its advertising rates. These new rates however will not affect the several hundred dealers who now hold "binding" contracts with the paper. They will continue to enjoy the older rates for the length of their contracts.

Numismatic News holds to the time-honored theory that a contract should benefit both parties concerned. It is your guarantee of the charges that you will pay for a specified period of time. There are no escalator" clauses to make the meaning of the word "contract" meaningless. In the meantime, as the newspaper benefits from your continued support, you enjoy a favorable contract rate and increasing collector exposure at no increase in cost.

Several factors have entered into this small rate adjustment, the first since January 1, 1962. It can best be summed up by saying that it is the result of the turmoil of postal rates, the slow but steady increase in printing costs, and the addition of several thousand new subscribers to the paper.

Readers Aware of Crime Rate

It must be conceded that the growing publicity extended this hobby by the lay press directly affects the incidence of numismatic crime. Newspaper clippings from all parts of the country continue to deluge these editorial offices. Reports of thefts, robberies and loss of coins through vandalism reach us from all of the fifty states.

To instill a sense of awareness and caution in our readers, Numismatic News initiated a column to bring this danger to their attention. "10-35 J-2," the police code for Major Crime — Theft, cannot pos-

sibly report all the thefts that occur for these in themselves would fill an entire edition. Instead, the reports are selected in random fashion to represent a cross-section of the U.S.

As a service to the readers of Numismatic News, dealers who supply the necessary incidentals to secure collections are invited to

Coin Collectors' Capital Business Manager Strand

Neither last nor least doesn't describe Bob Strand, our business manager. But it does say something about him.

In the previous issues of "The Coin Dealer" and the "Coin Capital News" we've covered all the personalities who work here in Iola. All but Bob.



Robert R. Strand

He wasn't the last man to join us, and he certainly isn't the least important (nobody is), but he's the kind of fellow who wouldn't raise a ruckus because he wasn't mentioned until last.

Bob is one of those people who does his job quietly and without fanfare. He's there in the morning and spends a lot of evening time at his office trying to unravel the business dealings some of the rest of us are responsible for.

But keeping the books in order is only a part of his job. Bob is

correlate their advertisements with this column. Should you handle safes, inventory lists, insurance and other items needed in the better safe-keeping of collections, you may submit your ads requesting that they appear on the page that this column appears. No extra charge will be made for this spotting of your advertisement.

also helping out with personnel and all the jobs connected with keeping up mailing lists and keeping up with subscriptions until he is able to turn that part of the business over completely to Harry Becker, last man to join the staff.

A native of Boyceville, Wisconsin, Bob received his BBA degree from the University of Wisconsin in 1958, his education having been delayed by a prolonged trip to Korea where he traveled a little and did some sightseeing (whenever his employer let him have some time off from chasing Communist Chinese about the hills.)

After teaching business in high school for three years, (two of those years in Iola), Bob returned to Iola and took his position here in June, 1961.

A member of the ANA, CNA and numerous smaller local groups, Bob's collecting interests include North American and British type material. Recently he has also begun to gather pieces of antique china, his specialty being moustache cups.

The Coin Dealer Takes Big Leap

"The Coin Dealer," world's largest circulation dealer publication, has taken another big jump upward in the month since the last issue.

The big leap is from 7,500 to 11,000. That's right, this issue of "The Dealer" was mailed to more than 11,000 dealers!

New LUCO Market Tested Products From Detroit



Introductory Dealer Offer
One Each of Following, \$2.95
\$3.35 in Canada — Remit with order

4 oz. Silver Cleaner	\$1.00
6 oz. Steel Cent Cleaner	1.00
2 oz. Coin Preservative	1.35
4 oz. Copper Toner	1.00
4 oz. Nickel Cleaner	1.00

NEW Anti-Tarnish Tablets UNIQUE

Prevents Coins From Tarnishing in Showcases, Vaults, Holders, etc.

Half Tube — 5 Tablets Retail 1.00

Full Tube — 11 Tablets Retail 1.75

Safeguard Each 2 cubic feet of area with one tablet.

Usual Dealer Discount

Dealer and Jobber Inquiries Solicited

Tom Jones

8256 Middlepointe
Detroit 4, Michigan

Direct Canadian Inquiries to:

Jack Cooke
Cooke Publishing Co.
Akrona, Ontario

continued from page 13

fairness to the distributor it should be pointed out that these are being sold as copies.

For some time some of these copies were sold out of New York at 50 cents each. Now they are being retailed at \$5.00 each. It is hoped that collectors and dealers will refuse to dignify either the fake coins or the objectionable activity in the fake coin market. Such junk in a collection casts suspicion on the rest of the collection, reducing its appeal and consequent its value.

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1694 Elephant Penny.

Undated Rosa Americana Penny on large planchet.

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1792 Washington Half Dollar, silvered.

1792 Eagle on Rock Half Eagle pattern.

(more on page 18)

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Yellow Coin Book Monthly
SEPTEMBER . . . 1963
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UNITED STATES COINS
 1793-1963
 By: **E. STRAUSS**



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 A Guide That Is Revised Monthly According To
 Current Market Trends.
 Strauss' Yellow Coin Book Monthly Is Used By
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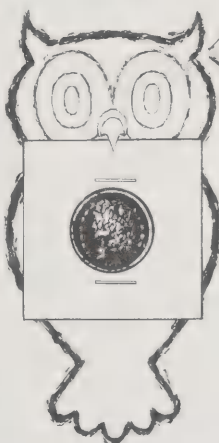
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continued from page 16

Undated Washington Liberty and Security Penny.

There are several others, totaling about two dozen in all, and when all the types are known to us, the others will be listed also.

A. Kosoff, Chairman
Committee on Detrimental Practices
PNG

Musser Produces Catalog Sheets

Once again Dwight L. Musser has released a mimeographed catalog sheet listing items he has for sale.

Included in the listing are a new "Catalog of German Paper Money," a booklet on World War II Military Currency, a research report on German Paper Money and many other interesting items, including single pieces and sets of paper money.

The sheets are available by writing to Musser at Box 428, Indian Rocks Beach, Florida.

Gifts and Counter Sales



Retail Tie Clasp, 50¢ each; Retail Cuff Links, 95¢ per pair.

Dealers net tie clasps \$3.60 per dozen; dealers net cuff links \$3.42 per ½ dozen.

Lighters retail \$1.95 each; Dealers net \$14.04 per dozen.

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The coin pressure-fits into a cavity and the holder folds together, requiring only one staple to complete. No inserts are necessary. Holders are furnished with pressure sensitive labels for identifying the coin. Every area of the coin can be seen clearly, including rims.

A mint or type-set holder is also available, cent through half dollar. This is 25 per cent heavier material and is excellent for dealers as an inexpensive way to house coins.

Luke Coin Supply Co. has made a great stride since its origination in 1959. Howard and Frances Luke are the sole owners and their business has been growing continually

since the introduction of the Protecta-Coin-Holder in 1960.

The new plastic holder was shown at the ANA Convention and the Lukes were so busy at their table that lunch and dinner couldn't be worked into their schedule until after the bourse closed each night.

Coin Care Corp. Handles Labeler

Coin Care Corporation, Long Beach, Cal., wishes to announce they are distributors for the Dymo Labelmaker.

This handy little tool is anything but a toy. Its practical application can be felt in a hundred ways. It makes just-the-right-size labels for any use you can think of in a variety of sizes and type styles and a rainbow of colors.

The self-gummed tape sticks to almost any surface and the labels can be read easily. Different colors allow coding; one color for one coin, another color for a different coin.

"Where there's labeling to do," says CCC, "that's the place for Dymo."

Coin & Currency Adds Two Staffers

Two new members have been added to the editorial board of the Coin & Currency Institute, Inc. it was announced by Jack Friedberg, president. They are Vernon L. Brown, former curator of the Chase Manhattan Bank Money Museum, and Hans Holzer, noted author and research consultant.

Both men will participate in the research and compilation of catalogs, handbooks and other publications covering all branches of numismatics.

Brown, who served as curator of the world-famous Chase Manhattan bank collection from 1939 until his recent retirement from that post, is well known in numismatic circles. He has been a member of the Board of Governors of the

(more on next page)

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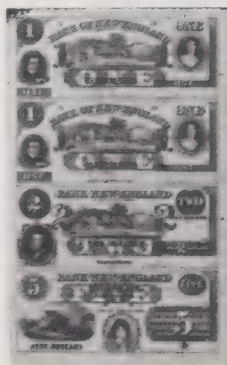
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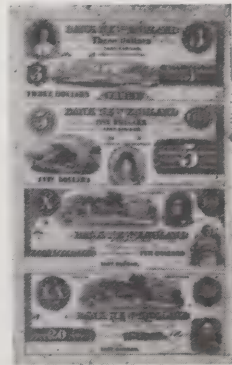


A

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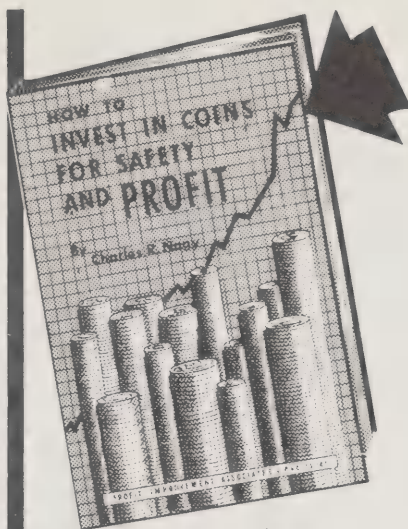
Held during Nevada's 100th Anniversary of Statehood, the Convention will draw thousands of dealers and collectors to enjoy the Centennial Celebration as well as the exciting convention activities.

For the latest information concerning plans for the RCDA First Annual Convention, watch this ad.

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continued from page 19

American Numismatic Association and also served as curator of the A.N.A. collection from 1950 to 1960.

Brown was awarded the A.N.A.'s Medal of Merit in 1951. His contributions to numismatic literature are numerous and include, in addition to articles in the leading numismatic journals, articles for the Encyclopedia Americana and the Book of Knowledge.

Holzer has for many years been a Research Consultant to most of the leading American numismatic firms. He is the author of "Coin Collectors' Almanac" and his articles have appeared in The Numismatist, Numismatic Review and other publications.

At the Coin & Currency Institute, Inc., Holzer will be chief consultant specializing in foreign, ancient and Oriental coins.

Holzer is a Fellow of the Royal Numismatic Society and Corresponding Member of the French and Austrian Numismatic Societies.

An avid numismatist since 1934, Holzer has also made a name for himself as a novelist and playwright, with three New York productions to his credit.

RCDA Offers Reward For Phony Ballot Info

"The RCDA (Retail Coin Dealers Association) does not in any way seek to run the ANA," said Wilson Walters, Executive Secretary, in a recent letter, "but in the interest of Numismatics, and to keep the principles of our democratic system of Government from being destroyed, the RCDA is interested to know and intends to find out if it can, how 1,493 unofficial ballots. . ." got into the ballot boxes in the recent ANA officer election.

The accounting firm who handled the tabulation of votes reported to the ANA that 1,493 phony ballots had been mailed in, but would not, of course, divulge further information to the public.

(more on page 22)

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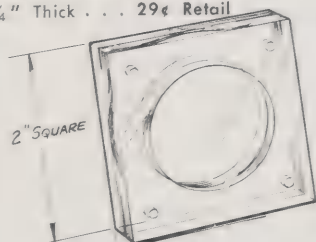
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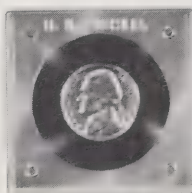
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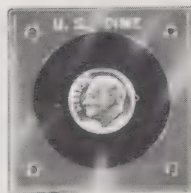
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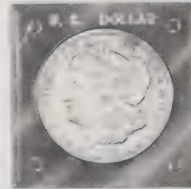
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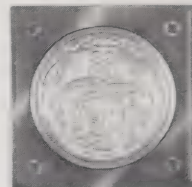
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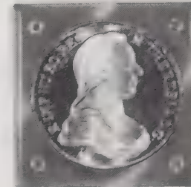
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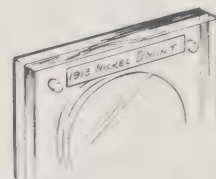
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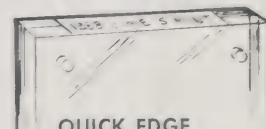
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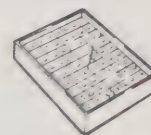
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SLIP EASE DEALER PRICE \$20.00 PER HUNDRED. Plain Page (Without Slip Feature) \$19.00 Per Hundred.

Now Available

EASY—MADE do-it-yourself 2 x 2, 100 in 9" black box. All white or 6 assorted colors. Sizes for 1c, 5c, 10c, 25c, 50c or \$1. Dealer lot of 50 boxes (5,000 pieces) for only \$35.00 postpaid.

Tough heavy duty.
12 mill vinyl. Glass clear.

PIONEER PRODUCTS

P. E. Stockton

Phone 252-2870 ANA 24085

1036 Liberty Rd. Lexington, Ky. Rates apply to U.S.A. & Canada

continued from page 20

Walters wrote, "The culprit or culprits who committed this dastardly act should be dealt with severely. The RCDA calls upon every honest, legitimate collector and dealer in America to back the RCDA in uncovering this wrongful act," and the RCDA is offering a \$100 reward for the information.

The information sought includes who printed the ballots, how they were put into the mails, and who was behind the scheme.

Florida Dealer Markets Paper

It's a wonder somebody didn't think of it a long time ago, but it waited for Dwight L. Musser, Florida dealer in paper money.

Stamp dealers have for years been selling packets of stamps — so many different for so many cents.

Musser has devised a packet of paper money similar in size and plan, which contains banknotes from different countries for a nominal charge.

Most collectors, even though specializing in coins, have a few odd bits of paper money around. A packet of paper money, colorful and interesting, would be a hard impulse item to resist if displayed prominently in a dealer's shop.

Musser has told us he is anxious to test dealer reaction to his product and has a special offer for those dealers who will write to him.

Charlton Publishes Fourth Coin Guide

The new and enlarged "Coin Guide with Premium List of Canadian & U.S. Coins & Bills and Coins of Great Britain" has been released by Canada Coin Exchange, Toronto.

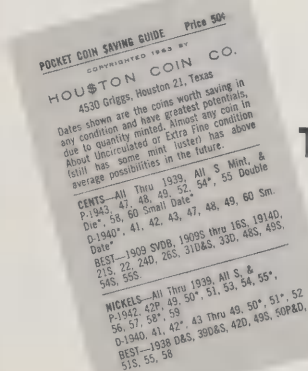
The fully illustrated 1964 Fourth edition is a recognized standard work in its field, which it covers thoroughly.

Listed at Fifty Cents, the Guide contains 64 pages of illustrated price lists.

Pocket Coin \$aving Guide

They
Sell
Themselves

- FEATURES**
1. Courtesy Card Size
 2. All of the Information for Cents through Dollars
 3. Which Coins to Save
 4. Which Are the Best Buy
 5. Which Ones Dealers * Imprint here



Here is an item every collector wants — a convenient pocket guide for "coinwatching." You don't have to sell these. Just let collectors know you have them.

Distributors' & Dealers' Inquiries Invited

* Space provided for dealer's imprint or rubber stamp

Houston Coin Co.

4530 Griggs

RI 8-0400

Houston, Texas

77021

Mail Fraud

The Coin Dealer and the Law



U.S. Postal Manual

124.5 Lotteries, Frauds, and Libelous Matter

.53 Fraudulent Enterprises

Anything mailed in pursurance of any scheme for obtaining money or property of any kind through the mail, by means of false or fraudulent pretenses, representations, or promises.

Alright, so you'll never get involved in anything like this. You probably won't, but other dealers will and you should be able to help bring them to justice.

The first thing a publisher knows about a case of this kind is a trickle, followed by a flood of complaints about the activities of a dealer, from readers who answered his ad.

"It's been two months since I sent my check," they'll say. "What can I do about getting my money back?"

And the only answer a publisher can give is to write to the Postal Inspector in the dealer's area filing a complaint. The publisher himself will write to the same Inspector

giving him the names of all those who have written complaints to the publisher.

However, the publisher will have long ago written to the dealer, asking him what the trouble is and urging him to straighten out his business dealings. The publisher also warns him that if he does not straighten out, the only recourse will be to contact the Postal Inspector.

But the dealer does not set his affairs aright, the postal inspector begins an investigation and right there, the dealer is in big trouble. Because the government doesn't allow people to play games with the postal regulations.

One of the first things the Postal

Inspector will do is try to gather enough evidence to decide whether he can bother the U.S. Attorney General's office. But with this evidence in hand, the postal inspector concludes his investigation and hands over his findings to the U.S. Attorney in his area.

This is the stage where things begin to get serious. For, although the Postal Inspector has some authority and has at his command a broad spectrum of investigative resources, the U.S. Attorney calls in the F.B.I. And when the F.B.I. investigates, they usually find out what they want to know.

The next time the publisher enters the picture is when he receives
(more on next page)

EMBOSS

Choose from assorted DYMO TAPE COLORS

**YOU MAKE PROFESSIONAL, SELF-STICKING PLASTIC
RAISED-LETTER LABELS
RIGHT ON-THE-SPOT...TAKES JUST SECONDS**

● **dial letters**
As easy as a telephone.
Letters, numbers, symbols.

● **emboss**
Just a firm squeeze of
the handle. That's all.

● **finish**
Pull trigger to cut off,
pull down tab and apply.

**1001
USES**

DYMO LABELMAKER



**995
LIST**

**A Practical Tool
Hundreds of Uses**

Label coin albums,
stamp albums, etc., etc.
Simple and inexpensive.
Full discount to dealers.
Inquire on your letterhead.

COIN CARE CORPORATION

"Dept. 8," 1627 W. Anaheim St.

Long Beach, Calif. 90813

**PRESERVE — BEAUTIFY — ENHANCE THE VALUE OF
YOUR COINS WITH ...**



Our own product, unequalled for cleaning coins, particularly useful on coins of copper or nickel. Easy to use, rapid and economical. In stores a 4-oz. bottle is \$1.00. By mail the 4-oz. bottle is \$1.00 postpaid in the U.S. or Canada.



Our new product. Use it to restore the color of age to coins which have been cleaned. Introduced in 1962 and 15,000 bottles sold in four months. In stores the 4-oz. bottle is \$1.00. The same bottle will be sent by mail for \$1.00, postpaid in U.S. or Canada.

"CARE"

Recommended for conditioning and preserving coins. Improves appearance and protects against corrosion. The 2-oz. bottle will treat thousands of coins. In stores, \$1.35 or by mail, postpaid in the U.S. or Canada, \$1.50.

"V. M. CLOTH"

For "high-lighting" and improving appearances of badly worn coins. Valuable accessory when used according to directions. Price: 50c, postpaid in the U.S. or Canada.

"JEWELUSTER"

We have ourselves used and recommended this dip for more than 12 years; principally for removing tarnish from proof and uncirculated silver coins (Commemorative halves, etc.). 5-oz. plastic jar is \$1.00 in stores, or \$1.25 postpaid in U.S. or Canada.

DEALERS' INTRODUCTORY OFFER: Get six bottles of "CCC" (4-oz.), "CCD," or "JEWELUSTER" for \$4.00 postpaid, or six "CARE" for \$5.40 postpaid. Order six each of the four accessories for \$17.40 postpaid and receive six V. M. cloths free.

COIN CARE CORPORATION

"Dept. 8," 1627 W. Anaheim St.

Long Beach, Calif. 90813

continued from page 23

a letter from the Attorney requesting an insertion order for the ad in question and proof that the ad actually passed through the mails on the way to readers' hands. And this isn't hard to provide. The fact that the ad is in the publication is enough proof that it passed through the mail and the publisher's files will yield the insertion order. (The publisher may later be called to testify to this effect at the trial.)

When the U.S. Attorney has gathered what he considers sufficient evidence, he presents his evidence to a Grand Jury, and, the charge being filed, the case is under way — the United States versus Dealer X.

A regular criminal trial follows; witnesses, defendant, cross-examination and all — just like television. And when it's over, and the defendant is found guilty — if he is — he is sentenced.

Often this sentence is softened by granting the defendant a chance to make restitution to all those he has defrauded. And if, at the end of a specified time, he does not pay up, the sentence will usually provide him free board and room for an extended period.

But this whole thing is contingent upon the U.S. Attorney's being able to show fraudulent intent — that the dealer never intended to send coins in return for his customers' money.

However, the case would probably never get as far as a trial if the Attorney didn't have this kind of evidence.

There are a couple of other ways to deal with fraudulent mail schemes. In section 831.61 of the Postal Manual under "Withdrawal of Mail Privileges" it says, "*Fraud and Lottery Mail Orders. When a person or concern is conducting a lottery, gift enterprise, or scheme to defraud through the use of the mail, the Postmaster General may, on evidence satisfactory to him, order such mail returned to the sender marked Lottery Mail — or Fraudulent — Returned by Order of the Postmaster General.*"

Section 831.63 says, "Fictitious Orders. When a person or concern is using a fictitious, false or assumed name, title, or address in conducting an unlawful business through the use of the mail, the Postmaster General may, upon evidence satisfactory to him order such mail returned to the sender marked Fictitious."

In at least one case coming to the attention of this office a dealer operating out of a Post Office Box was brought to a sudden stop.

We received a complaint from another dealer. Through proper channels we quickly contacted postal authorities in the offending dealer's city and the Postmaster sealed his Post Office Box with a sign that requested him to call at the window. He never called.

Unfortunately, he was never caught, but he never went back into the fraudulent business either.

But the important thing in prevention and treatment of fraud through the mail is time. The longer it is allowed to continue before someone lodges a complaint with

the Postal Inspector, the more people are going to get hurt, and the more dealers as a whole will suffer from one man's actions.

There are two things you can do when a case of this kind comes to your attention — notify the publisher of the publication in which the offending advertisement appeared and notify the Postal Inspector in the area where the offending dealer lives.

And both of these courses should be followed immediately.



"What's taking you so long in bringing that big stockbook out?"

Gerlach Enterprises
Presents
Another Outstanding
Dealers Special
2x2 Do-it
Yourself
Coin Holders
\$39.00 per 10,000
Postpaid

With strong cardboard boxes for each:

\$49.00 per 10,000 p.p.

Mixed colors:

\$59.00 per 10,000 p.p.

All Popular sizes sent as requested complete with inserts.

Gerlach Enterprises
1137-5th Ave.
New Kensington, Pa.

EVERYTHING IN NUMIS-ACCESSORIES

\$75.00 Prepaid Shipments — Service that has no equal

Our Giant 1964 Wholesale Catalogue ready in October — FREE (if request on letterhead). You MUST be a Dealer!

SPECIAL BONUS OFFER!

Important — Read carefully. With a \$75.00 Prepaid Wholesale Supply Order for any Whitman items, Library albums, or National Albums (discounts 40%) you may order any or all of the following SPECIALS: (Or Order at Higher prices shown if a \$75 Supply Order also not sent)

Original Bank Wrapped Unc. Rolls:	Market Price	Price Without \$75 Supply Order	Price With \$75 Supply Order
1949-P cents, each	\$35.00	\$32.50 ea.	(1) \$27.50 ea.
1951-S cents, each	55.00	49.00 ea.	(2) 45.00 ea.
1954-P cents	32.50	29.00 ea.	(1) 27.50 ea.
1954-S cents	30.00	26.00 ea.	(2) 24.00 ea.
Lucite Cube Paper Weights (with encased 1962 or 63 Proof Set)	8.75	(4) 7.50 ea.	(12) 6.25 ea.

Total Items that may be Ordered: Without \$75 Supply Order, only 1 each except Paper Weights (4): With \$75 Supply Order: as shown above.

The Above Offers are for the First 15 received (With Supply order), or first 10 received (without supply order). SO, don't delay.

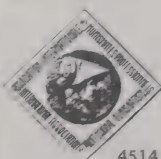
ADD \$\$\$ TO YOUR INCOME!

YOU CAN IF YOU BUY YOUR SUPPLIES AT BEEBEE'S!

Will pay TOP prices for BU Rolls 1948, 1949, 1949-S, 1950, 1950-S, 1951, 1951-S dimes: 1938-S, 1939-S, 1942-P, 1942-S, 1943, 1943-S, 1944, 1942-D, 1948-S, 1949-S, 1950, 1951, 1953-D and Bag 1960-P nickels; 1960-P small date cents. Also, 1936-1960 (incl. small date) Proof Sets, Vatican sets (with gold), 1956-57-58-59 So. African Proof Sets (also 57-58-59 without gold). Will either Pay Cash or Trade "Numismatic Supplies" for above Items Wanted only.

* * *

In reply to many inquiries, we're "Headquarters" for all Bee-Coin Line of Numis-Accessories, and have no branch houses. Be sure that you make no mistake — there's only one genuine "Bee-Coin" line of products plus Service that has no equal. Why not give us a Try today!

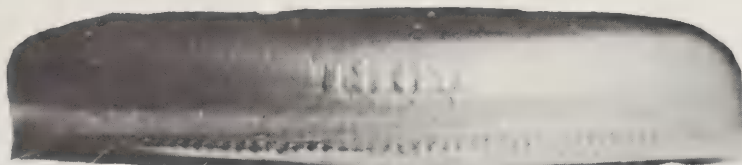


Beebees
"Pronto Service"



4514 North 30th Street

Omaha, Nebraska 68111



C
E E

M M



Mint Error Collecting Ends Monotony

PRESENTING

... what we believe to be THE MOST FABULOUS AND SPECTACULAR CLASSIC MINT ERROR IN EXISTENCE. Until recently hidden in a bank safety deposit vault, where it had lain for many years, this startling error is no doubt the most outstanding example of a "Multiple Struck Indented Type" error known.

The oldtimers sometimes called this type "Doll Dish" or "Fairy Goblet." Present-day collectors are content to say "Cup Shaped Error."

This error occurred when the struck coin adhered to the top die and was repeatedly struck against blank planchets as they were fed into the collar. Each successive strike caused this coin to wrap itself more securely around the upper die and also caused the obverse impression to become sharper and more distinct. The reverse impression became enlarged and slightly distorted but remains readable without a glass.

The date, 1869, and motto are actually displaced to the extent that both appear on the SIDES, or rim of the coin. To visualize this, it is necessary to know that the rim of the coin is four (4) millimeters high; whereas a normal Shield 5c is only one (1) millimeter in thickness.

This superb and unique classic error should be in a collection of mint errors. However, it could easily be the

most interesting and eye-appealing specimen in an outstanding collection of Shield nickels.

The reader may wonder why I have selected this publication in which to advertise this unique specimen. Well, the publishers of "The Coin Dealer" assure me that 10,000 coin dealers receive this publication. If each dealer has only 100 customers, this adds up to a prospective reader audience of 1,000,000 collectors. Maybe one of YOUR customers would like to add this wonderful coin to his collection.

The dealer who sells this coin will be paid a commission of 20 per cent of the sale price. If you wish to own it for your own collection, or for speculative purposes, 20 per cent of sale price may be deducted from the quoted price. Remember, only one available and the opportunity to buy is scarcer than the coin itself. The first wire, phone call or air mail letter received gets this beauty.

Follow up your wire or phone call with \$100 deposit, pending arrangements for delivery and payment of balance.

Guaranteed genuine—10 day return privilege—you must be satisfied or no sale. The highest recorded price ever paid for a mint error (to the best of our knowledge) was \$1200. We consider the error pictured here far superior to any other mint error known.

The price for this beauty

\$1295.00

We have other major mint errors in stock at all times. Let us know your customers' wants.

Watch for the Ford-Gruhn "Major Mint Error Types," a much needed, illustrated book to be released soon.

we buy—MAJOR MINT ERRORS—we sell

5c 1918D Buffalo

Struck in Copper

P.O.R.

D. L. Ford

509 Townsend Place

Oklahoma City,

Oklahoma 73115

Business Phone-OR 79056

Home Phone-OR 71268

Area Code - 405

1c 1943 Steelie

Triple Struck

\$350.00

THE NEW



COIN CASE SERIES

for HOUSING
COMPLETE SETS
PROTECTION UNLIMITED!

OUTSTANDING FEATURES

of this OUTSTANDING case . . .

HANDSOME BEIGE EXTERIOR OF RUGGED STYRENE with textured finish for added beauty. Distinctive sculptured eagle. Measures $10\frac{7}{8} \times 7\frac{3}{8} \times 1\frac{1}{8}$ and stands upright for library effect.

SOLID BRASS LATCH when released simultaneously opens case and discloses left and right inner sheets, revealing obverse of all coins.

INNER SHEETS OF INERT POLYSTYRENE are rigid and durable. Beautiful frosted texture except for recessed clear coin windows.

CRYSTAL CLEAR COIN VIEWING LENSES precision molded. Exclusive TT patented grip-tite feature; coin will not become loose, turn or fall out. Lens bearing coin is sealed upon insertion in recessed window. Air, moisture and tarnish proof!

INDEPENDENT CONTROL OVER EACH OPENING. Each lens lifts easily out of position without displacing or disturbing other lenses. No pins — no screws — no staples — no acetate slides — no unnecessary exposure.

ATTRACTIVE PRESSURE-SENSITIVE DATED LABELS with hi-gloss finish are easily applied. Extra lenses or labels available at nominal cost. Reverse may be labeled with price and condition.

EASY REMOVAL OF INNER SHEETS from case permits compact storage in safes, vaults, etc. Coin windows remain scratch-free and marproof even when sheets are stacked.

HISTORICAL, INFORMATIVE COIN BOOKLET FREE with each case ordered. Mintage figures to date are included.

YOU HAVE NOTHING TO LOSE! If for any reason you are not 100% satisfied return your shipment within 10 days for immediate refund. You may keep booklet.



**Ticker and
Treasure**

1229 S. Wabash Avenue, Chicago, Illinois 60605

ALL PRICES SUBJECT TO 40% DISCOUNT TO BONAFAIDE DEALERS ONLY. PREPAID ON ORDERS OVER \$50 NET.



MAIL YOUR ORDER TODAY

TICKER and TREASURE, 1229 S. Wabash Ave., Chicago, Illinois 60605

ATTRACTIVELY
PRICED AT **\$8.95** per case

(✓) \pm Case(s)	Series	No. of Coin Openings	Delivery Dates	Do Not Write
	LINCOLN CENTS 1909-1937D	80	Stock	
	LINCOLN CENTS 1937S to Date	80	Stock	
	BUFFALO NICKELS 1913-1938S	80	Stock	
	JEFFERSON NICKELS 1938 to Date	80	Stock	
	MERCURY DIMES 1916-1945	80	Stock	
	ROOSEVELT DIMES 1946 to Date	80	Stock	
	CENTS-NICKELS-DIMES Miscellaneous	80	Stock	
	BARBER DIMES 1892-1916S	80	Nov.	
	FLYING EAGLE & INDIAN 1c 1856-1909S	80	Nov.	
	SHIELD & LIBERTY NICKELS 1866-1912S	80	Nov.	
	U.S. PROOF SETS General	60	Nov.	
	U.S. MINT SETS General	60	Nov.	

(additional series to follow)

Total Cases

Extra labels _____ 35c per set

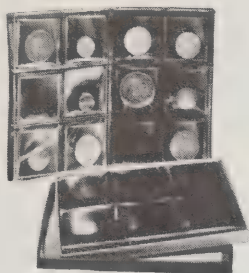
Total Remittance \$ _____

NAME _____ Date _____

ADDRESS _____

CITY AND STATE _____

'SATISFACTION INSURANCE' carries a MONEY BACK GUARANTEE Ill. Res. add 4% Tax.



COIN WALLET \$1.00

Blue vinyl wallet holds 24 coins in pockets which accommodate any 2" x 2" holders or envelopes.



COIN TUBES CENTS THROUGH DOLLARS 2 for 15¢

Precision molded of water-clear polystyrene to close tolerances. Chemically inert. Positive-seal cap for absolute, moisture-proof protection.

POLYETHYLENE and CELLOPHANE ENVELOPES



3 sizes: small, medium, large. Coins are completely visible and protected.



BIL-SERT 50¢ COIN-SERT 50¢

3-RING BINDER \$2.00

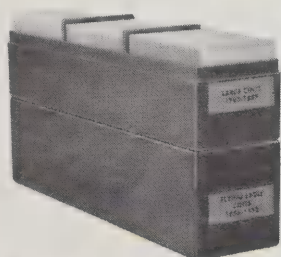
Vinyl Bil-Sert page with 3 big pockets for currency. Coin-Sert page in 2 sizes: 20 pockets (2" x 2") and 12 pockets (2 1/2" x 2 1/2") for coins, medals and oversized coins. Ring binder custom-made.

BIG PROFITS *all-year 'round!*



LOW-COST COIN and CURRENCY PROTECTORS

for Coin Collectors
... the fastest growing
group of hobbyists!



PLASTIC COIN STORAGE BOX 95¢

Blue polystyrene, rigid, durable. Tight sealing cover. Stores 2" x 2" holders and envelopes. Stacks securely.



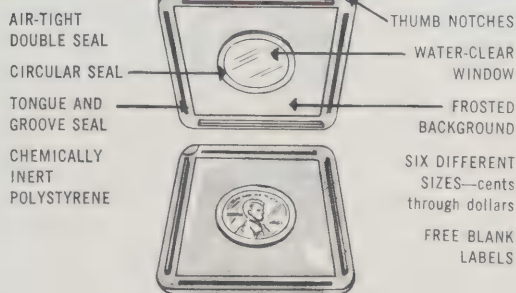
DECALS 787 Decals for U.S. Coins

DECALS 740 Decals for Foreign Coins

LABELS 454 Labels

\$1.00 each

Decals are gold lettering on clear acetate. Labels printed in black on blue background. Both adhere to practically any surface.



2" x 2" PLASTIC COIN HOLDERS
10¢ each—Box of 25 with labels \$2.50



ACETATE 2" x 2" COIN ENVELOPES 2 for 5¢

WHITE and KRAFT 2" x 2" COIN ENVELOPES

White 40¢ to 50¢ per 100
Kraft 30¢ to 40¢ per 100

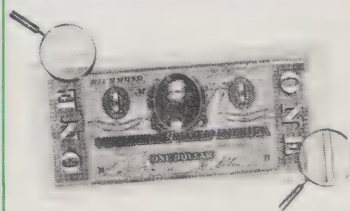
Made of heavy-gauge clear acetate and strong 24-pound weight paper.



COIN-VU VINYL ENVELOPES

2 SIZES 2¢ each
2" x 2" and 2 1/2" x 2 1/2"

Polished vinyl envelopes, flexible, will not crack. Fit Coin-Serts and Coin-Wallet.



Acetate Currency Holders

Small size:	Medium size:	Large size:
5" x 2 7/8"	5 3/4" x 2 7/8"	7 1/4" x 3 3/8"
10¢	15¢	15¢

Heavy-gauge clear acetate. Top edge offset trimmed, 3 sides electronically sealed.

Over 250 Items for the Coin Collector

WHITMAN PUBLISHING COMPANY, RACINE, WIS.

Send name and address for free subscription to Whitman's bimonthly Coin Supply Merchandiser

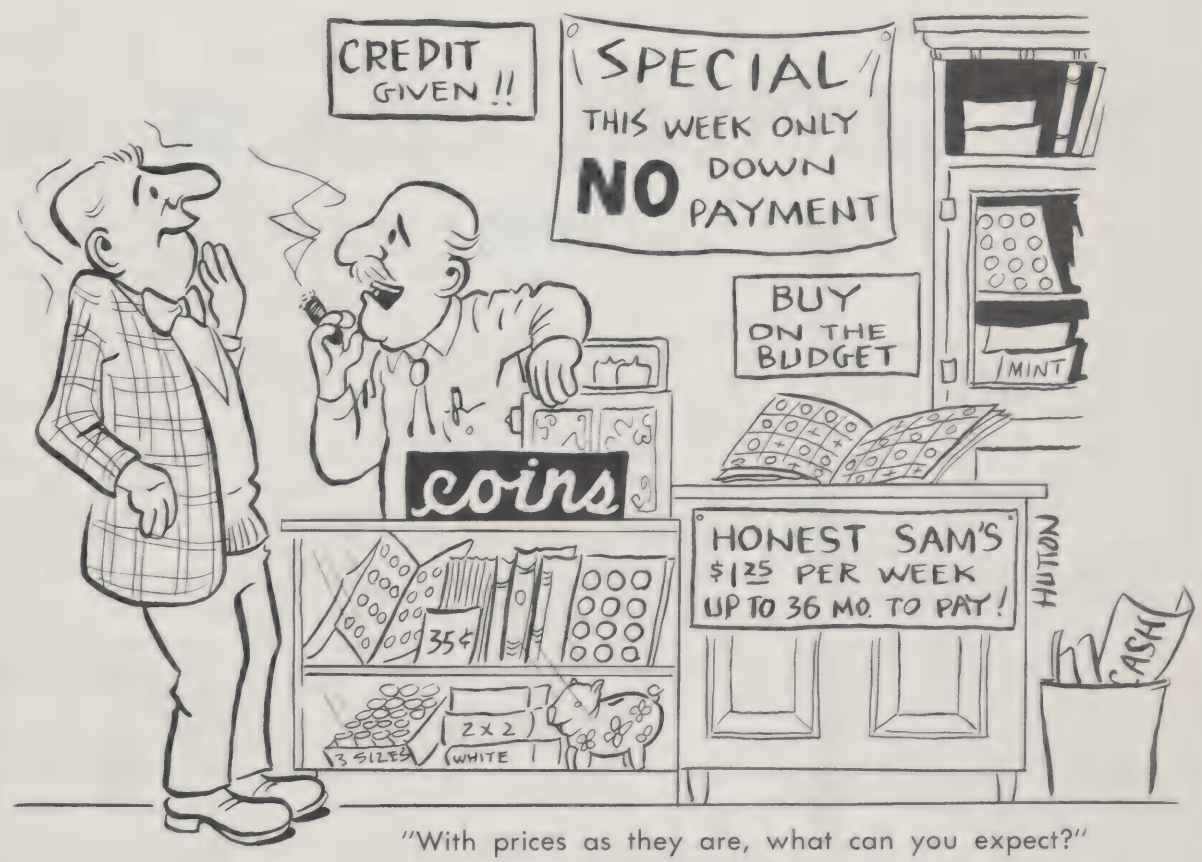




The Coin Dealer

Iola, Wisconsin
November, 1963

Postage Paid
at
Iola, Wisconsin



"With prices as they are, what can you expect?"

Contracts:

The Coin Dealer and the Law New Shops

Numismatic Portrait:
Minneapolis St. Paul

WHO'S THE MOST IMPORTANT MAN FOR YOU TO KNOW IN THE COIN BUSINESS ?

YOUR **CAPITAL** JOBBER, OF COURSE !

*and
the
reasons
are
simple:*

1. **CAPITAL IS THE BIGGEST SELLING PLASTIC HOLDER IN THE COIN BUSINESS.** Why not sell the line that is most often asked for? Why not sell the line that provides the largest selection of holders? Sell CAPITAL!
2. **CAPITAL JOBBERS HANDLE ALL MAJOR NUMISMATIC SUPPLIES.** Your CAPITAL jobber also sells the most preferred Numismatic supplies. He's a specialist — a big source of supply for you. Sell CAPITAL!
3. **CAPITAL CREATES BRAND PREFERENCE THROUGH NATIONAL ADVERTISING.** CAPITAL advertises in Coin World, Numismatic News, The Numismatist, Coins Magazine, Numismatic Scrapbook, and Coin Dealer. CAPITAL advertises to **your** readers. Sell CAPITAL!
4. **YOU GET IMMEDIATE DELIVERY OF CAPITAL HOLDERS.** Your CAPITAL jobber keeps a healthy supply of CAPITAL holders on hand. In the event that he runs out of a specific holder, we'll ship to him immediately. Sell CAPITAL!
5. **A CONSTANT FLOW OF NEW HOLDERS AND PRODUCTS FROM CAPITAL** — CAPITAL people stay on top of the coin business, developing new holders and new allied products with handsome profits to you. Sell CAPITAL!
6. **QUALITY IS MORE THAN A TERM AT CAPITAL . . . IT'S A WAY OF LIFE.** Holders from CAPITAL are made like a fine jewel. Our people are proud craftsmen with a tradition of quality workmanship. That's why we guarantee satisfaction. Sell CAPITAL!

IF YOU DON'T KNOW THE CAPITAL JOBBER NEAREST YOU, LET US KNOW AND WE'LL PUT YOU IN TOUCH WITH A MAN YOU CAN RELY ON.

QUALITY IS NOT EXPENSIVE IT'S PRICELESS

CAPITAL PLASTICS, INC.

3136 Dellwood Ave. N.W.

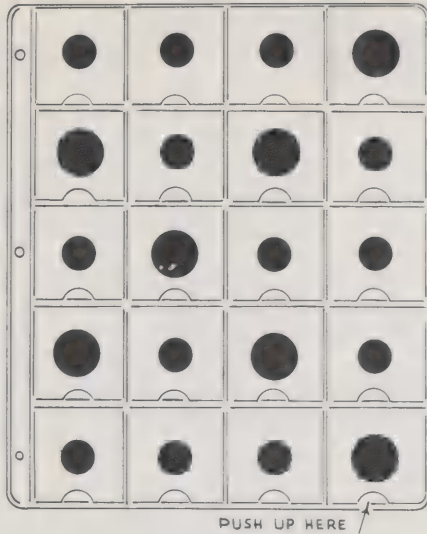
Phone GR 7-2281

Canton, Ohio

Cowens

Free Sample
Upon Request

FOR VINYL ACCESSORIES



THUMB-CUT COIN PAGE - *Pat. Applied For*

- 20 pockets for 2 x 2 inserts
- keeps snug fit
- won't stick to plastic or paper
- fits in 2 or 3 ring binder
- heavy glass-clear vinyl

No Groping, No Fumbling when inserting or removing 2 x 2's - \$20.50 per 100 Prepaid

Regular Coin Page - 20 Openings -
\$18.50 per 100 Prepaid

FOLD & STAPLE READY 2x2's

Dupont Mylar Lined
Heavy Patent Coated Board
in 5 colors:- Pink, Blue
Yellow, Orange and White

4 Sizes (1¢ - \$1)

1 8.50 per M

\$37.50 per 5 M

In attractive Leatherette Box

Add 12¢ Per Hundred Prepaid

DO IT YOURSELF 2x2's

Clearer Most Inert Film Used
8 Ply Patent Coated Board
in 5 colors:- Pink, Blue
Yellow, Orange and White

4 Sizes (1¢ - \$1)

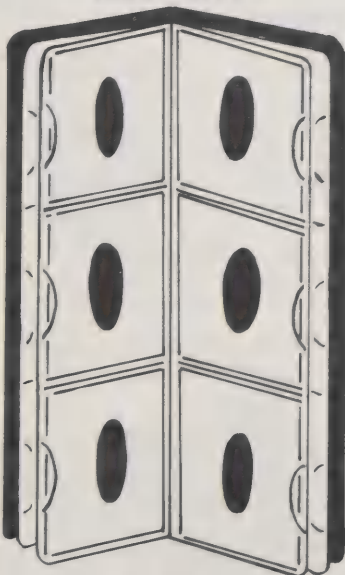
1 7.00 per M

\$32.50 per 5 M

In attractive Leatherette Box

Add 12¢ Per Hundred Prepaid

SLIM LINE COIN WALLET



3" x 7"

- Bill pages - \$17.50 per hundred
- Single Bill envelopes \$10.50 per 150 pcs.
(3 sizes) (One size or assorted)
- Thumb-Cut Coin Wallet
- All coins visible both sides
- Red, blue and tan vinyl coverings
- 2 Price List compartments

36 Coin Wallet (5"x 7")	\$9.00 per doz.
24 Coin Wallet (3"x 7")	\$6.60 per doz.
18 Coin Wallet (3"x 7")	\$4.80 per doz.
12 Coin Wallet (3"x 7")	\$3.60 per doz.

ALL PRICES PREPAID

DEALERS:- ASK YOUR NEAREST
SUPPLIERS FOR OUR PRODUCTS

COWENS - S. O. SCHICKMAN

P.O. Box 1167, Miami 1, Florida
250 N. E. 68th Street Miami 38, Florida



SELF-CLOSING COIN ENVELOPE

24 envelopes per
Sheet with iden-
tification pocket
on each envelope

50 Sheets
(1200 Envelopes)
\$12.00 Prepaid

FLAP-COIN ENVELOPE

30 per Cello-bag
30¢ per Bag
(20 Bags Min.)
Prepaid

COMPARE NEW QUALITY "Snap-Shut"

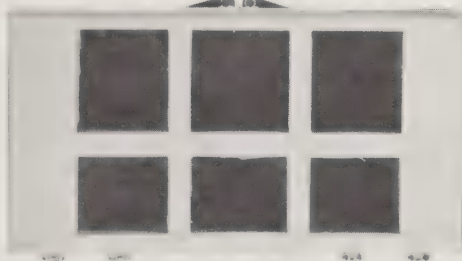
NEW 2 x 2 x 1/8



HOLDERS

2x2 Plastic Snap-Shut Square Thin's are available in 1-2-3-4 hole holders for cents and individual holders for 5c-10c-25c-50c and \$1. All in a variety of colors.

New square Thin's has a sulfur free cardboard insert in a variety of colors. Will not tarnish the best of coins . . . even safe for proof coins. Make your selection from white, blue, green, pink and yellow. Order any combination of colors or sizes you wish to obtain. Free storage box with each 25. (Illustrated right.)



4 x 7 x 1/4 PROOF SET "Flat" HOLDERS

Store your mint sealed proof or mint sets in Thin's new safe holder with sulfur free cardboard insert. Will not harm the best of coin finishes. Available in white only, unprinted.

Each 60c

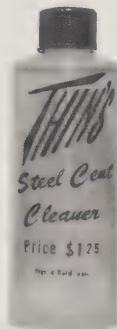
Buy 10 Receive Storage Box Free



STEEL CENT
CLEANER

Bring Steel Cents back to bright lustrous finish with Thin's Steel Cent Cleaner. Will not harm the zinc plating of your coins. Do not confuse Thin's Steel Cent Cleaner with other cleaners on the market. This is the original Thin's Steel Cent Cleaner.

Large 4 oz. bottle \$1.25



PROOF-DIP

Remove tarnish and black spots from your valuable proof coins. Add like-new finish and restore lost value. Thin's Proof-Dip will not harm the finish of any Proof Coin.

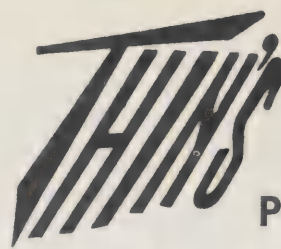
Large 4 oz. bottle \$1.25



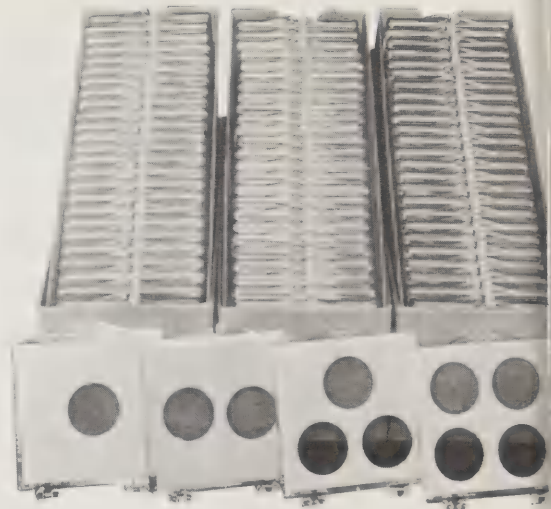
COIN
PRESERVATIVE

Coats your coins with a protective coating to prevent tarnish and corrosion spots . . . And it's non acid and will not harm your coin finish. Do not confuse this product with other products on the market, Thin's Coin Preservative has been tested for 5 years.

Large 4 oz. bottle \$1.25



PRODUCTS



New Low
Price ea.

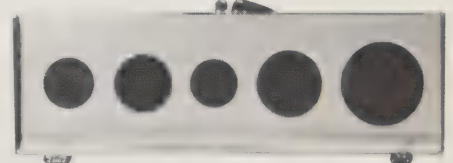
10c

Buy 25
At

\$2.50

Box
Free

Thin's 2x6x1/4 MINT SET "Long" HOLDER



Store your mint or proof sets in this beautiful new Thin's "Long" holder at an unbelievable low price . . . and Thin's holders are safer for the best of coins with sulfur free cardboard inserts. Available in white only, unprinted.

Each 25c

Buy 10 At

\$2.50

Storage
Box Free

"The Holder of Tomorrow
with Today's Low Price"



Dealers

40%

Discount



PRODUCTS

291 Linden Ave.

Dayton 3, Ohio 45403

Phone 252-6801

Area 513

Numismatic Portrait:

Minneapolis—St. Paul

A population of a little more than a million in the Twin Cities area (Minneapolis, St. Paul and suburbs) is served by about 15 full-time dealers and nobody cares to guess how many part-time dealers.

But there seems to be enough business to go around, for many of them, in recent interviews, stated that business is "keeping us alive" anyway.

However, probably half these dealers also handle stamps. Some started in stamps and, as collector interest grew, added coins to their stock. With some it was the other way. And the rest work with coins exclusively.

Almost without exception, these men expressed concern about what the teletype circuits are doing to the hobby or business of coins.

And, in almost the same voice, they admit the noisy little machines are — so far — making money for them, and for that they like them.

A universal complaint among over-the-counter dealers was that the retail sales to kids has dropped off alarmingly in the last year. This, they say, is due to the increasing scarcity of collectible coins still in circulation and the untouchable (for children's budgets) prices of today's coins.

The collectors of the future, they say, are being driven out of the hobby by the investors of today.

Those dealers who handle both stamps and coins obviously feel

On a recent weekend trip to Minneapolis to watch the Green Bay Packers down the Vikings in a frantic display of last-second heroics, "Coin Dealer" editor, Al Varner, was able to visit several of the Twin Cities' dealers.

Unfortunately, Varner was not able to contact many of the dealers and, as he later discovered, he would have had to spend nearly a week to see all of them.

In a series of short sketches, he here presents a few interviews with some of the Twin Cities' coin and stamp dealers.

that diversification is desirable — with the qualification voiced by several that it helps to know something about stamps before you go into them.

The city of Minneapolis itself is one of the loveliest in the nation. Its many parks and lakes make for restful scenery and lots of summer and winter outdoor recreation. It is a clean city in spite of many industrial plants.

St. Paul, although not quite as impressive looking as Minneapolis, gives a good account of itself as an industrial and business center and is, of course, the state's capital.

Surrounding the two central cities are a swarming host of suburbs, most of which aim at the middle and upper middle class pocket books. One of the nation's economically more favored areas, the Twin Cities are able to support well the many dealers living there.

The Twin Cities area, placed high on nature's bounty priority list, has been good to the coin business. In the words of one dealer, "I don't think we have too many dealers now, but we could probably get along without more."

Sullivan's Stamp & Coin, St. Paul

"Sully" began dealing in stamps in 1933 — stamps only. At the time "there were only a dozen coin dealers in the country. In fact, coins were a nuisance," he says.

When a friend suggested entering the coin field about 1938, Sully thought he was crazy. But he did get into coins in 1941, although he says almost by accident.

"I bought a collection from a man in North Dakota — and it took every dime in the coffer." Then, says Sully, "I collected for about two years before I went into selling and buying for the shop."

Sully remembers an old collector in St. Paul who had trunks full of Confederate notes. His father was in the U.S. War Department and apparently confiscated truck-

(turn page)

THE COIN DEALER

NOVEMBER, 1963

MONTHLY MAGAZINE FOR DEALERS PUBLISHED BY CHESTER L. KRAUSE. ALL ADVERTISING AND EDITORIAL MATTER SHOULD BE ADDRESSED TO THE COIN DEALER, IOLA, WISCONSIN. APPLICATION TO MAIL AT CONTROLLED CIRCULATION RATES IS PENDING AT IOLA, WISCONSIN.

loads of stuff after the defeat of the Confederacy.

"The collector sold the notes to dealers for \$15 a hundred. I bought and sold thousands."

Right now, Sully's business is divided about equally between stamps and coins.

Twin City Stamp & Coin, St. Paul

Dick Rudolf has been selling stamps and coins in St. Paul since he got out of service in 1947.

His first shop was one vacated by Neil Utberg when Neil left the Twin Cities.

In addition to a fast store trade, Dick does a large mail order business and runs a wholesale route around the Twin Cities area.

But this doesn't keep Dick busy enough. He also puts out a United States Coin Price List. This list is published by Dick but used by more than 50 dealers throughout the United States with their name imprinted on the cover.

Huber Coin & Stamp Co., Minneapolis

A year ago Bill Huber moved

from his 2nd street location in Downtown Minneapolis to his new shop in the arcade of the Investor's Building.

Beginning his career in his second year of high school, Bill was a confirmed stamp dealer by the time he left the U.S. for two years of study in a German university. After that he returned to the University of Wisconsin to finish up.

Bill was set to go into engineering until he found out that the top man in the class of 1931 took a job at \$90 a month.

"I figured if the top man got only \$90 a month, I'd wind up with a salary I couldn't live on, so I decided to go into stamp dealing," says Bill.

Bill used to say he wanted one clean, pure hobby, so he didn't go into coins. But after the war he succumbed. "I can see why a lot of collectors want to be coin dealers," he says. "If you can't own all the good ones, you can at least handle them for somebody else."

For years the proprietor of a street store, Bill at first was dubious about moving into an arcade. "This is the last place I thought I'd want to be," he says. "But as long as you're doing alright, you can't knock it — I guess."

Becken Coin Shop, Minneapolis

Carl M. Becken, owner-operator of Becken Coin Shop in Minneapolis, has been selling stamps since 1923, when his first mail order customer was a Minneapolis man.

Coins came along not too long after when, Carl says, "I could see that coins were alright so I went into coins."

Now it's strictly coins retail and stamps wholesale to "clean out the stock" left from the sale of his stamp business in 1960.

Only three years ago Carl "came in off the street." From 1930 until 1960 he had a street store, then moved upstairs in one of the downtown Minneapolis buildings. He was in the same building he just moved into from 1952 until 1960, when he sold out his retail stamps

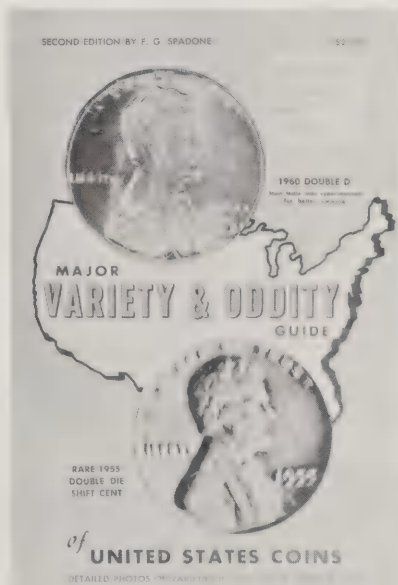
!!! Can You Identify a Genuine 1856 Flying Eagle Cent?!!

!!! Or a Worn, No-Date 1916 Standing Liberty Quarter?!!

The Major Variety Oddity Guide of U.S. Coins, now in its second printing, lists this and many other items.

The first printing sold 40,000 copies. If you haven't gotten your copy yet, don't miss out on the following features.

- 100 glossy pages full of photos and 2,500 listings.
- Attractive 4-color cover, averaging over 500 detailed photos.
- Exclusive new varieties and listings, 1793 to 1963.
- Values, mint reports and other helpful information.



Dealer Inquiries Invited.

● Over 100 panel contributors, including some of the country's leading experts.

● Gauge charts of off-center, clip and rotated dies.

● Plus many other features important to the hobby.

This book is a real winner. Thousands of satisfied customers point the way to greater sales and profits for you.

Ampere Coin Shop

231 N. 18th St.
East Orange, N. J.

with his location. He moved into another building and then, about three months ago moved back to his present site over the Kresge store.

A steady user of Coins magazine's Standard Price Guide for counter coin sales, Carl's trade is mostly local. He says he plans to get into more mail order business, but right now the store keeps him busy.

William O. Bilden Co., Minneapolis

Just a couple of blocks from Minneapolis' newly remodeled Gateway Area, William Bilden holds forth in a street store on Hennepin Avenue.

"Actually I carry coins only as a sideline," says Bilden. But other local dealers say he picks up some real gems in coins occasionally.

Going into business after leaving the Army, Bilden has had a chance to analyze the advantages of upstairs versus street locations. "I like the street store much better," he says. "You get a lot more traffic, and besides, the real collectors will hunt you out anyway."

Bilden, as did most of the other Twin Cities dealers, voiced concern over the sharp drop in young collectors visiting his store. He agreed with the others that the increasing scarcity of desirable coins in circulation coupled with the prices of coins today are discouraging younger collectors and driving them out of the hobby.

It's the future of the hobby, say the Twin City dealers, and we don't know what to do about it.

The Coin Corner, Minneapolis

Many dealers began in their homes. So did John Luzaich, owner of The Coin Corner in downtown Minneapolis.

On Hennepin avenue since May of this year, Luzaich has been a collector off and on for more than 17 years. Since opening his shop, he hasn't actively gone after mail order trade. He's been busy building up his store trade. But he plans to get into the mail order field about the first of the year.

One innovation John plans for

(more on page 22)

EMBOSS

Choose from assorted DYMO TAPE COLORS

DYMO LABELMAKER

YOU MAKE PROFESSIONAL, SELF-STICKING PLASTIC
RAISED-LETTER LABELS
RIGHT ON-THE-SPOT...TAKES JUST SECONDS

● **dial letters**
As easy as a telephone.
Letters, numbers, symbols.

● **emboss**
Just a firm squeeze of
the handle. That's all.

● **finish**
Pull trigger to cut off,
pull down tab and apply.

1001
USES



995
LIST

A Practical Tool
Hundreds of Uses

Label coin albums,
stamp albums, etc., etc.
Simple and inexpensive.
Full discount to dealers.
Inquire on your letterhead.

COIN CARE CORPORATION

"Dept. 8," 1627 W. Anaheim St.

Long Beach, Calif. 90813

PRESERVE — BEAUTIFY — ENHANCE THE VALUE OF
YOUR COINS WITH . . .



Our own product, unequalled for cleaning coins, particularly useful on coins of copper or nickel. Easy to use, rapid and economical. In stores a 4-oz. bottle is \$1.00. By mail the 4-oz. bottle is \$1.00 postpaid in the U.S. or Canada.



Our new product. Use it to restore the color of age to coins which have been cleaned. Introduced in 1962 and 15,000 bottles sold in four months. In stores the 4-oz. bottle is \$1.00. The same bottle will be sent by mail for \$1.00, postpaid in U.S. or Canada.

"CARE"

Recommended for conditioning and preserving coins. Improves appearance and protects against corrosion. The 2-oz. bottle will treat thousands of coins. In stores, \$1.35 or by mail, postpaid in the U.S. or Canada, \$1.50.

"V. M. CLOTH"

For "high-lighting" and improving appearances of badly worn coins. Valuable accessory when used according to directions. Price: 50c, postpaid in the U.S. or Canada.

"JEWELUSTER"

We have ourselves used and recommended this dip for more than 12 years; principally for removing tarnish from proof and uncirculated silver coins (Commemorative halves, etc.). 5-oz. plastic jar is \$1.00 in stores, or \$1.25 postpaid in U.S. or Canada.

DEALERS' INTRODUCTORY OFFER: Get six bottles of "CCC" (4-oz.), "CCD," or "JEWELUSTER" for \$4.00 postpaid, or six "CARE" for \$5.40 postpaid. Order six each of the four accessories for \$17.40 postpaid and receive six V. M. cloths free.

COIN CARE CORPORATION

"Dept. 8," 1627 W. Anaheim St.

Long Beach, Calif. 90813

The Coin Dealer and the Law

Contracts

con-tract (kon'trakt)

1. an agreement between two or more people to do something.
2. an agreement, usually written, enforceable by law. 3. a document containing the terms of an agreement.



One of the commonest things a dealer does is contracting to do business. He does it a dozen, or a hundred times a day in several different forms.

He contracts to buy or to sell by letter, on the phone and over teletype, as well as by word of mouth with customers and other dealers over the counter and at conventions.

Almost every advertiser in any one of the trade publications comes in contact with contract advertising if he's in it seriously.

But aren't some of these transactions merely agreements? Isn't it going a little too far to say that a phone conversation is a contract? Can a phone conversation, or an over-the-counter conversation be a legally binding contract?

And the answer, of course, is "yes."

In our complex modern world with its ultra-rapid communications systems, business takes on a completely different aspect from business of half a century ago. A large share of the nation's business is now contracted for by phone, some businesses limiting their contractual agreements almost exclusively to telephone conversations.

One good example of this is the trucking industry. Very seldom is

a shipping order received in any manner but telephone.

The purchase and sale of thousands of shares of stock are handled by phone daily. There just isn't time any more for the old-fashioned method of getting everything on paper before the transaction becomes legal.

Obviously, the problem area is not in whether a certain method of transacting business constitutes a legal contract — the problem area is that of *proof* of contract. And the touchiest method of forming a contract is by telephone — where no written record remains.

A dealer receives a long-distance call from a customer who wants to purchase 10 rolls of coins at \$200 a roll. The dealer agrees that he will sell at the stated price and will send the coins upon receipt of the customer's check.

The two have made a contract.

There are two ways either party can protect himself — that is, provide himself with proof that a contract has been entered.

He can either record the phone call on some sort of electronic recorder (the other party's permission to record is necessary for the recording to be used as evidence), or he can send a letter of confirmation stating the offer and the acceptance. Failure to answer the

letter of confirmation constitutes acceptance just as much as a reply in the affirmative.

The letter of confirmation is also effective in non-telephone oral contracts.

In fact, in the State of Wisconsin, the Statute of Frauds states that something in writing is demanded as proof of contract in transactions involving personal property in amounts over \$50.00. This may vary according to State.

Occasionally a dealer will get the notion that if he sends out a batch of coins — unsolicited — the recipient will have to pay for them. And, in some cases, the dealer has followed up his shipment with bills, demands for payment and even threats of court action.

But, unless the collector is bluffed by all this flurry of letter writing, the dealer is a loser from the start. For, unless the other party makes an acceptance of the offer in advance, his keeping the coins cannot be construed as apart of a contract — there must be an offer and an acceptance for a contract to be binding. The dealer will have to accept his loss with as good grace as he can muster.

So, to get to the point of all this, the fact that coins rise in value does not necessarily void a tele-

(more on page 10)

Something **NEW** has been added!

LUKE'S "EZE-DO" Plastic Holders

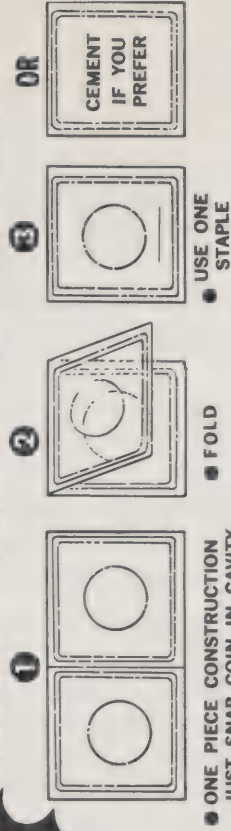
ALL PLASTIC • INERT • ONE PIECE
CONSTRUCTION • NO INSERTS

**ANOTHER
FIRST!**



ALL
HOLDERS
FURNISHED
WITH PRESSURE
SENSITIVE LABELS

- 100 HOLDERS
- 100 LABELS
- CEMENT AND APPLICATOR
- 10¢ OPTIONAL COIN BOX
- DEALER PRICE \$1.40 C



THESE HOLDERS FIT
ALL OUR PAGES AND
WALLETS PERFECTLY

QUALITY and PRICE
in ONE PACKAGE!

One piece construction. All plastic (no inserts)-Inert- Just snap coin in cavity-(It pressure fits). Fold down and put one staple about 1/8" under coin. That's all. Or you can seal coin in with cement and brush applicator if you prefer. Each coin fits cavity perfectly. Crystal clear viewing from all angles-including edges. Will fit all our pages and wallets. 6 sizes to choose from 1¢ thru \$1.00 sizes.



6 SIZES: CENTS thru DOLLARS

LUKE'S "EZE-DO" HOLDERS FOR MINT SETS

25% heavier weight than regular sizes. Each coin fits crystal-clear cavity perfectly! One-piece construction, all plastic . . . just snap coins in, apply 3 or 4 spots of cement, close and your coins are held perfectly! Furnished with pressure labels, 10¢ each or 12 for \$1.00. Cement with brush applicator, 15¢ extra . . . or staple if you prefer.



\$6.00
per hundred

LUKE COIN SUPPLY CO.

501 N. SYLVANIA — FORT WORTH, TEXAS

DEALERS & JOBBERS
INQUIRIES INVITED

RCDA ANA
TNA CSNA

Easy
pop-out
holes
for 2-3
or 5
ring
binders

Slip Ease Coin Page

Top entrance for 2x2



Check These Features

Finger cut-away on REVERSE side of page. Easy to push 2x2 upward with finger tip pressure. Keeps coin holder from getting soiled.

• QUALITY

12 gauge vinyl polished to glass clarity. Tough material that will withstand rugged use without splitting at seams.

• 20 POCKETS

Large enough to accommodate thick 2x2 & firm enough to hold small or thinner sizes.

SLIP EASE DEALER PRICE \$20.00 PER HUNDRED. Plain Page (Without Slip Feature) \$19.00 Per Hundred.

Now Available

EASY—MADE do-it-yourself 2 x 2, 100 in 9" black box. All white or 6 assorted colors. Sizes for 1c, 5c, 10c, 25c, 50c or \$1. Dealer lot of 50 boxes (5,000 pieces) for only \$35.00 postpaid.

Tough heavy duty.
12 mill vinyl. Glass clear.

PIONEER PRODUCTS

P. E. Stockton
Phone 252-2870 ANA 24085
1036 Liberty Rd. Lexington, Ky. Rates apply to U.S.A. & Canada

(continued from page 8)

phone agreement to sell them. If the purchaser completes the action required by law to make the contract binding, the dealer is bound by law to honor his offer.

How about an advertising contract with a publication? Just another contract, although most publications are willing to let an advertiser cancel his contract whenever he desires. However, the disadvantage of such cancellation is that single-insertion rates immediately take effect for all advertising previously covered by the contract.

One area of some misunderstanding with regard to advertising contracts and insertion orders is the agency.

For instance, an agency places a 12-time insertion order. After the second insertion, the account leaves the agency to handle his own advertising.

Is the agency's insertion order still binding?

It appears that, according to law, unless the advertiser publicly denies the action of the agency, he is bound to abide by the agency's order.

Gifts and Counter Sales



Retail Tie Clasp, 50¢ each; Retail Cuff Links, 95¢ per pair.

Dealers net tie clasps \$3.60 per dozen; dealers net cuff links \$3.42 per 1/2 dozen.

Lighters retail \$1.95 each; Dealers net \$14.04 per dozen.

A brand new shiny cent permanently bonded to these handsome sure-fire lighters makes for a HOT item.

Our Printing Will Never Wear, Fade or Rub Off!

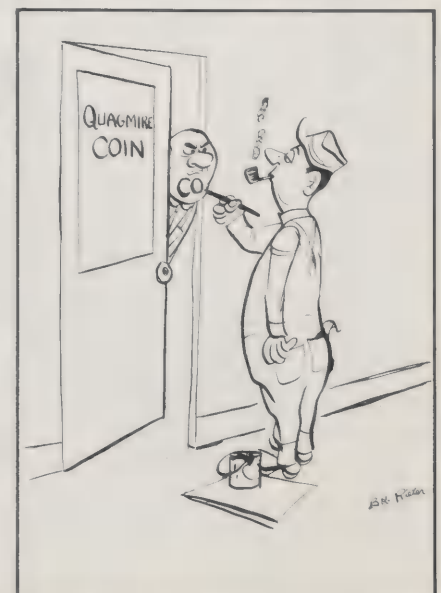


BOAT SPECIALTIES

4043 St. Clair Ave. Cleveland 3, Ohio

Dept. CO-10

* * *
Mrs. Jones: "Tell me, what do you use to clean your carpets?"
Mrs. Smith: "I've tried many things, but I find my husband best."



New Issues

news about

Coin Shops

The Israel Coins and Medals Company opened a New York office and showroom Tuesday, October 15. The firm is located at the Israel Government Offices at 850 Third Avenue, New York City 22, and is managed by Robert Weber. The Trade Commissioner of Israel and Mrs. Max Leron held a reception in honor of the occasion from 5 to 7 p.m., following the opening.

The recently incorporated San Diego Coin Exchange has moved to larger quarters at 1133 Sixth Avenue in San Diego, California. R. E. Martin, president and general manager of the firm said that the new location offers three times the floor space afforded by the former offices. Among its facilities are a bid-asked quotation board and a teletype service connecting with 175 other coin dealers in the United States and Canada.

The Baldwinsville Stamp & Coin Shop at 24½ Oswego Street, Baldwinsville, New York is a recent addition to the city's business section. Both owners, Earl Pickard and Ted Everts, have been coin collectors for about ten years and belong to several coin and antique clubs. The shop offers an extensive selection of coins and stamps, and some antiques.

T. A. Rice Jr., a coin collector for 35 years, decided the past summer to make his hobby a vocation, and opened the H. V. Coin Exchange at 520 23rd Street in Galveston, Texas a few weeks ago. Rice reported that he became in-

terested in coin collecting when a customer offered him \$5 for a 1909S-VDB cent found in his change during his newsboy days. He paid his business college expenses with his hobby, he said. Rice has been a Galveston resident for 27 years.

A new coin store in Greensboro, North Carolina is the Greensboro Coin & Supply Center located in the Friendly Shopping Center branch of the Carolina Camera Center. The shop, managed by W. C. Pullen Jr. deals in gold, rare coins, currency and other collectors' and investors' needs.

The Coin Shop at 214 East Market Street in Blairsville, Pennsylvania is a new addition to the Used Car business operated by Jack Ross. The Coin Shop occupies the space formerly used as a showroom for the garage.

Boise, Idaho has a new coin and stamp shop, opened by John Cooper at 309 and 311 North Ninth Street. Cooper also deals in antiques. He operated a similar business in Boise a number of years ago.

Don Perkins of Decatur, Illinois opened his new coin shop, The Coin Room, in mid-October. The store at Route 1, Highland Place is open from 6 to 10 p.m. evenings and from 9 a.m. to 9 p.m. weekends. A diversified stock of U. S. coins, some supplies, and a few guns and stamps are offered. Perkins also solicits collector and investment accounts.

A coin and stamp shop is one of nine departments comprising the huge Tandy's Leisure Center opened at the Wonderland Shopping Center in San Antonio, Texas early this fall. About 45,000 square feet on the lower level of the Center were used for the nine shops catering to needs and wants of hobbyists.

John Serapuchiello is owner-partner of the recently opened

(more on page 19)

BUY THE BEST WITH PLASTIC INSERT



Size 2x3" Only ¼" Thick
Available in WHITE or BLACK
For: 1960-PD Sm. & Lg. Dates
Steel Cents of 1943
LINCOLN YEAR SET
Above With Gold Lettering
U.S. Proof or Mint Set
(Black Only)
Retail 35c ea. Dealers 21c ea.
SAVE: 100 for \$18.00
Your Choice of Assortment

TOMKEN TUBES
Retail 10c ea. Dealers 5.75/c

40% Discount on
Capital Holder
Crest Albums

Minimum Order \$10.00 Postpaid

Savoy Coin Co.

SERVING DEALERS COAST TO COAST

BOX 38

Springfield,
Mass. 01101

**MORE STRAUSS COIN LIST DEALERS:
ATTENTION: DEALERS & JOBBERS!**

USUAL DEALERS' DISCOUNT of 40% accorded on orders of one dozen or more, with unsold copy privileges towards credit for the next issue, returns to be made at end of each month.
JOBBERs ordering One Gross or more per month will be accorded the same privileges mentioned above, less 50% and 5%.

These two Strauss Coin Lists are now being distributed by:

E. R. WALLACE,
Corner Main & Third Sts.,
Fort Worth 2, Texas

FEDERAL COIN EXCHANGE, INC.
37 The Arcade,
Cleveland 14, Ohio

EDWIN ZORN,
22720 Woodward,
Ferndale, Mich.

IRVING GAMA
99 Nassau St.
New York, N. Y. 10038

STAMPCO INC.,
35 Central Ave.,
Lancaster, N. Y.

SATTLERS DEPARTMENT STORES
COIN DEPT.
Buffalo, N. Y.

WARREN COIN SHOP,
Harold E. Berk,
148 Main Ave., Warren, Ohio

HOBBY TOWN
134 N. 13th St.
Lincoln, Nebraska
Plus many other outlets.

Best Coin Company
C. E. Price
4309 Nine Mile Road
Richmond, Virginia

Don's Hobbies
Donald R. Butler
6808 N. W. 44
Bethany, Oklahoma

Kenneth R. Hunichen
415 South Bragg Blvd.
Springlake, North Carolina

The Coin Collectors Den
Marie E. Dyer
Silver City, New Mexico

The Coin Shop
137 E. Front Street
Traverse City, Michigan

Rare Coins, Inc.
1747 Market Street
Youngstown, Ohio

Shorewood Coin Exchange
3960 North Oakland
Shorewood, Wisconsin

Paul's Hobbies
528 West Pipeline Road
Hurst, Texas

Colonial Coin Co. of Abington
222 Center Avenue
Abington, Mass.

H. J. Smith
6 Greencroft
Champaign, Illinois

Cleins Rare Coins
1120 Greene Street
Augusta, Georgia

Lamehr Coin Company
5225 Palm Center
Houston, Texas

Steve's Coins and Stamps
Steven D. Goulas
210 French Street
Lowell, Mass.

Westmore Stamp & Coin Co.
298 St. Catherine St. W.
Montreal, Canada

Bazaar of All Nations
Coin & Stamp Dept.
Bishop & Oak Roads
Clifton Heights, Pa.

Midwest Stamp & Coin Co.
308 East 12th Street
Kansas City, Missouri

Kay's Hobbies
6536 Meadowbrook
Fort Worth, Texas

M & S Coin & Stamp Shop
The Snyders
482 Main Street
Woburn, Mass.

Arthur L. Singer
15A Columbia Street
Brookline 46, Mass.

Majors Coin & Supply Co.
Med. Towers Bldg.
Houston, Texas

Bob's Coin Co.
2624 S. Shepherd
Houston, Texas

H. V. Coin Exchange
530- 23rd Street
Galveston, Texas

Butcher Coin Shop
4326 Richmond Avenue
Houston, Texas

Herman's Coin & Hobby Shop
9630 Fulton
Houston, Texas

Houston Coin Co.
4530 Griggs Road
Houston, Texas

D & B Coin Shop
3123 White Oak
Houston, Texas

Hobby Town
134 N. 13th Street
Lincoln, Nebraska

ATTENTION:

DEALERS & JOBBERS!

USUAL DEALERS' DISCOUNT of 40% accorded on orders of one dozen or more, with unsold copy privileges towards credit for the next issue, returns to be made at end of each month.
JOBBERs ordering One Gross or more per month will be accorded the same privileges mentioned above, less 50% and 5%.
These two Strauss Coin Lists are now being distributed by:

A & H Coin & Stamp Supply Inc.
331 Peachtree Street, South N.E.
Atlanta, Georgia 30308

GEORGIA STAMP & COIN CO.

129 Carnegie Way

Atlanta, Georgia

E. R. WALLACE

Corner Main & Third Sts.

Fort Worth 2, Texas

FEDERAL COIN EXCHANGE, INC.

37 The Arcade

Cleveland 14, Ohio

EDWIN ZORN,

22720 Woodward,

Ferndale, Mich.

IRVING GAMA

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Publisher of the two Strauss Coin Lists.

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RCDA Life Insurance

In a recent letter from Eliot J. Cashdan, president of the Retail Coin Dealers Association (RCDA), he informed us of a group life insurance plan now available. For information, dealers may write to Executive Group Administrators, Inc., Continental National Bank Building, Fort Worth, Texas 76102.

In his letter Cashdan said, "The RCDA, of which I am president, has been working on this group life insurance plan for about six months. Our object was to obtain the best possible protection at the lowest cost for RCDA members and their employees. The plan is now ready to be put into operation, first in Texas, and next month throughout the country.

"Originally the plan was to be for RCDA members only, but at our board meeting last month, we decided to let outside dealers take advantage of our plan. The RCDA is incorporated under the laws of the State of Texas as a non-profit-making organization, and the of-

(turn page)

COUNTERFEIT

MIS-STRUCK AND UNOFFICIAL U.S. COINS

by Don Taxay

The only book in its field—a sensation... making history!

"Every owner of rare American coins should make this his numismatic bible!"

—Rear Admiral O. H. Dodson,
Past President, A.N.A.

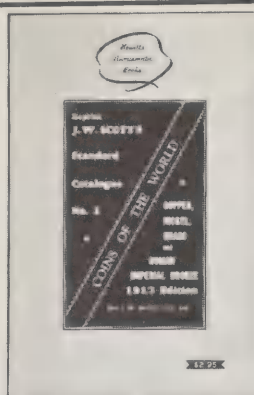
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SCOTT'S STANDARD CATALOG of COINS of the WORLD

COPPER, NICKEL, BRASS
and
ROMAN EMPIRE

200 pages, profusely illustrated, it contains information on coins of the 1600's to 1800's not found in any other single volume.

Price \$2.95 Retail

This catalog will be stock by leading distributors. Dealers who do not buy their supplies from one of our distributors will be serviced at regular wholesale discount—less than dozen 35%; dozen 40%.

HEWITT BROS.

Publishers of Numismatic Scrapbook Magazine

7320 Milwaukee

Chicago 48



**TO ALL RCDA MEMBERS, FELLOW DEALERS
AND PART-TIME DEALERS EVERYWHERE:**

June 4 through 7, 1964. Reno, Nevada.

That's the time and place for the first annual Retail Coin Dealers Association (RCDA) Convention. This will be a convention second in importance only to the annual ANA convention.

Held during Nevada's 100th Anniversary of Statehood, the Convention will draw thousands of dealers and collectors to enjoy the Centennial Celebration as well as the exciting convention activities.

For the latest information concerning plans for the RCDA First Annual Convention, watch this ad.

The RCDA, Inc., is composed of several hundred fine Dealers and Part-time Dealers all over the world. Mr. Dealer and part-time Dealer, if you are not now an RCDA member, we believe before long you will want to be.

RETAIL COIN DEALERS ASSOCIATION, INC.

Wilson F. Walters, Executive Secretary
Box 536 Denison, Texas

ficers felt that they would performing a public service by allowing non-members to take advantage of the low group life insurance rates.

"I would like to state for the record that the RCDA makes no commission or other profit on the insurance. The only function of the RCDA in this matter is that it acts as trustee of the group plan. The reason for this is that in any group plan the individual premiums are not paid directly to the insurance company, but collected by a trustee, or administrator, and remitted to the insurance company in one lump sum."

Richard Muniz Joins Space City

Richard M. Muniz needed money shortly after he graduated from college because he was married and had a child. He dug up his childhood coin collection — which he hadn't touched since he was 16 — and sold some 1916 dimes to dealers for \$35 each.

Later on he found out that the dimes actually sold for \$100 on the numismatic market.

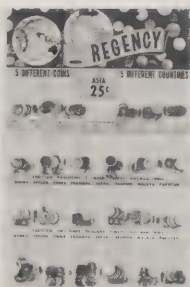
"This really got me started because I hate to be taken," Muniz said. And once he started, Muniz really got up a head of steam.

Back in 1960 he was making \$5000 per year working for a firm in Miami, Florida. In 1962, as a Miami coin dealer, Muniz grossed more than \$1.1 million and had a personal net income of more than \$100,000.

Muniz recently moved to Houston to become director of merchandising and market control for Space City Numismatics, Inc. The American Numismatic Exchange, an affiliate of Space City, connects with over 100 leading coin dealers in the U.S. and Canada with six teletype circuits.

Spinks Catalog Sale Aids Famine Relief

Spinks of London recently held the first British exhibition of "Cu-



FOREIGN COINS AND MEDALS

Unc. Foreign Coins — Proven Fast selling groupings of Genuine Foreign Coins — 25¢ per packet — 36 per card. Excellent value — Good Variety — High Repeat Sales — Colorful — Compelling — Popular — Profitable Now 5 Different Cards
Card A — 5 diff. Unc. coins of Europe, Total Retail Value ...\$ 9.00
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Card "Canada" 5 diff. dates, 3 Monarchs, (Cat. \$1.00;
50¢ per packet — 36 per card) 18.00
Dealer Discount — 40% Distributor Discount 55% on 20
cards your choice. Wonderful for hobby stores, variety stores &
drug stores. Shipped Postpaid — Customs Free.

Foreign Gold Under \$10.00

Austria: 10 Korona, Unc.	\$5.50
1 Ducat, Unc.	6.25
4 Florin, Unc.	5.50
France: 10 Francs, VF 8.00	
Grt. Britain: ½ Sovereign, EF 7.00	
Hungary: 10 Korona, EF 5.90	
Mexico: 2 Pesos, Unc. 3.90	
2½ Pesos, Unc. 4.90	
5 Pesos, Unc. 9.90	
Persia: ¼ Pahlavi, Unc. 5.90	
½ Pahlavi, Unc. 8.00	
Peru: 1/5 Libra, Unc. 5.60	
5 Soles, Unc. 6.25	
10 Soles, Unc. 9.75	
Spain: 10 Pesetas, EF 7.50	
Turkey: 25 Piastres, Unc. 4.70	
50 Piastres, Unc. 7.50	

Order all 17 pieces and receive free bonus of English Sovereign uncirculated or take 10% discount. U.S. Funds. Free list over 300 different gold types, reasonable prices. Quantity discounts. Foreign & Canadian coins accepted in payment at fair premiums. Dealers' Foreign Coins Wholesale — Tray mixtures of interesting coins that are growing in popularity. You sell at 10¢ each or 3 for 25¢ for an excellent profit!

#1 — 600 Uncirculated coins, 60 different types of 50 countries, 10 of each, minimum

catalogue value \$75.00 — Our price, Postpaid — \$17.50
#2 — 1000 Uncirculated coins, 100 different types of 65 countries, 10 of each, minimum catalogue value \$120.00 — Our price, Postpaid — \$35.00.
Free Wholesale Foreign Coin lists. Over 200 different denominations and over 100 different foreign coin sets; 40 different odd and curious.
POPE PAUL VI Medals — 50MM, 2 inch diameter, silver, high relief, prooflike striking — 6 different reverses:
1. Coat of Arms
2. St. Christopher
3. St. George & Drag.
4. Via Crucis
5. St. Michael
6. Ecumenical Coun.
Each\$3.25 — or the set of six diff. Postpaid — \$16.25
Free 16 page illustrated lists of over 175 diff. unc. papal & historical medals. Exclusive Dealer territories & quantity discounts!

REGENCY

COIN & STAMP CO. LTD.

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rious Currencies of the World." The exhibition held at the Spink galleries in King Street, St. James's, covered curious currencies of the world ranging over a period of 5,000 years.

The exhibition included nearly 500 items, going back to one of the earliest forms of currency, the Chinese bronze knife and hoe money. Another curious currency on display, which is still used in the orient today, was brick tea money.

One of the most valuable items on exhibit was a gold currency bar from Mexico. Dated 1746, this bar represented one-fifth of a shipment of gold from Mexico to Spain. One-fifth of each shipment was known as the "King's Fifth," as it was allocated to the king, this bar being the fifth which the king received. It is valued at more than \$4,200.

In size, the curious forms of currency on display ranged from the minute eighth of an inch in diameter gold bullet money of Siam, to the large 5 pound "King Manilla," semi-circular shaped copper bars. The Manillas were in current use until after the last war.

Other curious currencies on display included Kissi pennies from Liberia, Malayan tree money, Whale tooth money from Fiji, spear head money from West Africa, the Katanga Cross of Northern Rhodesia, and encased postage stamps and wooden nickels from the United States.

To accompany this exhibition an illustrated descriptive catalog was issued. This neatly prepared 24 page catalog sold for 2s 6d (35¢) plus postage, with proceeds being given in aid of The Oxford Committee for Famine Relief.

Jolie Issues Price List

Jolie Coins, Roslyn Heights, New York, has just released their "Price List of World Coins."

This 44-page booklet is illustrated, though not profusely, with many of the foreign coins listed.

The coins in the List are, according to the inside cover, all in stock. Hundreds of coins are listed, in-

cluding gold, and several books. The company also released a "Wholesale Price List" mimeographed on two sheets of 8½ by 11-inch paper which lists several hundred coins.

International Show To Be in Jerusalem

An International Numismatic Convention will be held by the International Numismatic Commission in Jerusalem from December 27, 1963 until January 6, 1964.

The Convention's theme will be "The Patterns of Monetary Development in Phoenicia and Palestine in Antiquity." All the numismatists of the world are cordially invited to attend.

The Convention is well planned to include historic tours in connection with the many fine lectures to be given.

Leading numismatic scholars, historians and archaeologists from

(more on page 17)

MINT ERRORS

I need the following major mint errors for stock:

5c — 25c — 50c — \$1.00 — Blank Planchets

25c — 50c — \$1.00 — Off Center

Wrong Planchets:

50c on 10c planchet or on struck 10c

50c on 1c planchet or on struck 1c

25c on 1c planchet or on struck 1c

1c on 10c planchet or on struck 10c

ANY DENOMINATION WITH SECOND STRIKE OFF CENTER

I have the following to trade for the above — or will pay cash:

B.U. \$1 Gold Lewis & Clark — 1905

Common \$2½ Gold — 1908, 1911, 1913, 1909, 1925 VFine

1c 1922 Plain, Genuine, VG.

\$100 Bills — Genuine — Current Issues — Crisp UNC.

Correspondence Invited

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509 Townsend
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Bebee's "Always First with the Latest." Please send remittance on letterhead or supply proof you are a Dealer. List 250 other Books upon request.

"So called Dollars" by Hibler & Kappen. 160 pages, 1,000 illustrations. Size 8½ x 11. Retail \$12.50. Expected in Mid-Nov. Order NOW for immediate delivery. 6 for \$45. Each, postpaid\$7.75

"Counterfeit Gold Coins" by Alfred Dieffenbacher. 800 pages, 1,600 illustrations. Retail \$41.00 (plus 5% duty). A MUST — limit 1 copy while 30 copies last at only\$32.50



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Add \$\$\$ to Your year-round Income BUT especially NOW. Stock these for your Holiday Trade. Fine Quality encasements with Gem Proof Sets, in Gift Box. Cubes — Diamonds — Half Moons. Write for Wholesale prices.

WANTED TO BUY

A Pleasant, Quick-Cash Deal awaits you, if you have Rare or Choice Items we can use. Just NOW we especially need the following (MUST BE NICE BUY)

Commemoratives: Albany \$48.00; Ark. — '39 Set \$250.00; Boones — Type \$9.00; Sets: 1935-34 \$270.00, 1937 \$200.00, 1938 \$285.00; Cincinnati \$95.00; Ser \$295.00; Cleveland \$15.00; Grants \$18.00; Star Gem \$110.00; Hawaii \$440.00; Illinois \$19.00; Maryland \$28.00; Missouri \$96.00; 2nd \$112.50; Norfolk \$64.00; New Rochelle \$64.00; Robinson \$19.00; Oregon '39 Ser \$95.00; Pan Pacific (Gem \$85.00, San Diego \$15.00, Texas Type \$11.00, Sets: 1935, 36, 37 \$35.00, '38 \$75.00. Send List of all others Nice BU before shipping, with Quantities for sale. Also ask for our latest Complete Type Set (48) and Entire Series (144) TOP Buying prices.

Commemorative Gold (MUST be Perfect Gem Quality): Gem Set (11) \$2,000.00; 1903 Jeff. & McKinley, ea. \$40.00; Grants, each \$300.00; Lewis & Clark, each \$300.00; McKinley '16 \$77.00, '17 \$135.00; Pan Pacific \$1 \$52.50, \$2.00 \$300.00, Sequi. \$57.50. Please do not send items that don't measure up to above Quality.

Choice Uncirculated Bells Wanted: Cents: 1960 Small Dates; Nickels: Jeff. 1938D, 38S, 39D, 39S, 40S, 41S, 42 Ty. 2, 42D, 42S, 43, 43S, 44, 44S, 45S, 49S, 51, 53D; Dimes: 39S, 43S, 35D, 36D, 48, 48S, 49, 49S, 50, 50S, 51, 51S. Advise Quantities and prices desired.

Proof Sets: 1936 to 1960 (1955 thru 1960 in envelopes) — Top Quality only.

Vatican Sets (with Gold): 1929 to 1959, Without Gold, 1959, 1960, 1961, 1962 Ecumenical.

Foreign Proof Sets: Top Quality Sets Wanted — Paying TOP prices for following: British Caribbean Terr., Ceylon, Cyprus, Great Britain (all years), Guernsey, Jersey, New Zealand, Nigeria, South Africa — With Gold, all years (Paying 1956, 1957, 1958, 1959 each \$65.00, No Gold, 1957, 1958, 1959 each \$15.00). Ship any of S. Africa — write, advising Quantities of all others.

What else have you? We need Rare National Bank Notes before 1900, other Rare Notes including uncut sheets, etc. We don't make ridiculous offers if we have only a "lukewarm" interest in Material you may have for sale. Write before sending any Paper Money.

Ask for our 1964 SUPPLY CATALOGUE (on your letterhead). If you'll give us a Try, here's where you'll make your "Headquarters."



Bebee's



4514 North 30th Street

"Pronto Service"

Omaha, Nebraska 68111

(continued from page 15)

several countries will speak on a variety of challenging subjects.

Official tour service for the Convention is being handled by Pel-tours, P.O. Box 394, Tel Aviv, Israel. The committee for the Convention can be contacted through Leo Kadman, P. O. Box 392, Tel Aviv.

Frank Spadone Writes Column

Frank Spadone, mint error dealer and author of "Major Variety & Oddity Guide," has recently begun a weekly column in the "Newark Star Ledger's" Sunday editions.

Writing on subjects covering the field of collecting and dealing, Spadone's columns will reach an estimated 4,000,000 prospective readers in New Jersey and the surrounding area.

The only known coin column of any publication in the State, Spadone's writing should attract a large following of collectors in New Jersey.

Advertising rates for ads appearing on the same page with Spadone's material can be obtained from the newspaper.

Gary Hanson's Catalog Ready for Distribution

Gary B. Hanson, Minneapolis dealer, has sent us a copy of his new 1964 edition Coin Accessories Catalog.

Thirty-six pages packed with numismatic supplies and accessories make Hanson's catalog one of the most complete available to the retail trade.

The catalog is heavily illustrated and lists the products of nearly two dozen well-known manufacturers, giving prices for each item.

The catalog also contains photos & prices of the most popular & most useful books available to collectors.

Federal Brands Acquires Staffer

Ken Ferguson is the newest staff member of Federal Brand Enterprises, Inc., numismatic firm in Cleveland, Ohio, and one of the largest coin dealerships in the nation.

Ferguson's specialty is United States obsolete paper money and Southern States currency with his personal collection reputed to be one of the finest in the nation. Ferguson, who joined Federal Brand early in July, has been a coin and paper money collector for no less than 50 years, starting as a boy of nine.

Well known to the numismatic fraternity, Ferguson is a member and officer of numerous clubs and associations. He is also a long-time member of the American Numismatic Association.

He has displayed choice items from his paper money collection at numismatic shows and conventions
(turn page)

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ALL NEW

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EASY TO MOUNT — EASY TO DISPLAY

Featuring the Durable Crystal Clear Inert "Dupont Mylar" with Attached Windows. Your Coin is Cradled Between Two Pieces of the Clearest and Strongest Window Available. The Extremely Tough —Almost Invisible—Mylar Will Protect Your Coin Better and You Can View Coin as if Suspended in Mid Air—Surrounded by Heavy White Stock Board—Easy to Mount Coin—place on Mylar Window —Fold and Staple or Glue. No Fumbling or Cutting to Insert and Center Coin. Order Today.

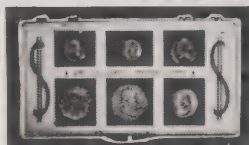
DEALERS: 90c per 100 (1,000 up). JOBBERS: 85c per 100 (10M) (80c 25M). Packed 100 in Coin Box add 15c for Box—Larger Quantities WRITE.

QUALITY 2x2 COIN BOX

Heavy cardboard with Waffle Grained Leatherette Glazed Covering — 4 colors — Black, Brown, Maroon & Blue — Retail 35c.

Dealers	Quantity	Prices	Postpaid
12 Boxes	21	Each	\$ 2.52
72 Boxes	17½	Each	12.60
144 Boxes	15	Each	21.60
288 Boxes	12¾	Each	36.72

POLLARD'S PLASTIC COIN HOLDERS



For Mint Sealed Proof Sets



For Wartime Nickels



Types of Dimes and Odd Type

Each holder is colorfully printed and illustrated in red, white and blue, except the proof set holder which is titled in gold.

Other holders available for Mint Sets, War II cents, types of (1c & 5c) 25c-50c & \$1.00, Retail \$1.00 each Dealers: Sample order 1 each of 9 different holders — \$5.40 — 50 your choice \$27.50 (100 for \$50.00) Postpaid



Pollard's 3 piece lifetime plastic holder titled "U.S. Proof Set" with 6 plastic screws — Black or White. Retail up to \$1.75. Dealers Special: 50 holders for \$32.50 — 100 for \$60.00 Postpaid.

NEW ITEMS 40%

Dymo-M4 Labelmaker	...	\$ 9.95
Dymo-M55 Tapewriter	...	29.95
Tensor Light w/case	...	20.75
Screw Top Tubes	...	.10
2nd Ed. Spadone	...	2.00
Capital Plastics	...	40%
Auto Alarm	...	9.95

2½" Magnifier

With bending handle in leather case
Retail \$1.50

Dealers
Special

\$7.20 per Doz.



Complete Line of Coin Supplies — Send for Free Catalog

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Plans For New Club Service Revealed By "Numismatic News"

In its continued attempts to better serve the hobby, the "News" has announced that it will produce a quarterly publication which will be aimed at improving the numismatic hobby at the local club level.

To be published on a format the same size as "The Coin Dealer," this new publication will also be a free circulation media, with distribution to all coin clubs in the United States, Canada and elsewhere.

Contained in these reports will be many helpful hints on how club meetings can be made more productive, and also more enjoyable and entertaining. Clubs in one section of the country will be given direct exposure to what clubs in other sections are doing to improve their meetings.

Space will also be devoted to the promoting of annual shows or conventions. New subjects will be treated in each issue, with empha-

sis being given to seasonal subjects.

The first issue, to be released in early November, will be mailed to the more than 1,600 clubs listed in our files. Any clubs not now listed need only have the secretary send a request to; Club Report, Numismatic News, Iola, Wis., and they will be placed on the mailing list.

When sending in such a request, information should also be provided on the name of the club, the officers, the official address, the time and place of meetings and the number of members.

* * *

Indignant Lady: "This is all your fault — I turned the way I signalled."

Sad Citizen: "I know it — that's what fooled me."

(continued from page 17)

in all parts of the country over a period of many years. He has also spoken on his numismatic specialty at coin clubs throughout the Midwest.

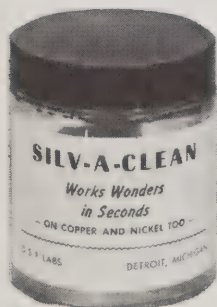
Ferguson's son Kenneth Jr., 14, has been assisting in Federal Brand's philatelic department during the summer.

Michael Kolman Jr., Federal Brand president, says that Ferguson will be a major asset to the organization because of his long experience in the field of numismatics.

Harold Richow Joins Hirschhorn

Don Hirschhorn, America's fastest growing stamp and coin distributor, is pleased to announce the appointment of Mr. Harold Richow as general manager of their new Mid-West branch, at 1653 Boyd Avenue, Racine, Wisconsin.

New LUCO Market Tested Products From Detroit



Introductory Dealer Offer
One Each of Following, \$2.95
\$3.35 in Canada — Remit with order

4 oz. Silver Cleaner	\$1.00
6 oz. Steel Cent Cleaner	1.00
2 oz. Coin Preservative	1.35
4 oz. Copper Toner	1.00
4 oz. Nickel Cleaner	1.00

NEW Anti-Tarnish Tablets UNIQUE

Prevents Coins From Tarnishing in Showcases, Vaults, Holders, etc.

Half Tube — 5 Tablets Retail 1.00
Full Tube — 11 Tablets Retail 1.75
Safeguard Each 2 cubic feet of area with one tablet.
Usual Dealer Discount

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8256 Middlepointe
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Direct Canadian Inquiries to:
Jack Cooke
Cooke Publishing Co.
Akrona, Ontario

DYMO LABEL MAKER



Dymo M-4 Labelmaker
Plastic, \$9.95, Dealer net \$5.97. Vinyl tape 1/4"X12', \$1.00, Dealer net 60¢.

Dymo M-4 Kit.
1 Dymo M-4 Labelmaker, 9 rolls 12' tape, carrying case, \$18.95, Dealers net \$11.37.

Dymo M54 Tapewriter
Aluminum alloy, enamel finish, \$14.95. Dealer net \$8.97. 3/8" vinyl tape \$1.25, dealer net 75¢.

Dymo M54 Tool'N'Tape Kit.
1 Dymo M-54 Tapewriter, 8 rolls assorted colors tape, plastic tape applicator, carrying case \$24.95, dealer net \$15.97.

Dymo M-55 Tapewriter
Aluminum, chrome plated, \$29.95. Dealer net \$17.97 / 3/8" vinyl tape \$1.25, dealer net 75¢.

Dymo M-55 Executive Tool'N'Tape Kit.
1 Dymo M-55 Tapewriter, 1 interchangeable vertical wheel 9 extra rolls 3/8" tape, plastic tape applicator, executive carrying case, \$49.95, Dealer net \$29.97.

Complete line in stock, including all tapes in solid and striped colors. U.S. only. All items fully warranted.

(continued from page 11)

Hillsdale Stamp and Coin Company at 154 Broadway, Hillsdale, New Jersey. The store is a branch of the Bergenfield Coin and Stamp Co., and is open from 10 a.m. to 6 p.m. Tuesdays, Wednesdays and Thursdays, and from 10 a.m. to 8:30 p.m. Mondays, Fridays, and Saturdays.

Wesco, Inc., stamp and coin supply firm of St. Louis, Missouri, announced the recent installation of an IBM system to handle billing, inventory control, purchasing and other internal accounting procedures, part of a constant effort to improve service. Wesco, which celebrated its twentieth anniversary this year, began as a distributor of stamp collectors supplies, but since obtaining rights of the Whitman line of coin supplies in the early 1950's has become a large supplier of numismatic items.

The New England Coin Co., at 1660 Main Street, Springfield, Massachusetts, is the new name of what was formerly the New England Stamp & Coin Co. Henry Berube, president of the com-

pany, said when he announced the move to the new location in the Summit Building, that the company had decided to discontinue the stamp business and concentrate on serving coin collectors. Plans also include expansion to include appraisal work for banks and estates.

The opening of a new coin and stamp store marked the thirtieth anniversary of the Mitula Stamp & Coin Company of Houston, Texas. The new shop is located in the Mall at 161 Esperson Building, Space City, Houston. It has separate departments for coins and stamps and a staff of five experienced collectors to assist customers satisfy their needs. Membership in the United States Coin Exchange teletype service ensures knowledge of current market trends at all times. A. J. Mitula Jr. is the owner, and his son-in-law, W. J. Bingham is manager of both the wholesale store and the retail outlet. Both are coin collectors and members of several numismatic organizations.

Presidential Art Signers Medal

Officials at Presidential Art Medals, Inc., have announced the release of the sixth medal in their Declaration Signers Art medals series, commemorating Josiah Bartlett.

Bartlett, a physician, is remembered today for some of his medical reforms. Rejecting the current practice of pathology, he relied on experimentation and observation in his medical practice. One of his noted accomplishments was the cure of a malignant throat disease through treatment with Peruvian bark.

The medal will be struck in 25 serially numbered pieces of pure platinum at \$500 each, 7,500 pieces of pure silver at \$10 each and an unlimited quantity of bronze at \$2.50.

Confederate Supplier to the World

Quantity	Description	Retail	Your Cost
100	Genuine 1864 Confederate States \$10 Bills	\$150.00	\$ 75.00
100	Southern Broken Bank Notes Over 100 Years Old	100.00	55.00
10	Different Genuine Authentic Confederate States War Bonds	180.00	95.00
10	Sets Genuine Choice Mint Christmas Seals—1932 to 1962 (30 seals)	9.00	4.50
20	Different Genuine Beautiful Uncut Sheets of Currency—4 notes each	250.00	100.00

The Only Standard for Confederate
CRISWELL CURRENCY SERIES, VOL. I
"Confederate and Southern States Bonds"
(with beautiful colored plates—300 pages)

10.00 6.00

CRISWELL'S

401-405 Corey Avenue

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"COINWRAP"

The PATENTED "COINWRAP" will count, stack and wrap rolls of PENNIES, NICKELS, and DIMES, faster, easier and efficiently. Ends fumbling, fussing and spilling as with the old fashion hand method of counting and wrapping small change. Used in STORES, BANKS, CHURCHES, COIN COLLECTORS, VENDING and CARNIVAL OPERATORS, NEWSBOYS, PIGGY BANK OWNERS, Etc. In fact every one who has the tedious chore of counting and wrapping small change.

Retail \$1.00 Each

ALL-COIN

Counts, stacks and wraps rolls of PENNIES, NICKELS, DIMES, QUARTERS and HALVES, faster, easier, and efficiently. 100% accurate. You'll have the easiest counting and wrapping ever. One side is for PENNIES, NICKELS, DIMES and QUARTERS, the other side for HALVES. Gold graduated lines show you when to stop.

Retail \$1.00 Each

DEALER'S & DISTRIBUTORS PRICES FOR COIN WRAP & ALL COIN

DOZEN 45% off\$ 6.60
GROSS 60% off 57.60
1,000 70% off 300.00
5,000 75% off 1,250.00
10,000 80% off 2,000.00

CRYSTAL COIN SHOP

917 Main St.

Wakefield, Mass.



"Rare" Silver Dollars May Soon Break in Your Area



Yes, you may soon have your turn to cash in on part of the 46,000,000 unsorted silver dollars to be distributed from mint vaults over the next few months. These bags will contain various dates from all mints: Philadelphia, Denver, San Francisco, New Orleans and Carson City. Just as many dealers in Montana are getting early O mints, 78cc, 1899p and others; just as Eastern Pennsylvania dealers received 1898o, 99o, 00o, 01o, 02o, 03o and 04o early around Christmas of last year; and just as many eastern dealers got B.U. bags of CC dollars some eight years ago; and just as many California dealers have been getting sealed bags of all Uncirculated S mint dollars for the past 5 years; your turn may be next.

If good dollars come to your area, will you be ready for them?

Here is a suggestion that may help keep you from missing the boat just when the crucial time arrives. Go to your bank today or as soon as you can (there is no time to lose). Have a nice long talk with your head teller; making sure he is not busy at the time. Be honest and tell him exactly what you want and why. Don't be afraid to show him the red book, etc. Don't worry about any coin shortage in your area. If you can get on the right side of this man, he can overcome this for you; believe me he can. I know that it is

being done all the time. Be sure he knows you have the cash to back up your plan and that you are willing to take care of all expenses.

WHAT TO DO WITH THEM

When you are fortunate enough to get the good dates, will you know how to market them? The best and safest thing would be to store away for investment; but in most cases this is not practical. About the worst thing you could do is sell them locally. Also bad; is advertising them in the national coin papers. Both of the above will cause an avalanche of collectors and hoarders to descend on all the banks in your locality and you will be quickly cut off from your supply.

Whatever you do, don't panic as one Kansas City dealer did when he got a bag of 03'os. He soon flooded his local market and got \$3.00 or \$4.00 each. At the same time, I had a standing offer of \$15,000 a bag and couldn't buy any.

If you will be kind enough to call me, I'll arrange to buy your coins for cash and will usually be able to complete the transaction within 24 hours. No, I will not pay full retail for them but I will make you a fair offer. Unlike some other dealers, I back up my offers and all my deals are firm. My point is made and I hope you will help us both by remembering this ad.

RCDA

Steve Ruddled

USCE

WASHINGTON RARE COINS

1341 G Street, N.W.

Washington 5, D.C.

He was a tiresome small boy, so his father was surprised when his neighbor said, "Why don't you buy him a bicycle?"

"Do you think that would improve his behavior?", the father asked. "No", said the neighbor, "but it would spread it over a wider area."

Dobres Discount Catalog Ready

Dobres Discount Coin Supplies catalog has just been released from the company's headquarters in Baltimore.

The 12-page listing of products and supplies is well illustrated and contains several hundred items available from Dobres.

"Quality Products at Low Discount Prices," is the way Dobres outlines the contents. Collectors can see at a glance the lines he carries and are able to order direct from the catalog.

Whitman Chart Tests Coin Sizes

In case shop owners haven't heard before this, Whitman has made available a coin-size testing chart.

(more on page 24)



"I sent in 500 dollars for this thing they guaranteed would get rid of the PRESSING problems of a busy coin dealer."

Just in time for Christmas

CONFEDERATE GOLD DOLLAR



Complete with imprinted snap lock plastic case. Nationally advertised at \$1.75. Regular wholesale \$1.05 each — SPECIAL PRE CHRISTMAS PRICE: 75¢ each in dozen lots, special 50¢ each in hundred lots. Larger quantities please write or call.

R. Arthur Lobel

3 Nardone Road
Newton, Mass. 02159
(617)-332-6049

ATTENTION COIN DEALERS

If you would like to obtain your foreign coin stocks at wholesale prices, simply drop us a postcard. Coins available in Modern Sets, Type Sets, Special Assortments, Tray-Mixtures, Packets, etc.

MONTREAL HOBBY SALES
P. O. Box 802
Montreal, Quebec, Canada



Counts
2700
Coins
Per
Minute

KLOPP COIN COUNTER

A professional machine in manual and electric models speeds the rewrapping job. Counts continuously, or indicate the number of coins you want in the wrapper and it stops automatically.

ALSO

Manual and electric mixed coin sorters and manual portable counter.

WRITE

KLOPP ENGINEERING, INC.

35551 Schoolcraft Road
Livonia, Michigan

IN CANADA:

E. A. Horton Sales, Ltd.
299 Bering, Toronto 18, Ontario

(continued from page 7)

his downtown store is a bid board. Putting the board just inside the door, plainly visible through the window from the sidewalk, John thinks will be a real attraction for collectors. The added interest should, he says, give his store business a real boost.

Emerson Avenue, North, Minneapolis

Probably the busiest place in the Twin Cities, from the coin end of things, is a building on Emerson Avenue, North, in Minneapolis.

This building is the home of five separate dealers: Mary and her son, Sanford, Serulnic; Max Winters, Max's son R. M. Winters, Bill Ulrich and J. A. Munger.

The single street coin store in the building is operated by the Serulnics. They moved three months ago into the area formerly occupied by a florist. And, although they haven't finished decorating as they'd like, their attractive shop is busy with customers

and the steady clack of the teletype.

Upstairs, on second floor, are the other four dealers. The first door on the left houses the operation of the Minnesota Coin Co., R. M. Winters. The first door on the right opens into the store of Max Winters, father of the competition across the hall.

The second door on the left shuts Bill Ulrich, American Coin Co., from the world when he gets deep into his coin dealings. And one door farther on the left lets you into the establishment of J. A. Munger, latest arrival into the five-member fold.

Actually, this is only a fraction of the dealers who live in and work out of the Twin Cities. Listed in the phone book, and unreachable when our editor was around, were Patsy's Coin and Stamp Shop, Gary B. Hanson, Maurice Melamed, the Hobby Coin Co. with Harold Spindeler, Pomeroy W. M. Coin & Stamp Co., Hobby Sales in Minneapolis and the Pink Pony Coin Shop in Circle Pines.

The will of the wealthy but eccentric man was being read and the relatives all listened expectantly. Finally, the lawyer said, "And to my nephew, Charlie Jones, whom I promised to remember — 'Hi, there, Charlie!'"

* * *

The druggist danced and chortled till the bottles danced on the shelves. "What's up?" asked the soda clerk. "Have you been taking something?"

"No, but do you remember when our water pipes were frozen last Christmas?"

"Yes, but what — ."

"Well, the plumber who fixed them has just come to have a prescription filled."

* * *

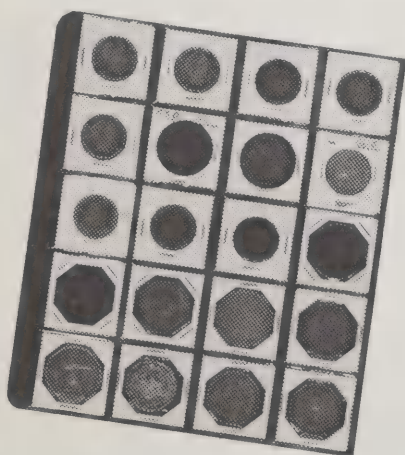
When a man and woman marry, they become one. Of course, they must decide which one, and that is often where the trouble starts.

* * *

If you think you live an awful life, think of the poor moth. He spends all summer in a fur coat and all winter in a bathing suit.

Compare Our Quality & Value

Money Back Guarantee — Finest Coin Page On The Market



SOUTHWEST COIN SUPPLY

J. E. Cope, Owner—ANA 10803

P. O. Box 1417 Orange, Texas

Types of pages we manufacture are:

The popular wider pocket top-open twenty-pocket coin page; the side-open, interlock, twenty-pocket page — which is popular with dealers;

the four-pocket page for proof sets; the four-pocket page for small currency; and the three-pocket page for large currency. These can be mixed to make the 100-page order.

Our pages are made with very heavy, clear, non-tack vinyl. We have the best page on the market because we use a heavier grade of vinyl. Compare them, weigh them, you will understand why we guarantee every page to give long service.

Coin Wallets, The Finest Made: 24-pocket, \$1.00, \$7.20 per doz.; 18-pocket, 75¢, \$5.40 per doz.; 12 pocket, 50¢, \$3.60 per doz.

Heavy vinyl envelopes packaged, 30 for 50¢, \$10.00 for 1,000. Jobbers write.

Having trouble meeting competition on 2x2's? This is the Answer.

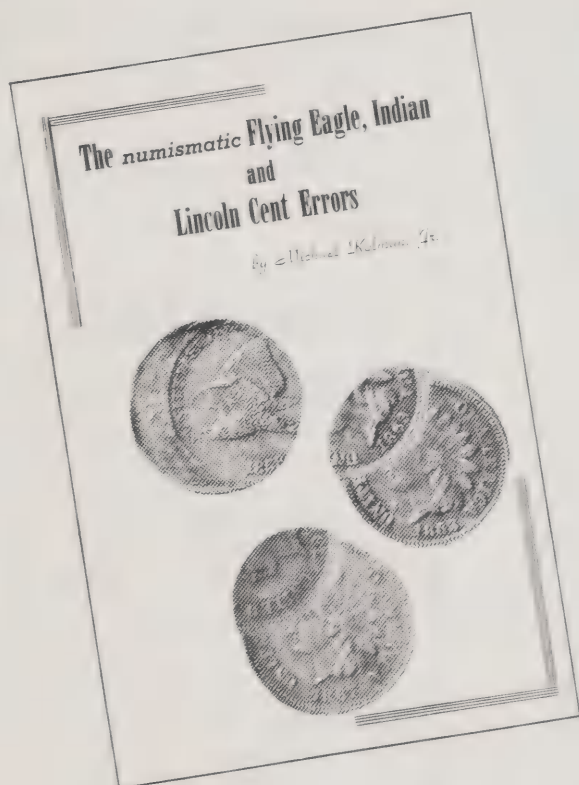
Good heavy grade, clear polyethylene strips, 25,000 — \$1.35 per M, 100,000 — \$1.15 per M, 500,000 — \$1.00 per M. These are bundled in packages of 100. 10¢ per 1000 cheaper in bundles of 500. For crystal clear acetate add 40¢ per M.

Good heavy grade, clear polyethylene strips, 25,000—\$1.35 per M. For crystal clear acetate add 40¢ per 1,000.

2x2's cut from fine white 6-ply posterboard, 25,000—\$2.40 per M, 100,000—\$2.20 per M, 500,000—\$2.00 per M. These are in sheets, 10 holders per sheet. You scrap them out. Four standard sizes. All above prices are delivered to you. Cash with order. Fine coin boxes 10¢ each.

Now \$20.00 per 100
postpaid
Retail 3 for \$1.00

IT'S HERE



**The Numismatic Public
Has Long Been Waiting
For The Only Book
Of Its Kind!**

FEDERAL BRAND ENTERPRISES, INC.,
announces the release of
**THE numismatic FLYING EAGLE, INDIAN and
LINCOLN CENT ERRORS by Michael Kolman, Jr.**

- Over 60 pages of text and 8 pages of plates on only this phase of mint error research.
- Only factual research offered the public in this volume.
- Erroneous Publicity Statements eliminated.
- Over 20 Years of "know-how", research and hard work.
- Now we give you the Flying Eagle and Indian Cents combined with the revised Lincoln Cent Data.
- Price Only \$2.50, plus 25c postage and handling.

The following dealers are jobbers for the Numismatic Flying Eagle, Indian and Lincoln Cent Errors: Wilson E. Pollard, Illinois, Indiana, Kentucky, West Virginia; Earl Schill, Michigan; Bebee's North Dakota, South Dakota, Nebraska, Kansas, Oklahoma; King and Queen Coin Co., California; Nelson A. Lowe & Associates, Washington, Oregon and Idaho. Territories for qualified jobbers are still open for discussion.

Dealers write for fair trade discount prices

Don't miss ordering your copy of this
important work for your library.

Federal BRAND ENTERPRISES
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CLEVELAND 9, OHIO
TELEPHONE 749 0900-1-2-3-4 AREA CODE 216



Pocket Coin \$aving Guide

**They
Sell
Themselves**

features

1. Courtesy Card Size
2. Shows Coins to Save
3. Information \$ thru \$
4. Which are the Best
5. Coins Dealers Prefer to Buy

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POCKET COIN SAVING GUIDE Price 50¢
COPYRIGHTED 1963 BY
HOUSTON COIN CO.
4530 Griggs, Houston 21, Texas

Dates shown are the coins worth saving in any condition and have greatest potentials, due to quantity minted. Almost any coin in About Uncirculated or Extra Fine condition (still has some mint luster) has above average possibilities in the future.

CENTS—All Thru 1939, All S Mint, & P-1949, 41, 48, 49, 52, 54*, 55 Double Die*, 58, 60 Small Date*
D-1940*, 41, 42, 43, 47, 48, 49, 60 Sm. Date*

BEST—1909 SVOB, 1909S Thru 195, 1914D, 213, 22, 240, 255, 310AS, 330, 465, 495, 545, 555*

NICKELS—All Thru 1939, All S, & P-1942, 42P, 49, 50*, 51, 53, 54, 55*, 56, 57, 58*, 59
D-1940, 41, 42*, 43 Thru 49, 50*, 51*, 52
BEST—1928 DAS, 390AS, 420, 495, 50P&D, 515, 55, 58

Here is an item every collector wants — a convenient pocket guide for "coinwatching." You don't have to sell these. Just let collectors know you have them.

Distributors' & Dealers' Inquiries Invited

* Space provided for dealer's imprint or rubber stamp

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HOUSTON COIN CO.

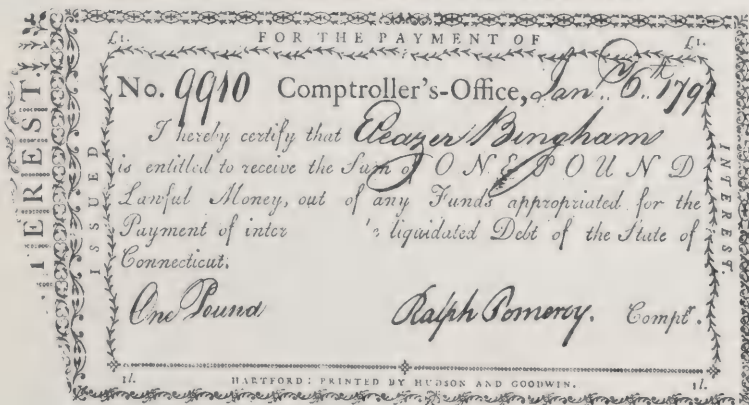
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RI 8-0400

Houston, Texas

77021

Connecticut Colonial Notes 1789-1791



Actual Size 7"x3 1/2" hole cancelled
(cancellation may be anywhere on the note)

From the recently discovered hoard. Excellent condition, average Fine-V.Fine. Different denominations — five shillings, ten shillings, one pound, two pounds, and handwritten amounts. These notes were hole cancelled when redeemed in 1791-92 by the Federal government, who repaid the State of Conn. at that time for war-incurred expenses. Excellent value.

No. 90-96 20 assorted (my selection) \$20.00
100 assorted (my selection) \$90.00

These notes were printed 4-up on a sheet, each note on the sheet having a slightly different border. I have been able to reconstruct about 20 of such sheets, and can offer for the sheet collector, a reconstructed sheet, with four consecutive numbers at \$7.50 wholesale. Several different.

Abraham Slopak (ANA 18429)

P.O. Box 187

Colchester, Conn. 06415

All orders shipped within 24 hours.

Dealers: Send for my special offer: Sample sheets A&B, Bank of New England, \$10.00 for the pair. Shipped postpaid in tube. See October adv.

(continued from page 21)

Says Whitman, "The Coin-Size Testing Chart is an important sales aid for everyone selling Whitman plastic Coin Holders. No store should be without these for the use of their customers."

The chart looks very much like a standard 35¢ coin album. The holes are of various sizes which correspond to the exact diameter of the various plastic holders.

Each hole on the Tester is identified with a number which corresponds with the holder desired.

If you haven't received your chart yet, contact your Whitman jobber.

Sterling Publishing Prints Coin Manual

The growing demand for small denomination coinage is just one of the factors affecting coin values analyzed in Sterling's new book, Manual for Coin Collectors and Investors by Burton Hobson and Fred Reinfeld.

Here in one volume are incorporated all the outstanding features of the best-selling coin books; a catalog of values of U.S. coins, and pictorial descriptions of condition with a lot of other informational material.

Information on starting and building a collection rounds out the book, making it a valuable aid for the beginning collector or investor.

The book retails for \$1.50.

Whitman's Blue Book Reappears on Schedule

October is Blue Book time. And this year, as usual, collectors all over the world were eagerly awaiting the appearance of the second most popular coin book in the world.

The 21st edition of the Handbook has been revised in many ways in addition to price changes. Several new photographs have been used and many others replaced with clearer illustrations.

Minor adjustments have been made in the text to further clarify

certain sections of the book. The condition grading chart, which was introduced last year, has been continued in its same form. Collectors throughout the country have unanimously expressed their approval of this feature.

New Plastic Holders Made by McMasters

Especially designed to hold 38, 40 and 42MM crowns and the U.S. dollar, the new plastic holders from McMasters offer two — side see-thru classification, make beautiful displays and fit standard cases and racks.

Molded of virgin plastic, each holder has a crystal clear center section with surrounding area frosted to outline and focus the coin. Edges are raised and frosted to minimize scratching and to make them skid-proof when stacked.

The holders snap snugly together with finger pressure forming a tight seal which holds even if accidentally dropped.

They are supplied in full telescoping boxes for permanent storage. Each box contains 20 crown holders with self-adhesive identification labels.

The ultimate in protection, plus perfect viewing is offered with the new U.S. proof set plastic holder, also by McMasters.

Gold embossed identification appears at the top of each holder.

Information on prices can be obtained from McMasters, P. O. Box 304, Evansville 47704.

Capital Plastics Adds Canada Branch

Canada Capital Plastics, in association with Capital Plastics, Inc., of Canton, Ohio, is now presenting a complete line of Canadian Capital Coin Holders.

All holders are titled in gold and many are available in blue, red, jet black, milk white and transparent.

A listing of the holders is available from Cooke Publishing Company, Arkona, Ontario, Canada.

HALF DOLLARS

Well we have to start some where and most dealers I know, do not stock 50¢. For me they are hot, so here goes.

Date	Lot of five	V.G. or better
1917 p	\$ 4.50
1917 s rev.	9.50
1917 d rev.	11.00
1918	6.00
1918 s	6.00
1918 d	7.25
1920 p	4.50
1920 s	9.50
1923 s Avg. fine	11.25
1927 s Avg. fine	11.00
1928 s Avg. fine	10.00
1929 s Avg. fine	9.00
1933 s Avg. fine	9.00
1934 p to 1940 p mixed or matched	4.00
(5) v.g. to x.f.	4.00

V.G. or better

1936 s	.....	4.50
1936 d	.....	4.50
1939 s	.....	5.00
1939 d	.....	4.75
1940 s Avg. fine	.....	5.50
1946 d Avg. fine	.....	5.50
1946 s Avg. fine	.....	5.50
1947 d	.....	5.50
1940 on any other date p.s.d.	\$12.50	

per roll liberty halves

nice fine to x.f.

Franklin 50c (5)	.....	\$ 4.75
1948 P&D	.....	7.00
1949 p	.....	6.00
1949 s	.....	4.85
1949 d	.....	3.50
1950 d	.....	3.50
1951 d	.....	3.50
1951 s	.....	4.85
1952 s	.....	4.85
1953 p & s, 1954 s	.....	4.85

1955 p need. Quote me price one to fifty rolls.

Now here is one if you like it — 1959 P

B.U. 1¢ per roll \$2.85, 10 rolls \$27.50.

Have large stock all are priced for resale.

If I run out, your check will be returned.

Air Mail. Thank you.

NICK FANTETTI

1711 Miami Dr.

Loveland, Ohio

Dealers in

Coins & Currency

Over 600 names of my customers who have written to me wanting to buy, and I could fill only a small part of their orders.

I will send this bonafide buyer list to you for a five dollar bill.

As I am going out of business, I have a few wholesale lots of coins at a bargain price. Ask for list, with a stamp—or name order.

Herb Weston

1222 Kansas Avenue

Topeka, Kansas 66612

Hottest Foreign Coins Around

Jump on the foreign band wagon with JAMACIAN FARTHINGs the hottest foreign coin to hit the market since 1951 British pennies. All Jamacian farthings are scarce — the highest mintage was only 480,000 — that's right less than half a million and they STOPPED MAKING THEM IN 1952. We recently bought out the last group of farthings on Jamaica — 6,000 pieces. We are now wholesaling them to bonifide dealers. Get in on the ground floor, and get the biggest profits. Remember 1951 British pennies once sold for 15¢ each.

WHOLESALE PRICES TO DEALERS ONLY

100—15¢ each

1,000—10¢ each

50% or more will be before 1932

FREE special complete check lists of Jamacian coins

FREE 10 with 100 coins 100 check lists with 1,000 coins

Write — Wire — Call today — when these are gone there will be no more. Jump on the band wagon — rake in the profits.

R. Arthur Lobel

3 Nardone Road

Newton, Mass. 02159

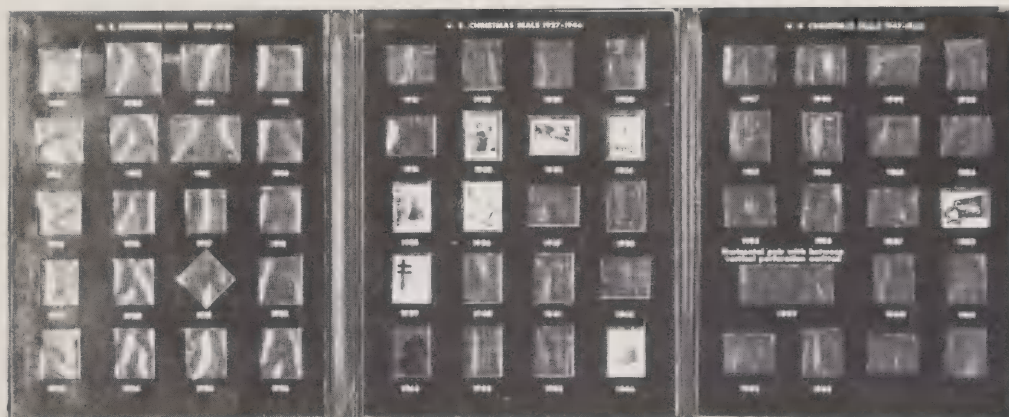
(617)-332-6049

PACKAGED CHRISTMAS SEALS

A PROFITABLE ITEM FOR THE COIN DEALER WITH VERY LITTLE EFFORT

Announcing

COMBS U. S. CHRISTMAS SEAL ALBUM



Will house a year set 1907-1963; also will house the scarce 1959 pair with the between vertical perforation omitted. No hinges or mounts necessary. Simply place seal into place in the "window-like" pocket through the top-cut-slot. The seal is now housed and the cellulose acetate will provide maximum protection.

Color: Green Cordoba Print. Retail Price \$4.95 — Dealers Price \$3.45.

SPECIALS

	Customer's Price	Retail Dealers Price
1. Starter-set (one seal for each year) 1932-1962	\$.90	See Boards
2. Set of 5 years, 1927-1931	.57	.29
3. Set of 8 years, 1919-1926	1.23	.68
4. Set of 7 years, 1912-1918	19.50	11.50
5. 1911 (single)	15.00	10.50
6. 1910 (single)	4.50	3.25
7. 1909 (single)	.50	.30
8. 1908 (single)	15.00	10.50
9. 1907 (single) type II	2.50	1.90
10. Complete set (one seal for each year) 1907-1962	56.50	42.50
11. Complete Set Framed—Colorful, a conversational piece for Bars, Dens, Reception Rooms	135.00	105.00
12. Display Seal Set for do-it-yourself jobs	70.00	50.50
13. Colorful Paper Display Sheet for above sets 23x30)	5.25	3.00

FOR THE INVESTOR

Sheet-set U. S. Christmas Seals (one sheet for each year) in choice unused condition.

14. 1932-1962	\$ 90.00	\$52.50
15. 1927-1931	36.00	18.50
16. 1919-1926	123.00	83.00
17. 1912-1917	1,250.00	POR
18. 1912-1962 Booklet pane of 10 for 1918	1,425.00	POR
19. 1959 issued with every other vertical perforation omitted.		
Per pair	1.90	1.15
Per sheet	95.00	60.00



Starter Set

Boards

Retail for \$30.20

Dealers Cost

One Board \$13.20

Ten Boards \$9.50

Board and Album

sent on

8 Day Approval

Immediate Shipment

Checks Accepted

Write For

Wholesale Prices

Size 11x14 Inches

This board has mounted on it twenty six (26) packages of Christmas Seals in convenient packages ready for sale. Twenty four of the packets contain a seal for each year 1932 through 1962 and retails for 90¢ per packet. There are two packets of the 1959 Seals. The packet to the top left contains 4 pairs of the scarce 1959 Seals with the between vertical perforation omitted; and the suggested retail price is \$1.90 per pair; there is a place in Combs U. S. Christmas Seal Album for this scarce pair. The packet to the top right contains 4 pairs of the 1959 Seals with the between vertical perforation; these are not scarce but are for "fillers"; and the suggested retail price is 25¢ per pair. This is a very colorful display.

G. M. Todd

Exclusive Sales Agent

P. O. Box 1935

Atlanta, Georgia 30301

THE NEW



COIN CASE SERIES

for *HOUSING*
COMPLETE SETS
PROTECTION UNLIMITED!

OUTSTANDING FEATURES

of this **OUTSTANDING** case . . .

HANDSOME BEIGE EXTERIOR OF RUGGED STYRENE with textured finish for added beauty. Distinctive sculptured eagle. Measures $10\frac{7}{8} \times 7\frac{3}{8} \times 1\frac{1}{8}$ and stands upright for library effect.

SOLID BRASS LATCH when released simultaneously opens case and discloses left and right inner sheets, revealing obverse of all coins.

INNER SHEETS OF INERT POLYSTYRENE are rigid and durable. Beautiful frosted texture except for recessed clear coin windows.

CRYSTAL CLEAR COIN VIEWING LENSES precision molded. Exclusive TT patented grip-tite feature; coin will not become loose, turn or fall out. Lens bearing coin is sealed upon insertion in recessed window. Air, moisture and tarnish proof!

INDEPENDENT CONTROL OVER EACH OPENING. Each lens lifts easily out of position without displacing or disturbing other lenses. No pins — no screws — no staples — no acetate slides — no unnecessary exposure.

ATTRACTIVE PRESSURE-SENSITIVE DATED LABELS with hi-gloss finish are easily applied. Extra lenses or labels available at nominal cost. Reverse may be labeled with price and condition.

EASY REMOVAL OF INNER SHEETS from case permits compact storage in safes, vaults, etc. Coin windows remain scratch-free and marproof even when sheets are stacked.

HISTORICAL, INFORMATIVE COIN BOOKLET FREE with each case ordered. Mintage figures to date are included.

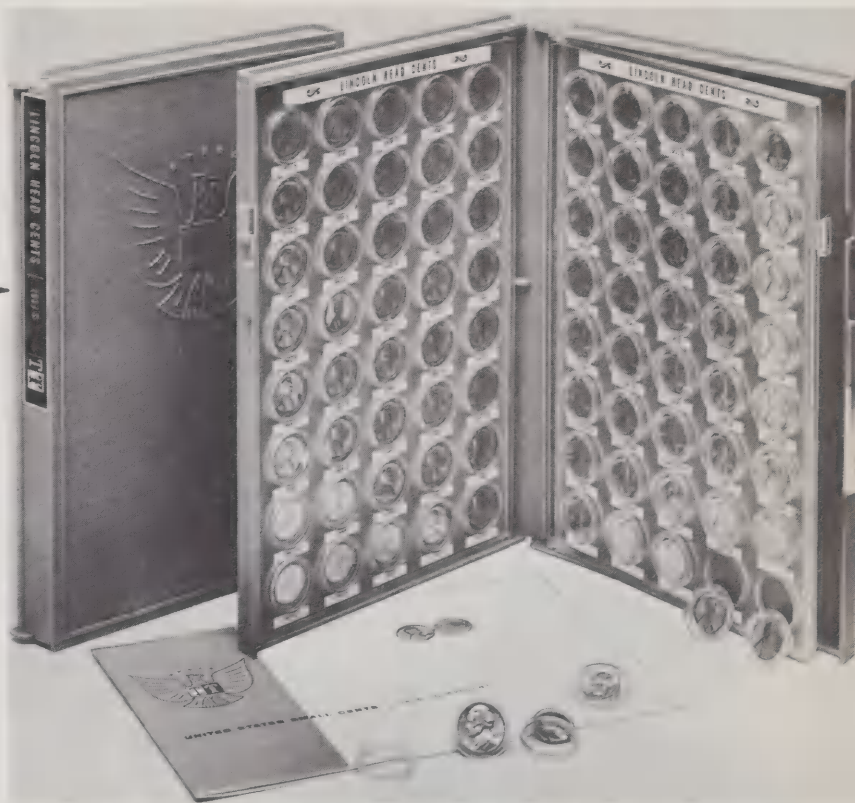
YOU HAVE NOTHING TO LOSE! If for any reason you are not **100%** satisfied return your shipment within **10 days** for immediate refund. You may keep booklet.



**Ticker and
Treasure**

1229 S. Wabash Avenue, Chicago, Illinois 60605

ALL PRICES SUBJECT TO 40% DISCOUNT TO BONAFIDE DEALERS ONLY. PREPAID ON ORDERS OVER \$50 NET.



MAIL YOUR ORDER TODAY

TICKER and TREASURE, 1229 S. Wabash Ave., Chicago, Illinois 60605

ATTRACTIVELY
PRICED AT **\$8.95** per case

(✓) # Cases(s)	Series	No. of Coin Openings	Delivery Dates	Do Not Write
	LINCOLN CENTS 1909-1937D	80	Stock	
	LINCOLN CENTS 1937S to Date	80	Stock	
	BUFFALO NICKELS 1913-1938S	80	Stock	
	JEFFERSON NICKELS 1938 to Date	80	Stock	
	MERCURY DIMES 1916-1945	80	Stock	
	ROOSEVELT DIMES 1946 to Date	80	Stock	
	CENTS-NICKELS-DIMES Miscellaneous	80	Stock	
	BARBER DIMES 1892-1916S	80	Nov.	
	FLYING EAGLE & INDIAN 1c 1856-1909S	80	Nov.	
	SHIELD & LIBERTY NICKELS 1866-1912S	80	Nov.	
	U.S. PROOF SETS General	60	Nov.	
	U.S. MINT SETS General	60	Nov.	

(additional series to follow)

Total Cases

Extra labels _____ 35c per set

Total Remittance \$ _____

NAME _____ Date _____

ADDRESS _____

CITY AND STATE _____

'SATISFACTION INSURANCE' carries a MONEY BACK GUARANTEE Ill. Res. add 4% Tax.

A Status Symbol for the Progressive Hobby Dealer

Whitman Bookshelf Coin Albums



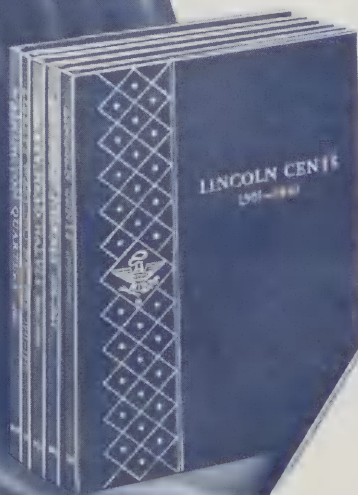
Royal blue and gold, since ancient times a fascinating color combination, lends its regal splendor to Whitman Bookshelf Coin Albums. With its richly grained leatherette cover and pages they are the most enhancing setting for any coin collection . . . the center of attraction in any numismatic library.

These albums proudly display the Whitman eagle, hallmark of prestige and excellence, your assurance of enduring quality. Rugged yet flexible stub-hinge construction prevents stress and strain. Sturdy dura-board pages with crystal-clear acetate slides give two-side visibility and protection. The inside front cover gives detailed information about the coins each album houses.

The Whitman bookshelf series consists of 69 volumes covering United States coins, Canadian coins, British coins, Mexican and miscellaneous coins, medals and tokens.

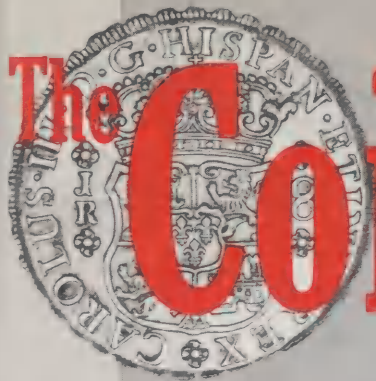
2-page album \$2.00 3-page album \$2.75
4-page album \$3.50

Over 300 Whitman Items for the Coin Collector



**WHITMAN PUBLISHING COMPANY, RACINE, WISCONSIN
WORLD'S LEADING NUMISMATIC PUBLISHERS**

FILE COPY
Editorial



The Coin Dealer

Iola, Wisconsin
December, 1963

Postage Paid
at
Iola, Wisconsin



Canada's 1964 Commemorative Dollar

WHO'S THE MOST IMPORTANT MAN FOR YOU TO KNOW IN THE COIN BUSINESS ?

YOUR **CAPITAL** JOBBER, OF COURSE !

*and
the
reasons
are
simple:*

1. **CAPITAL IS THE BIGGEST SELLING PLASTIC HOLDER IN THE COIN BUSINESS.** Why not sell the line that is most often asked for? Why not sell the line that provides the largest selection of holders? Sell CAPITAL!
2. **CAPITAL JOBBERS HANDLE ALL MAJOR NUMISMATIC SUPPLIES.** Your CAPITAL jobber also sells the most preferred Numismatic supplies. He's a specialist — a big source of supply for you. Sell CAPITAL!
3. **CAPITAL CREATES BRAND PREFERENCE THROUGH NATIONAL ADVERTISING.** CAPITAL advertises in Coin World, Numismatic News, The Numismatist, Coins Magazine, Numismatic Scrapbook, and Coin Dealer. CAPITAL advertises to **your** readers. Sell CAPITAL!
4. **YOU GET IMMEDIATE DELIVERY OF CAPITAL HOLDERS.** Your CAPITAL jobber keeps a healthy supply of CAPITAL holders on hand. In the event that he runs out of a specific holder, we'll ship to him immediately. Sell CAPITAL!
5. **A CONSTANT FLOW OF NEW HOLDERS AND PRODUCTS FROM CAPITAL** — CAPITAL people stay on top of the coin business, developing new holders and new allied products with handsome profits to you. Sell CAPITAL!
6. **QUALITY IS MORE THAN A TERM AT CAPITAL . . . IT'S A WAY OF LIFE.** Holders from CAPITAL are made like a fine jewel. Our people are proud craftsmen with a tradition of quality workmanship. That's why we guarantee satisfaction. Sell CAPITAL!

IF YOU DON'T KNOW THE CAPITAL JOBBER NEAREST YOU, LET US KNOW AND WE'LL PUT YOU IN TOUCH WITH A MAN YOU CAN RELY ON.

QUALITY IS NOT EXPENSIVE IT'S PRICELESS

CAPITAL PLASTICS, INC.

3136 Dellwood Ave. N.W.

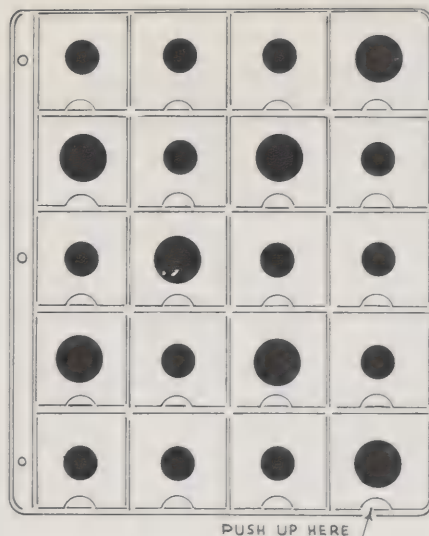
Phone GR 7-2281

Canton, Ohio

Cowens

Free Sample
Upon Request

FOR VINYL ACCESSORIES



THUMB-CUT COIN PAGE - *Pat. Applied For*

- 20 pockets for 2 x 2 inserts
- keeps snug fit
- won't stick to plastic or paper
- fits in 2 or 3 ring binder
- heavy glass-clear vinyl

No Groping, No Fumbling when inserting or removing 2 x 2's - \$20.50 per 100 Prepaid

Regular Coin Page - 20 Openings -
\$18.50 per 100 Prepaid

FOLD & STAPLE READY 2x2's

Dupont Mylar Lined
Heavy Patent Coated Board
in 5 colors:- Pink, Blue
Yellow, Orange and White

4 Sizes (1¢ - \$1)

\$ 8.50 per M

\$37.50 per 5 M

In attractive Leatherette Box

Add 12¢ Per Hundred Prepaid

DO IT YOURSELF 2x2's

Clearest Most Inert Film Used
8 Ply Patent Coated Board
in 5 colors:- Pink, Blue
Yellow, Orange and White

4 Sizes (1¢ - \$1)

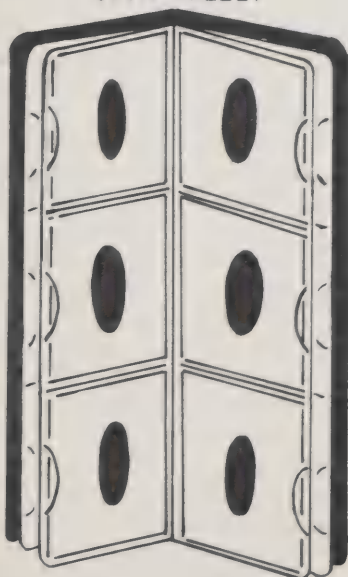
\$ 7.00 per M

\$32.50 per 5 M

In attractive Leatherette Box

Add 12¢ Per Hundred Prepaid

SLIM LINE COIN WALLET



- Bill pages - \$17.50 per hundred
- Single Bill envelopes \$10.50 per 150 pcs.
(3 sizes) (One size or assorted)
- Thumb-Cut Coin Wallet
- All coins visible both sides
- Red, blue and tan vinyl coverings
- 2 Price List compartments

36 Coin Wallet (5"x 7")	\$9.00 per doz.
24 Coin Wallet (3"x 7")	\$6.60 per doz.
18 Coin Wallet (3"x 7")	\$4.80 per doz.
12 Coin Wallet (3"x 7")	\$3.60 per doz.

ALL PRICES PREPAID

DEALERS:- ASK YOUR NEAREST
SUPPLIERS FOR OUR PRODUCTS

COWENS - S. O. SCHICKMAN

P.O. Box 1167, Miami 1, Florida

250 N. E. 68th Street Miami 38, Florida



SELF-CLOSING
COIN ENVELOPE

24 envelopes per
Sheet with iden-
tification pocket
on each envelope

50 Sheets
(1200 Envelopes)
\$12.00 Prepaid

FLAP-COIN
ENVELOPE

30 per Cello-bag

30¢ per Bag
(20 Bags Min.)
Prepaid



Counts
2700
Coins
Per
Minute

KLOPP

COIN COUNTER

A professional machine in manual and electric models speeds the rewrapping job. Counts continuously, or indicate the number of coins you want in the wrapper and it stops automatically.

ALSO

Manual and electric mixed coin sorters and manual portable counter.

WRITE

KLOPP ENGINEERING, INC.

35551 Schoolcraft Road
Livonia, Michigan

IN CANADA:

E. A. Horton Sales, Ltd.
299 Bering, Toronto 18, Ontario

New Issues

news about

Coin Shops

The grand opening of Jerild's Coin Shop in Sebewaing, Michigan, was a highly successful event, according to the co-owners, Mr. and Mrs. Jerild Rievert of Gagetown, and Mrs. Robert Jamieson of Sebewaing. Much interest in coin collecting was shown and many people asked the shop owners to help organize a coin club. The store is open from 10 a.m. to 5:30 p.m. Tuesdays and Thursdays, from 10 a.m. to 9 p.m. Fridays, and by appointment Saturdays.

Alfred Saloum, one of the founders of the Ford City Coin Club in Ford City, Pennsylvania, has opened a coin shop there. Al's Coin Shop at 304 Ford Street in Ford City is open afternoons and evenings for dealing in old coins and coin collectors' supplies. Saloum has been in the coin business for five years.

A new spot for coin collectors in Omaha, Nebraska is Tommy's Coin Shop opened recently at 2620 St. Marys Avenue in Omaha. Thompson has his shop open from 2 p.m. to 8 p.m. daily except Sundays, and offers key and semi-key coins, Lincolns, Buffalos, types, and the convenience of a smoking room and free coffee. There is also free parking space.

A coin and coin supply department is part of a new Hobbyville store occupying 3,000 feet of floor space in Edgewater Plaza Shopping City, Gulfport, Mississippi. The manager of the store is Paul Torgeson, and the owners are Mr. and Mrs. Edgar Madere and Gerald Delery, who operate four Hobbyville stores in the New Orleans area.

A new coin shop in Indianapolis, Indiana is the 3-D Coin Shop at 2628 West 16th Street. The store holds an auction at 1 p.m. every Saturday and plans to form a Tues-

day Night Coin Club and a Junior Coin Club.

The Phoenix Stamp and Coin Center recently moved into new expanded quarters at 323 North Second Street in Phoenix, Arizona. The eight year old wholesale and retail firm was formerly operated at 146 North First Street by Jack Lawson, and Ralph Nagel.

New and larger facilities were obtained by the J. C. Coin Company when it moved across the street to 34 Broad Street in Johnson City, New York a short time ago. The store is open from 11 a.m. to 7 p.m. weekdays, and from 11 a.m. to 5 p.m. Saturdays.

The first public information unit of the United States Coin Exchange Quotation Service has been announced by the numismatic commodity exchange which has headquarters in Detroit, Michigan. The new service began November 25 at Leonard's Department Store in Fort Worth, Texas. The USCE service was installed in the department store's coin and stamp department and includes a projection screen similar to those used in stock brokerage offices. It is expected that some 15,000 persons will view activities of the Exchange daily. USCE now serves 145 coin dealers in 118 cities of the United States and Canada, and expects to expand the quotation service to more than 400 locations in the near future.

A new Coin and Camera Shop was opened November 15 in Syracuse, New York by Dan Tuttle who is a member of the Oswego County Numismatic Association, and also belongs to the Syracuse Numismatic Association. The Eastwood Coin & Camera Shop is located at 2909 James Street in Syracuse and is open from 11 a.m. to 8 p.m. daily Monday through Saturday. Tuttle says he will buy, sell, trade, or admire merchandise, and deals in type material, Indians, Lincolns, Foreign coins, stamps, and used cameras.

The North Alabama Coin Company was opened in Room 13, 123 Johnson Street, Decatur, Alabama a few weeks ago by Harley Hood and Dewayne Gentry. They

(more on page 11)

PACKAGED CHRISTMAS SEALS

A PROFITABLE ITEM FOR THE COIN DEALER WITH VERY LITTLE EFFORT

Announcing

COMBS U. S. CHRISTMAS SEAL ALBUM



Will house a year set 1907-1963; also will house the scarce 1959 pair with the between vertical perforation omitted. No hinges or mounts necessary. Simply place seal into place in the "window-like" pocket through the top-cut-slot. The seal is now housed and the cellulose acetate will provide maximum protection. Color: Green Cordoba Print. Retail Price \$4.95 — Dealers Price \$3.45.

SPECIALS

	Customer's Price	Retail Dealers Price
1. Starter-set (one seal for each year) 1932-1962	\$.90	See Boards
2. Set of 5 years, 1927-1931	.57	.29
3. Set of 8 years, 1919-1926	1.23	.68
4. Set of 7 years, 1912-1918	19.50	11.50
5. 1911 (single)	15.00	10.50
6. 1910 (single)	4.50	3.25
7. 1909 (single)	.50	.30
8. 1908 (single)	15.00	10.50
9. 1907 (single) type II	2.50	1.90
10. Complete set (one seal for each year) 1907-1962	56.50	42.50
11. Complete Set Framed—Colorful, a conversational piece for Bars, Dens, Reception Rooms	135.00	105.00
12. Display Seal Set for do-it-yourself jobs	70.00	50.50
13. Colorful Paper Display Sheet for above sets 23x30)	5.25	3.00

FOR THE INVESTOR

Sheet-set U. S. Christmas Seals (one sheet for each year) in choice unused condition.

14. 1932-1962	\$ 90.00	\$52.50
15. 1927-1931	36.00	18.50
16. 1919-1926	123.00	83.00
17. 1912-1917	1,250.00	POR
18. 1912-1962 Booklet pane of 10 for 1918	1,425.00	POR
19. 1959 issued with every other vertical perforation omitted.		
Per pair	1.90	1.15
Per sheet	95.00	60.00



Starter Set
Boards
Retail for \$30.20
Dealers Cost
One Board \$13.20
Ten Boards \$9.50

Board and Album
sent on
8 Day Approval

Immediate Shipment

Checks Accepted

Write For
Wholesale Prices
Size 11x14 Inches

This board has mounted on it twenty six (26) packages of Christmas Seals in convenient packages ready for sale. Twenty four of the packets contain a seal for each year 1932 through 1962 and retails for 90c per packet. There are two packets of the 1959 Seals. The packet to the top left contains 4 pairs of the scarce 1959 Seals with the between vertical perforation omitted; and the suggested retail price is \$1.90 per pair; there is a place in Combs U. S. Christmas Seal Album for this scarce pair. The packet to the top right contains 4 pairs of the 1959 Seals with the between vertical perforation; these are not scarce but are for "fillers"; and the suggested retail price is 25c per pair. This is a very colorful display.

G. M. Todd

Exclusive Sales Agent

P. O. Box 1935

Atlanta, Georgia 30301

"PROOF SETS"
FOR SALE — AND WANTED!

1936	\$475.00	1954	\$ 11.25
1937	210.00	1955	10.95
1938	100.00	1956	6.00
1939	85.00	1957*	4.25
1940	70.00	1958	8.25
1941	60.00	1959	4.00
1942 (6) ..	55.00	1960 I.D. ..	3.75
1942 (5) ..	50.00	1960 S.D. ..	23.00
1950*	80.00	1961	2.60
1951	45.00	1962	2.65
1952	27.00	1963	2.75
1953	16.00		

* Advancing fast!


WANTED! At the present time I had rather buy your proof sets as to sell mine. Price your proof sets to me. Large or small lots. Cash waiting.

Please Add 50c for Shipping Charges




ALBERT LEE
P.O. BOX 58E HARDIN, KENTUCKY
A.N.A. 10997 • In Business 27 Years

CENTS TO SILVER DOLLARS
1909S - 1909S VDB - 1914D
1931S-All others-
PRICE LISTS25c

RICKETTS COINS
438 East 18th
TORRINGTON, WYO.



SPECIAL!

**JEFFERSONS
ROOSEVELTS
LINCOLNS**

Jefferson nickels, complete set circ.\$32.50
Roosevelt dimes, complete set circ. 8.2
10 different Lincolns 15.0

5. usable postage accepted at face value
satisfaction guaranteed or immediate refund

DAVID F. LADNER
31 NEWMAN ST. SPRINGFIELD, MASS.

**CHILDREN
FIND
OLD COINS
IN DEEP SOUTH**



In the Deep South where Century Old Homes still stand, children often find old coins in jars, boxes, old trunks and cabinets. Coins that were hidden away years ago and long since forgotten. Some of these coins find their way into penny gum machines, spent by the children who found them. Our coins are collected from gum machines in small towns, villages and cities of South Alabama. These coins are guaranteed numismatically un-touched. Bank Reference: Merchants National, Mobile, Ala.

5000 Cents \$55.00
2500 Cents \$28.00
1000 Nickels \$55.00
500 Dimes \$55.00

Shipped express charges collect or as you direct. Order today for prompt shipment.
Mail Check or Money Order to:

LUTHER N. DAVIS
Dept. C1 252 E. Indian Creek
MOBILE, ALABAMA

ADVERTISING AND THE COIN DEALER

By William T. Jensen

When a coin dealer decides to advertise, whether for the first time or each time you place an ad, you must consider many things:

- Publication to use
- Using an agency
- when to advertise
- What to offer for sale
- Gimmicks, special offers or free premiums
- Price
- Terms, such as layaway or limited time offer
- Supply of the item
- Demand for the item
- Money available to invest in advertising
- Size of ad to buy

All of these points should be studied to get maximum return from your advertising dollar. But

the size of the ad should be uppermost in your mind.

Measure Value of Ad

Many dealers find the size of their ad by asking this question, "How much do I want to spend for this advertisement?"

When advertising is thought of as a cost — rather than the investment which it is — the mistake is often made to cram too much material in too small a space.

If publications furnished readers with 20-power magnifiers, an advertiser could get twice as much in an ad. But the cost of advertising would not go down. Instead, response would probably drop. When an ad is too packed it is unattractive, fewer people will read it, fewer will reply.

The value of an ad cannot be measured in terms of the dollars and cents shown on an invoice from the publication. The true measure of value is this: How much business did the ad bring in, compared with its cost?

More than one publication should be used to test the value of the same size ad. For this purpose there are a variety of "keys" you can use to tell which publication your replies are coming from.

Many advertisers use a letter after their Post Office box — P. O. Box 111A, for instance. Others use department numbers for keying.

Think Big!

The advertiser who thinks small often gets results in the same proportion.

portion. Take the case of the dealer submitting his first ad in a publication. He wrote, "Smallest space you offer. Please use your best judgement on this. The largest and cleverest format consistent with the size of the space (smallest)."

This advertiser squeezed 42 words into a one-inch ad!

Contrast this with the dealer who had only 16 sets of coins for sale and said, "Please put the following ad in your next publication. 10-inch display. Continue running this until further advised."

His instructions resulted in the addition of a striking illustration to his ad, to help attract more readers. He could have condensed his message into two inches of space, but as a successful and consistent advertiser, he knew better — from experience.

It is not always large size that makes an ad pay off. A dealer who runs small ads regularly develops a following of readers from issue to issue.

One dealer who began with two

one-inch ads decided to build up his stock and increase his advertising investment. He has more than doubled the size of his advertising — and his business. He takes an occasional larger space ad to play up items he really wants to move.

This dealer recently said of one of his two-inch ads, "The pull of this ad has been excellent. An increase of space is OK with me." And the size of the ad has now tripled.

The experienced advertiser knows an ad can directly influence sales. Ten years ago six advertisers were using the following space in a popular coin publication:

A— $\frac{1}{4}$ page

B— $\frac{1}{4}$ page

C—1 page

D— $\frac{1}{2}$ page

E—3 pages

F— $\frac{1}{2}$ page

And, after ten years, here's the difference:

A—1 page

B—1 page

C—2 pages

D—1 page

E—4 pages

F—1 page

You can find many cases of advertisers who use small space units 10 or more years ago who still find this size profitable. Hundreds new to the business then have started advertising programs from modest investments and have increased their advertising 100 and 200 per cent.

Which size is best for you? Testing will tell. But be prepared for a situation one dealer found himself in when he wrote, "Here's my classified ad. Wish I could send in a display, but I can't keep my stock up with present demand from my current classified advertising."

Which Publication?

After you've decided on the size of the ad, where do you place it?

The advertising manager of every publication in the field would probably say, "Mine is best! The others can't compare." And he

(more on next page)

Presenting Pollard's Popular Products

"Mylar Window"

ALL NEW

2 x 2

EASY TO MOUNT — EASY TO DISPLAY

Featuring the Durable Crystal Clear Inert "Dupont Mylar" with Attached Windows. Your Coin is Cradled Between Two Pieces of the Clearest and Strongest Window Available. The Extremely Tough — Almost Invisible — Mylar Will Protect Your Coin Better and You Can View Coin as if Suspended in Mid Air — Surrounded by Heavy White Stock Board — Easy to Mount Coin — place on Mylar Window — Fold and Staple or Glue. No Fumbling or Cutting to Insert and Center Coin. Order Today.

DEALERS: 90c per 100 (1,000 up). JOBBERS: 85c per 100 (10M) (80c 25M). Packed 100 in Coin Box add 15c for Box — Larger Quantities WRITE.

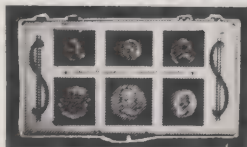


QUALITY 2x2 COIN BOX

Heavy cardboard with Waffle Grained Leatherette Glazed Covering — 4 colors — Black, Brown, Maroon & Blue — Retail 35c.

Dealers	Quantity	Prices	Postpaid
12 Boxes	.21	Each	\$ 2.52
72 Boxes	.17½	Each	12.60
144 Boxes	.15	Each	21.60
288 Boxes	.12¾	Each	36.72

POLLARD'S PLASTIC COIN HOLDERS



For Mint Sealed Proof Sets



For Wartime Nickels



Types of Dimes and Odd Type

Each holder is colorfully printed and illustrated in red, white and blue, except the proof set holder which is titled in gold.

Other holders available for Mint Sets, War II cents, types of (1c & 5c) 25c-50c & \$1.00, Retail \$1.00 each Dealers: Sample order 1 each of 9 different holders — \$5.40 — 50 your choice \$27.50 (100 for \$50.00) Postpaid



Pollard's 3 piece lifetime plastic holder titled "U.S. Proof Set" with 6 plastic screws — Black or White. Retail up to \$1.75. Dealers Special: 50 holders for \$32.50 — 100 for \$60.00 Postpaid.

NEW ITEMS 40%

Dymo-M4 Labelmaker	\$ 9.95
Dymo-M55 Tapewriter	29.95
Tensor Light w/ case	20.75
Screw Top Tubes	.10
2nd Ed. Spadone	2.00
Capital Plastics	40%
Auto Alarm	9.95

2½" Magnifier

With bending handle in leather case
Retail \$1.50

Dealers

Special

\$7.20 per Doz.



Complete Line of Coin Supplies — Send for Free Catalog

POLLARD COIN and SUPPLY CO.

2317 N. EMERSON AVE.

INDIANAPOLIS 18, INDIANA

COIN supplies

wholesale exclusively
featuring:

WHITMAN

and all leading coin
and stamp lines

Don Hirschhorn

Main Office

554 Westbury Ave.
Carle Place, New York
516 ED 4 7981-2-3
New England branch

36 Grape Street
Woburn, Mass.
617-WE 3 1069

Middle Atlantic branch

302 West 6 Avenue
Conshohocken, Pa.
215-825 0212

Phila. line: PL 3-1836

Mid Western branch

1653 Boyd Avenue
Racine, Wisconsin
414 637-3441

Caribbean branch

RFD No. 2 Box 9F
Rio Piedras, Puerto Rico
767-6022

And Now
in
CANADA!



Irving Bernstein

DON HIRSCHHORN LTD.
4512 Papineau Ave.
Montreal 34, P.Q.
525-2568

might be right. Because in most cases, one thing sells better in one publication than it does in another.

Obviously, a dealer publication should be used for wholesale selling. And a consumer or collector publication should be used for retail selling.

There are a number of considerations in looking for the "best" publication. Foremost, of course, you must consider which sells best for you.

But this isn't always the obvious answer it appears to be. Because the cost of advertising must also be considered.

For instance, Publication (A) might bring you sales of \$500 compared with the return of \$475 from Publication (B). So, you might think, Publication (A) is best.

However, your ad in (A) cost you \$155, while the same ad in (B) cost only \$100. True, you had a larger sale in (A), but you *made more money* in Publication (B).

Circulation

There is a lot of talk about circulation in advertising. And this

is one of the prime considerations in placing advertising. But the effectiveness of circulation cannot be measured by numbers — the publication with the largest circulation figures doesn't necessarily bring the most results from your ad.

The only way to measure the benefits of circulation is by the quality — not the quantity of the publication's readers. Do they read, or do they buy?

Nor are the words "bulkiest" and "best" synonymous. Once again, the criterion is sales.

Use an Agency?

As the coin business has grown over the years, more and more advertisers have turned to advertising agencies for help.

Just what does an agency do for an advertiser?

Among other things, the agency should do artistic layouts, write attractive copy and place the ads where they'll do the most good. And they don't mind asking the advertiser to pay for his services.

(more on page 10)

Merry Xmas and Happy New Year

to all our friends who read and
advertise in COIN DEALER.



We buy and Sell Major
Mint Errors

We invite you to become a member of the new CONE (Collectors of Numismatic Errors). For application blank write: Al Maynard, P. O. Box 110, Muncie, Indiana.

If you want to buy or sell "BIE's", Double D's — or need micro-photographs of such errors — send 25¢ to: Victor Neuman, P. O. Box 12443, Philadelphia Pa. 19151, for sample and information.



D. L. Ford

509 Townsend Place

Oklahoma City, Okla. 73115

A new standard reference work . . .

"SO-CALLED DOLLARS"

by Harold E. Hibler and Charles V. Kappen

Published by the Coin & Currency Institute

Here, for the first time, is an illustrated catalog of "so-called dollars," the exposition, commemorative and monetary medals of dollar or near-dollar size that have fired the interest of many collectors. Through text and pictures, such celebrated expositions as the World's Columbian Exposition in Chicago in 1892, the Louisiana Purchase Exposition of 1904 and the N. Y. World's Fair of 1939 come to life. The gold-and-silver controversy and the numismatically important Bryan, Leshner and Elder "dollars" are also treated as the book bids well to become the standard reference work in this field. Nearly 1,000 varieties of the historic pieces are catalogued and no dealer's stock is really complete without it. Place your order now for immediate delivery!

Cloth bound, 8½" x 11"
More than 170 pages
\$12.50

3 NEW ITEMS FOR PROFIT-MINDED DEALERS



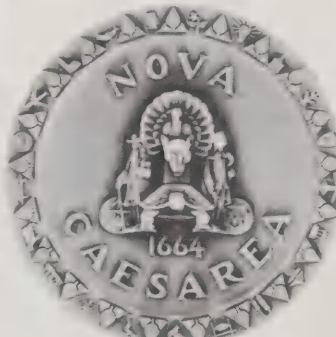
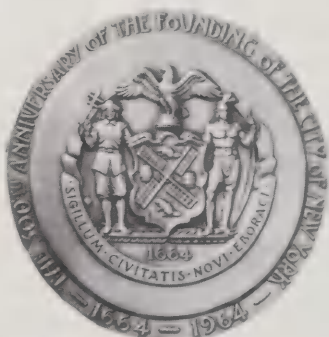
Official Commemorative Medal
1964-1965

NEW YORK WORLD'S FAIR

This is destined to be the greatest World's Fair in history, and the official commemorative medal will be one of the biggest medal-sellers of all time! Here is your opportunity to cash in at the start of all the excitement . . . and then continue to profit through the two full years the Fair will run. Place your order **now** for this handsome little profit-maker!

The medal is endowed with double commemorative value: the obverse commemorates the N. Y. World's Fair, the reverse commemorates the 300th anniversary of the founding of the City of New York. The medal was sculptured by Anthony de Francisci, famous designer of the U.S. Peace Dollar. The silver issue is limited to only 10,000 pieces for the entire country.

Bronze, 2½" in diameter\$ 4.00
Silver, 1¾" in diameter\$15.00
(F.T. included)



For the 300th anniversary
of the founding of the State

NEW JERSEY TERCENTENARY MEDAL

In addition to its artistic beauty and historical significance, this medal has special appeal to collectors. The obverse contains 21 distinctively designed symbols — each one a conversation piece — representing some of the great contributions New Jersey has made to the nation and the world, such as the inventions of the light bulb, the steamboat, the transistor — things all Americans can be proud of. In addition, the 2½" bronze medal is limited in issue to 5,000 serially numbered pieces, just like the silver. Many collectors will buy them in pairs, with matching numbers, which means EXTRA sales and EXTRA profits for you. Send your order in soon . . . the Tercentenary year starts January 1st!

Bronze, 1¾" in diameter\$ 3.00
Bronze, 2½" in diameter 4.00
Silver, 1¾" in diameter 15.00
(F. T. included)

Send for Wholesale Terms

THE COIN & CURRENCY INSTITUTE, INC.

393 Seventh Avenue, New York 1, N.Y., WIsconsin 7-0370

In many cases, numismatic advertising falls far short of other kinds of advertising because of the copy and layouts sent to publishers. A layout should be striking, appealing. It should make even the casual reader sit up and say to himself, "Here is an ad I must read!"

In just as many cases, copy is written in a pedestrian, conversational style; unattractive sentences don't compel readers to buy.

And much numismatic advertising is placed haphazardly, without any kind of testing to find the publication best suited to sell the merchandise offered in the ad.

In the first two shortcomings, numismatic publications are willing, even anxious to help. The advertising departments of the leading numismatic periodicals are delighted to make a drab piece of submitted copy sparkle and come to life with attractive layout and snappy copy.

In some cases, where a product advertiser is going to use frequent large ads and spread them widely

among the available publications, he will prefer to go to an agency where he can receive specialized art work designed to complement his peculiar product.

In this case the agency is best, for most of the publications are not capable of this kind of individualized attention. But this advertiser must have sufficient investment capital on hand to meet the cost demands of this kind of advertising.

The "average" advertiser can easily get by without an agency. In the first place, the bulk of numismatic copy has to get from the advertiser to the reader in a hurry. And an agency serves to take up three or four more valuable days.

Secondly, most numismatic advertising layout is fairly limited. With a few exceptions, the dealer must sell a large number of items to pay for his advertising and make a fair profit. So he tends to put as much material into the space as possible. And this necessarily limits its layout somewhat.

Publication advertising men are

trained in copy writing, and this phase of advertising doesn't present much of a problem to the publication — unless the advertiser insists on putting in half a ream of notes about his business and personal life — which have nothing at all to do with selling coins or supplies!

In general, the best copy is that which says the most in the fewest words. Come to the point early, say what you have to say about your merchandise and leave it. In most cases the advertiser who tries to be homey and conversational is wasting space. He could use that space to better advantage by allowing an attractive layout which will draw readers' eyes to his ad.

Monthly, Bi-Weekly, Weekly?

Frequency of publication is another important factor in deciding which periodical to use. The shorter the interval of publication, the shorter the life of the ad and the less time readers have to respond to it. The longer the life of the publication, the more people will



Snap-Lock PROOF SET HOLDERS (storage for mint-sealed proof or mint sets) — unsulfured cardboard insert, tastefully imprinted. Available for American or Canadian mint sets. Also with appropriate decal for these special occasions: Wedding, Happy Birthday, A Gift That Grows In Value, Graduation, Anniversary, Bar Mitzvah, New Arrival. Suggested retail: 60¢ to 75¢. Your cost: 40¢ each up to 25 assorted, 36¢ each 50 to 100, 33¢ each for 100 and over. Please specify assortment.



COIN COLLECTOR OR STAMP COLLECTOR FIGURINE, hand painted, fine detailing, 7 inches high. Cash price: \$1.33 each. (Thousands sold at \$2.95)

CASH TALKS!!

Special Low Cash Prices
For
A Limited Time



INDIAN HEAD PENNY JEWELRY, gold washed:
Necklace \$1.50, Keychain \$1.50, Cuff Links \$1.50, Earrings \$1.50, Charm Bracelet \$4.50, Tie Tack \$.90.

2 X 2 PLASTIC BOX with black foam insert, fits all coins and most medals: 6¢ each. Minimum order, 100.

WE guarantee prepaid shipment within 24 hours of receipt of order accompanied by check, cash or money order.

BASELINE
MANUFACTURING CORP.

86 S. 87th Street Niagara Falls
New York 14304

5000 Lincoln Pennies \$55

OR

2,500 PENNIES\$28.00
1,000 NICKELS 55.00
500 DIMITES 55.00
200 QUARTERS 55.00

Send Money Order or Certified Check. Guaranteed 100% untouched as we are not in the numismatic business or full money-back refund.

Counted and Bagged Direct from our own Vending Machines. Spend a profitable evening finding valuable Coins in circulation throughout the Middle Atlantic States. Shipped Collect.

FREE

A Combination 1c, 5c, 10c Coin Counter and 100 Coin Wrappers with each order at \$55.00.

Parkway Machine Corp.
DEPARTMENT C
715 ENSOR ST., BALTIMORE 2, MARYLAND

pick it up and read it — and reply to the ads it contains.

A publication's life is measured by the number of days it can be read and enjoyed until the next issue is printed. A weekly lives seven days, a bi-weekly lives 14 days. A monthly publication lives 28 days or more and, of course, some months reaches the ripe old age of 31 before it has earned its retirement.

How about some of the other, less important considerations mentioned at the beginning of the story?

Obviously, you have to sell what you handle. But advertise where this particular item will sell. Everything DOES NOT SELL as well in one publication as in another.

And be careful you don't invest more in advertising than you can reasonably expect to make up in sales.

At the same time, try to match the material you're selling with the current demands.

Nobody knows everything there is to know about advertising. At best it is somewhat nebulous. But one thing is certain.

In the coin business, advertising is essential to continued growth and prosperity. Just how much and what kind of advertising are decisions the dealer has to make — and experience is still the best teacher.

continued from page 4

offer a complete line of coin supplies.

Don Hirschhorn Ltd., 4512 Pineau Avenue in Montreal, Quebec, Canada, is a new company formed by Don Hirschhorn, New York wholesale distributor of numismatic and philatelic supplies. Irving Bernstein, Montreal resident and associate in the firm brings to the business twenty years of experience as a collector and dealer in Canadian coins and stamps. As a member of the Canadian Numismatic Association, the Royal Philatelic Society of Canada, and the American Stamp Dealers Association, Bernstein is well known in coin and stamp circles.

NEW

**SHORE
LINE**

RETAIL
35¢_{EA}



COIN COLLECTORS

Shore Line Coin Collectors are made of sturdy, attractive materials that will withstand years of continuous handling. A rich blue, leatherlike, finish with silver color printing adds to the appeal of these fine coin collectors.

DEALERS:
40%
DISCOUNT

COIN BOOKS AVAILABLE

CENTS

1002	LARGE CENTS	1793	to 1821
1003	LARGE CENTS	1822	to 1857
1004	EAGLE INDIAN HEAD	1856	to 1909
1005	LINCOLN HEAD	1909	to 1940
1006	LINCOLN HEAD	1941	to date
1008	CENTS PLAIN		

NICKELS

1113	SHIELD TYPE NICKEL	1866	to 1883
1114	LIBERTY HEAD	1883	to 1913
1115	BUFFALO NICKEL	1913	to 1938
1116	JEFFERSON HEAD	1938	to date
1118	NICKELS PLAIN		

DIMES

1223	HALF DIMES	1829	to 1873
1224	BUST TYPE	1798	to 1837
1225	LIBERTY SEATED	1838	to 1868
1226	LIBERTY SEATED	1869	to 1891
1227	LIBERTY HEAD	1892	to 1916
1228	MERCURY HEAD	1916	to 1945
1229	ROOSEVELT HEAD	1946	to date
1231	DIMES PLAIN		

QUARTER DOLLARS

1334	LIBERTY SEATED	1838	to 1867
1335	LIBERTY SEATED	1868	to 1891
1336	LIBERTY HEAD	1892	to 1903
1337	LIBERTY HEAD	1904	to 1916
1338	LIBERTY STANDING	1916	to 1930
1339	WASHINGTON HEAD	1932	to 1950
1340	WASHINGTON HEAD	1950	to date
1342	QUARTERS PLAIN		

HALF DOLLARS

1451	LIBERTY BUST	1801	to 1819
1452	LIBERTY BUST	1820	to 1839
1453	LIBERTY SEATED	1839	to 1852
1454	LIBERTY SEATED	1853	to 1863
1455	LIBERTY SEATED	1864	to 1874
1456	LIBERTY SEATED	1875	to 1891
1457	LIBERTY HEAD	1892	to 1899
1458	LIBERTY HEAD	1900	to 1907
1459	LIBERTY HEAD	1907	to 1915
1460	LIBERTY STANDING	1916	to 1935
1461	LIBERTY STANDING	1936	to 1947
1462	FRANKLIN HEAD	1948	to date
1464	HALF DOLLAR PLAIN		

DOLLARS

1572	LIBERTY SEATED	1840	to 1857
1573	LIBERTY SEATED	1859	to 1873
1574	LIBERTY HEAD	1878	to 1883
1575	LIBERTY HEAD	1884	to 1889
1576	LIBERTY HEAD	1890	to 1897
1577	LIBERTY HEAD	1898	to 1922
1578	LIBERTY HEAD	1923	to 1935
1580	DOLLARS PLAIN		

CANADIAN COIN BOOKS

C 1610	LARGE CENTS	1858	to 1920
C 1611	SMALL CENTS	1920	to date
C 1612	FIVE CENT SILVER	1858	to 1921
C 1613	FIVE CENT NICKEL	1922	to date
C 1614	TEN CENT SILVER	1858	to 1910
C 1615	TEN CENT SILVER	1911	to date
C 1616	TWENTY AND TWENTY FIVE CENT SILVER	1858	to 1910
C 1617	TWENTY FIVE CENT SILVER	1911	to 1952
C 1618	TWENTY FIVE CENT SILVER	1953	to date
C 1619	FIFTY CENT SILVER	1870	to 1910
C 1620	FIFTY CENT SILVER	1911	to 1945
C 1621	FIFTY CENT SILVER	1946	to date
C 1622	DOLLARS SILVER	1935	to 1952
C 1623	DOLLARS SILVER	1953	to date
C 1630	SMALL CENTS	blank	
C 1631	FIVE CENTS	blank	
C 1632	TEN CENTS	blank	
C 1633	TWENTY FIVE CENTS	blank	
C 1634	FIFTY CENTS	blank	
C 1635	DOLLARS	blank	

**40% DISCOUNT ON
CAPITAL PLASTICS
CREST ALBUMS
HAMELIN-HARVARD**

**TOMKEN TUBES
\$4.50 PER 100 IN BOX**

MINIMUM \$10.00 POSTPAID

DISTRIBUTOR —

SAVOY COIN COMPANY

SERVING DEALERS COAST TO COAST

BOX 38

SPRINGFIELD, MASS. 01101

New Feature in "News" Capitalizes on Election Year Interests

1964 is an election year!

From radio, television, newspapers, magazines, there can be little doubt of the tremendous interest that will be focused on the political scene during the new year. A rash of promotional material will be printed and manufactured in behalf of the various candidates, some of it will be of numismatic correlation.

Interest has been growing in political items, books are now available on the subject, pamphlets too. Collectors, because of the high price of coins, have been turning to other interests and lines. Now is the time to capitalize on the great interest that will be gen-

erated in the forthcoming elections.

"Numismatic News" plans to introduce in its first issue of the new year a column titled, "Politica Americana — 1964." It will be written by Edward C. Rochette, editor of the "News." Not only will the numismatic items of the campaign be presented but so will all the campaign items that by some stretch of the imagination can be collected by numismatists. In addition, Rochette will feature the background histories of the candidates, their parties and their political platforms.

Dealers are invited to share in this interest. Material will be

varied, plentiful and available at low costs, yet there will be a demand. Most manufacturers will not sell or cater to individual sales. The collector will have to obtain his material elsewhere. You are that "elsewhere."

The "Numismatic News" advertising department will accept ads for political items and spot place them on the same page as the new column. In addition, "Numismatic News" will work with interested dealers in contacting the various manufacturers should the dealer be interested in handling their material.

Don't overlook this new interest, it can mean additional business for you.

Driving up to the house to deliver the family's eighth baby, the doctor almost ran over a duck.

"Was that your duck out front", asked the M.D.

"Yep, it's our," replied the father, "but it ain't no duck. It's a stork with its legs wore down."

CANADIAN 1964 MINT SEALED BAGS AND CHOICE BU ROLLS

GOOD NEWS FOR DEALERS, BROKERS AND INVESTORS! In 1964 we have a large supply of new Canadian Mint Sealed Bags of cents, nickels, quarters, fifty cent pieces and silver dollars coming direct from the Royal Canadian Mint with only one stop-over before we receive them.

This means our Mint Sealed Bags will have less scratches, handling, etc., which means a higher premium price for the investors when same are sold because of the coins' better condition. Since we are the only large dealers in Ottawa (near the Mint) to handle this type of business, we now invite your inquiries. Special prices to R.C.D.A. members and Numismatic Clubs affiliated with R.C.D.A.

Write us early, to receive the first shipments of all Canadian 1964 Mint Sealed Bags. We can also quote on BU choice selected uncirculated rolls as well. We offer the best prices. Send us your want list for any Canadian or Newfoundland coins.

WE HAVE ONE OF THE FINEST SELECTIONS OF CANADIAN COINS. WHY NOT LET US QUOTE YOU?

COIN CENTRE OF CANADA

S. F. Swedron • R.C.D.A. A.N.A.

535 Sussex Drive

Ottawa 1, Ontario, Canada

PROFITABLE ITEMS

*Visayan Republic 1 & 2 Pesetas	
1936, 10 sets	\$12.50
French Emergency Coins, all metals, 100 different	10.00
World's Smallest Coin, 1 Cash, India, 100 for	5.00
Siam Canoe Money, different sizes, 10 for	10.00
Siam Tok (Marriage) Money, base silver, 10 for	12.00
Siam Porcelain Coins, many different, 25 for	6.50
German Porcelain Coins, to 1 Mark, 25 for	7.50
Nepal, 4 Different Coins in set, 10 sets	4.50
*Ancient Roman Coins, Denarii, uncirculated, 10 for	50.00
*Ancient Greece, Numidia, bronze, VG, 5 for	15.00
*Swiss 13th Century Bracteates, silver, 10 for	10.00
*Ancient Rome, Marc Anthony Legionary Denarii, 10 for	30.00
*Ancient Gaul, Silver Tectosages, 1st Cent. B.C., 10 for	25.00
Somali (Elephant Coins) 2 different, 50 of each	15.00
Malaya Square Cent, 1961, Unc., 100 for	4.00
*Athens 12th Cent. Denarii Silver, 10 for	10.00
*Venice Crusader Denarii, 13th Cent. 10 for	5.00
German Pre-War Currency, many different, 100 for	4.00
*Austria, 100 each: 10, 5 & 2 Groschen, 300 coins	10.00
Argentina, 5 Coins in Card, 1956-57, 10 cards	4.00

SAMUEL A. EISENBERG

7200 Bay Dr., Miami Beach, Fla.

BOOKS WHOLESALE

To dealers only! Please order on letterhead (or send proof you are a dealer). Include remittance with order, please. Books postpaid! (Less than \$35 add 50¢.) \$10 minimum order.

FREE: one Numismatic Bibliography (\$6) — limit one — with book or supply order of \$65.00!

JUST OFF THE PRESS

So-Called Dollars, Hibler & Kappen. (\$12.50)	\$ 7.75
U.S. Fractional Currency. (Rothert) \$1.00 doz.	7.20
U.S. Postage & Frac. Currency. Christoph & Krause (\$1.50) Each Net \$1.00, Doz.	9.60
Both above Books — 1/2 Doz. \$7.75, 1 Doz.	14.00
Counterfeit Gold Coins. A. Dieffenbacher. (\$41.00 plus 5% duty). Few left @	32.50

U.S.A.

All Whitman Publications (Catalogue on request)	40% Off
Counterfeit, Mis-struck & Unofficial U. S. Coins (\$4.50)	\$ 3.00
Illustd. History of U. S. Coins. Kosoff. (\$7.50)	4.50
Manual for Collectors, Investors. Reinfeld. (\$1.50)	1.00
Guide to Coin Investment. 1st ed. Net \$1.75; 3rd ed.	3.25
Major Variety & Oddity Guide, 2nd ed. (\$2.00) Min. 4	5.00
Numismatic Fly. Eagle, Indian, Lincoln Cent Errors.	
Just off the press! (\$2.50). Min. order 1/3 doz.	1.50
Market Value Index of Circ. U. S. Coins (\$1.75)	1.05
Guide to Grading U. S. Coins (\$1.75) (Min. order 1/3 doz.)	
1st ed. Net \$.65; 2nd ed.	1.05
Appraising & Selling Your Coins (Green Book). Min. order 1/3 doz. 2nd ed. Net \$1.00; 3rd ed.	1.20
Transportation Tokens U. S., Canada. Atwood (\$7.50) 1st ed. \$3.50, 2nd ed.	4.50
Hard Times Tokens (Low) with Adams Plates (\$10)	7.00
U. S. Copper Cents. Newcomb. (\$10)	6.50
Early Quarter Dollars. Browning. No Plates (\$3.95) Net \$3.25; Plates alone (\$7.95) Net \$6.00. Both	8.50
Treasury of American Coins. Reinfeld (\$3.95)	2.45
Coin Dictionary & Guide. Chamberlain & Reinfeld (\$3.95)	2.45

GENERAL AND FOREIGN

Numismatic Bibliography. Lists 3,138 Books by Author and Index. Sigler (\$6.00)	\$ 4.75
Treasury of World Coins. Reinfeld. (\$3.95)	2.45
Catalogue of World's Most Popular Coins. Reinfeld (\$6.95)	4.25
Coins of the World. Carson. (\$15)	10.75
Gold Coins of World. Friedberg. (\$15)	8.75

Coins of British World. Friedberg. (\$12.50)	7.25
British Copper Coins. Seaby. Vol. 1. Regal coins (\$2) Net \$1.60; Vol. 2 Tokens (\$2) Net \$1.60; Both	3.00
Standard Cat. of British Coins. Vol. 1. Seaby. (\$3.25)	2.50
Scott's Standard Coin Cat. Copper & Nickel Coins of the World (\$2.95). Reprint 1963	1.75
Scott's Standard Coin Cat. Silver & Gold Coins of the World (\$2.95). Reprint 1963	1.75
Coin of Mexico. S. A. Import (\$4)	2.50
Coin of Mexico. Utberg. 3rd Ed. Deluxe (\$3.75) Net \$2.40; Paper cover (\$2) Net \$1.35; Pocket Ed. (\$1)	.60
Roman Coins. Mattingly. (\$12.50)	8.75
Coins of Bible Days. Banks. (\$4.75)	3.75
Roman Coins and Their Values. Seaby (\$2.50)	2.00
Roman Silver Coins, Seaby, Vol. 1. Rep. to Augustus (\$3.50) Net \$2.75; Vol. 2. Tiberius to Commodus (\$5.50) Net \$4.50; Both	6.85

PAPER MONEY

Paper Money of the U.S. 4th Ed. Friedberg (\$12.50)	\$ 7.75
Confed. & So. States Currency. Bradbeer (\$7.50)	5.00
Confed. Treasury Notes. Chase. (\$6)	4.25
Confederate Bonds. Criswell (\$10)	6.00
U. S. Canadian & Confed. Paper Money. Werlich. Latest Ed. (\$3.95)	2.75
Texas Confed. County Notes & Private Scrip. Bieciuk & Corbin (\$2.95)	1.85
Depression Scrip of the U.S. Kappen & Mitchell (\$7.50)	5.75
Paper Money Around the World. Loeb (\$3.25)	2.25
Story of Paper Money (Odd & Curious). Quiggin. (\$2.50)	1.90

COMING SOON

Survey of Primitive Money. Quiggin (\$?)	Write
List of 200 other Books upon request (on letterhead)	

URGENTLY WANTED

Deluxe Ed. (leatherette) of Beistle's Half Dol. Die Varieties. Will trade new cloth bound plus cash, or buy outright. Also need all Dr. Davenport's books; Bolender's "Silver Dollars," Kann's "Chinese Coins"; Frey's "Dictionary"; Yriarte's. Please advise quantity and quality of any you have for sale.

WANTED TO BUY

A Pleasant, Quick-Cash Deal awaits you if you have Rare or Choice Items we can use. Just NOW we especially need the following (MUST BE NICE BU!)

Commemorative: Albany \$50.00; Ark — '39 Set \$295.00; Boones — Type \$9.00, Sets: 1935 \$4 \$270.00, 1937 \$200.00, 1938 \$285.00; Cincinnati \$105.00, Set \$375.00; Cleveland \$16.00; Grants \$18.00, Star \$115.00; Hawaii \$500.00; Illinois \$19.00; Maryland \$35.00; Missouri \$100.00, 2*4 \$120.00; Norfolk \$58.00; New Rochelle \$64.00; Robinson \$21.00; Oregon '39 Set \$97.50; Pan Pacific (Gem) \$88.00; San Diego \$16.00; Texas Type \$12.00, Sets: 1935, 36, 37 \$38.00, '38 \$65.00. Send list of all others nice BU before shipping, with quantities for sale. Also, ask for our latest complete type set (48) and entire series (144) TOP buying prices.

Commemorative Gold (MUST be Perfect Gem Quality) Gem Set (11) \$2,000.00: 1903 Jeff. & McKinley, ea. \$85.00; Grants, each \$80.00; Lewis & Clark, each \$80.00; McKimley '16 \$77.00, '17 \$185.00; Pan Pacific \$1 \$52.50, \$2.00 \$300.00, Sequel. \$67.50. Please do not send items that don't measure up to above Quality.

Vatican Sets (with Gold): 1929 to 1935, Without Gold: 1959, 1960, 1961, 1962 Eumenhal.

Foreign Proof Sets: Top Quality Sets Wanted — Paying TOP prices for following: British Caribbean Terr., Ceylon, Cyprus, Green Britain (all years), Guernsey, Jersey, New Zealand, Nigeria, South Africa — With Gold, all years (Paying 1956, 1957, 1958, 1959 each \$65.00, No Gold, 1957, 1958, 1959 each \$15.00). Ship any of So. Africa — write, advising Quantities of all others.

Ask for our 1964 SUPPLY CATALOGUE (on your letterhead). If you'll give us a Try, here's where you'll make your "Headquarters."



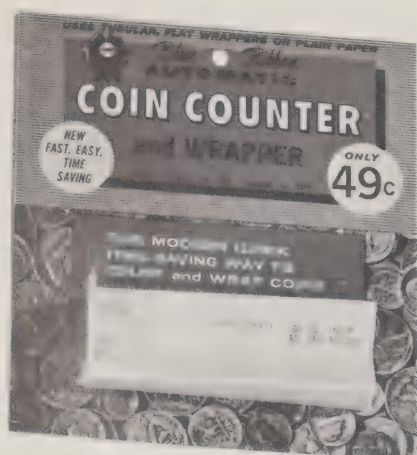
Bebe's



4514 North 30th Street

"Pronto Service"

Omaha, Nebraska 68111



Harold Cohn & Co., 3224 N. Halsted St., Chicago, Illinois, better known by the brand name of HARCO, has produced MAGI-CLOSE, an entirely new concept in holders for profo sets — sealed as they come from the government.

MAGI-CLOSE is a crystal clear vinyl sheet, punched for 3-ring binder, and holds three proof sets. The revolutionary feature of this sheet is the magic zipper, which seals each proof set individually by merely pressing your thumb along

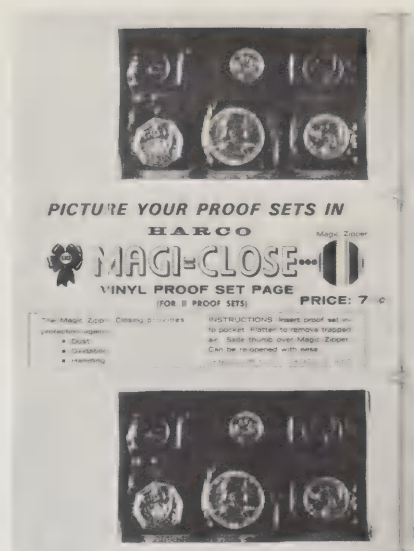
Harco Releases Latest Products

the edge. With this simple action your proof sets are ready for storing, as well as displaying. This seal provides protection against dust, handling and oxidation. It may be reopened with a flick of the finger. Each MAGI-CLOSE sheet is individually packaged; punched to hang on rack or peg-board, and sells for 75¢ each.

Another item put on the market by HARCO, the JUMBO U-DO-IT Holder, is not really new — it is, rather, a continuation of the very popular line of U-DO-IT Holders.

The JUMBO U-DO-IT is 2½" x 2½", and is used for medals, large coins, crowns, etc.

The polyester window, featured in all of the U-DO-IT Holders is the strongest, clearest and safest material to be used for this purpose. The Big 12 COIN-SERT, which was put on the market some



time ago is the perfect holder for the JUMBO U-DO-IT. The Big 12 COIN-SERT is a vinyl sheet, 8½" x 11" with 12 pockets punched for 3-ring, and retails at 50¢ a sheet. JUMBO U-DO-IT's come in a custom-made box, which can be used for storing, and sells for \$2.50 for a box of 50 holders. Packages of ten sell for 50¢.

ANNOUNCING

Jim Cope's

NEW INSTANT COIN HOLDER

★ FASTEST TO USE

★ ABSOLUTE PROTECTION

No Staples — No Trimming — No Glue

Jim Cope's new Instant Coin Holder is manufactured from the finest grade crystal clear vinyl and pure white paper stock. They are specially designed — every coin is a perfect fit!

SIX SIZES AVAILABLE

CENT NICKEL DIME QUARTER HALF DOLLAR DOLLAR

Box of 100

\$2.00 postpaid

Full discount to dealers and jobbers. Write.

Send Self addressed envelope for FREE SAMPLES

You will like the Instant Holder. . . Same high quality and money back guarantee that we give with the popular Jim Cope vinyl Coin Page.

SOUTHWEST COIN SUPPLY

J. E. COPE, OWNER, A.M.A. 10803

P.O. BOX 1417

ORANGE, TEXAS

BEFORE COINS ARE PLACED IN ENVELOPES they should be wrapped in Anti-Tarnish Tissue

HEWITT'S
ANTI-TARNISH TISSUE
FOR THE PROTECTION OF COINS
Less than .008% PRICE \$1.25

Hewitt's Anti-Tarnish Tissue has such a small amount of sulphur that it is barely measurably . . . less than .008%. For over 20 years it has been the preferred tissue for preserving choice coins.

Package in two sizes:

Small, 400 sheets, 3¼ x 5

Large, 100 sheets, 7½ x 10

RETAILS \$1.25 per package

Wholesale discount 40%

(minimum 6 packages)

From your jobber or

HEWITT BROS.

Publishers Numismatic Scrapbook Magazine
7320 Milwaukee Ave.
Chicago (Niles) 46, Ill.

Other new items now sold by Harco are the Coin Counter, Coin Wrapper and the Harco Junior Coin Display Unit.

The Counter is made of plastic, individually packaged to hang on a rack or pegboard, and sells for 49¢.

The Wrappers, though not new in themselves, are packaged and sold in an assorted lot of 100 — a revolutionary idea.



The Junior Display Unit is the economy version of the first coin display unit Harco put on the market some time ago. The rack contains 20 different, individually packaged items, all of which can be reordered individually.

Coin Dealer Group Offers Life Insurance

In a recent letter from Eliot J. Cashdan, president of the Retail Coin Dealers Association (RCDA), he informed us of a group life insurance plan now available. For information, dealers may write to Executive Group Administrators, Inc., Continental National Bank Building, Fort Worth, Texas 76102.

In his letter Cashdan said, "The RCDA, of which I am president, has been working on this group life insurance plan for about six months. Our object was to obtain the best possible protection at the lowest cost for RCDA members and their employees. The plan is

(more on next page)

THIN'S

PRODUCTS



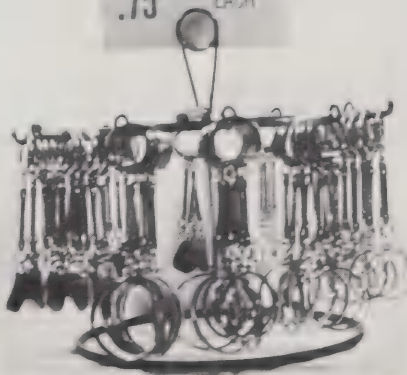
Indian Cent Necklace, Gold Lacquer\$9 Doz.

Indian Cent Tie Bars, Gold Lacquer\$9 Doz.

(Gift boxed in Doz. lots only)

KEY CHAINS

.75¹ EACH



2 X 2 plastic Snap-Shut Square Thin's are available in 1, 2, 3 and 4-hole holders for cents, and individual holders for 5¢, 10¢, 25¢, 50¢ and \$1. Tarnish-free cardboard insert available in white, blue, green, pink and yellow.

New Low
Price.....ea.

10c

Buy 25
At....

\$2.50

Box
Free



100

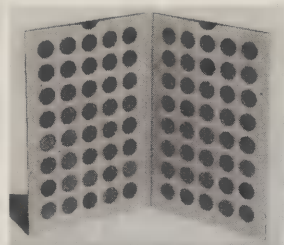
Assorted Key Chains
(with rack)\$35.00

Additional Key
Chains, any size ..\$.35

291 Linden Ave.

Dayton 3, Ohio 45403

Area 513 252-6801



NEW!!
PANORAMA
"2 Way"
COIN
ALBUM
—
(Album
can be
opened
2 ways)

\$1.00 Retail

(Packed 12 to a Carton
12 Cartons to a Case)

55c each, for 5 Cases or more
(Del'd)

60c each, for 1 to 5 Cases
(Del'd)

70c each, for 1 Carton (12)
(FOB Bklyn)

Sample Album — \$1.00

Made from sturdy, washable
material. Soil, Grease and
Scuff resistant. Finished
Edges. 2 Color finish. Slim
1/4" thick. Locks 80 cents be-
hind sliding, clear plastic
shield. 80 blank self-adhesive
labels furnished for dating.

PANORAMA COIN FOLDER —
without labels and shields
Set of 3 — \$1.00

25% Discount in Dozen Set
lots.

F.O.B. Brooklyn

Althor Products

2301 Benson Ave.
Brooklyn 14, N.Y.

continued from page 15

now ready to be put into operation,
first in Texas, and next month
throughout the country.

"Originally the plan was to be
for RCDA members only, but at
our board meeting last month, we
decided to let outside dealers take
advantage of our plan. The RCDA
is incorporated under the laws of
the State of Texas as a non-profit-
making organization, and the of-
ficers felt that they would be per-
forming a public service by allow-
ing non-members to take advan-
tage of the low group life insurance
rates.

"I would like to state for the rec-
ord that the RCDA makes no
commission or other profit on the
insurance. The only function of
the RCDA in this matter is that it
acts as trustee of the group plan.
The reason for this is that in any
group plan the individual premi-
ums are not paid directly to the
insurance company, but collected
by a trustee, or administrator, and
remitted to the insurance com-
pany in one lump sum."

GREECE

We offer an unusual collection of
30 all different Greek obsolete
currency bills, and the 9 aluminum
and silver coins now in circulation
in Greece, in an unused condition
at only \$5 postpaid.

On the occasion of the 100th
Anniversary of the Greek Royal
Dynasty, GREECE has just issued
a commemorative Silver Dollar
depicting five Kings. We can
supply these in an unused condi-
tion postpaid at \$2 each.

CWO please. Personal checks, MO
or cash.

CONSTANTINOU

P.O. Box 34 Pyrgos, Greece
Members: American Hellenic Soc.,
American Topical Assn., etc.

Catalog Sale Aids Famine Relief

Spinks of London recently held
the first British exhibition of "Cu-
rious Currencies of the World."
The exhibition held at the Spink
galleries in King Street, St.
James's, covered curious curren-
cies of the world ranging over a
period of 5,000 years.

The exhibition included nearly
500 items, going back to one of the
earliest forms of currency, the Chi-
nese bronze knife and hoe money.
Another curious currency on dis-
play, which is still used in the ori-
ent today, was brick tea money.

One of the most valuable items
on exhibit was a gold currency bar
from Mexico. Dated 1746, this bar
represented one-fifth of a shipment
of gold from Mexico to Spain. One
fifth of each shipment was known
as the "King's Fifth," as it was al-
located to the king, this bar being
the fifth which the king received.
It is valued at more than \$4,200.

In size, the curious forms of cur-
rency on display ranged from the
minute eighth of an inch in dia-
meter gold bullet money of Siam,
to the large 5 pound "King Manilla,"
semi-circular shaped copper
bars. The Manillas were in current
use until after the last war.

Other curious currencies on dis-
play included Kissi pennies from
Liberia, Malayan tree money,
Whale tooth money from Fiji,
spear head money from West Afri-
ca, the Katanga Cross of Northern
Rhodesia, and encased postage
stamps and wooden nickels from
the United States.

To accompany this exhibition an
illustrated descriptive catalog was
issued. This neatly prepared 24
page catalog sold for 2s 6d (35¢)
plus postage, with proceeds being
given in aid of The Oxford Com-
mittee for Famine Relief.

Musser Researches Japan Invasion Money

The latest piece of work by
Dwight L. Musser, Florida paper
money dealer, is a 10-page re-

search report on Japanese Invasion Paper Money.

This new report, says Musser, is the most accurate study ever made of the subject. In addition to a listing of the notes by country, Musser has made several pages of comments concerning their design, manufacture and intended usage.

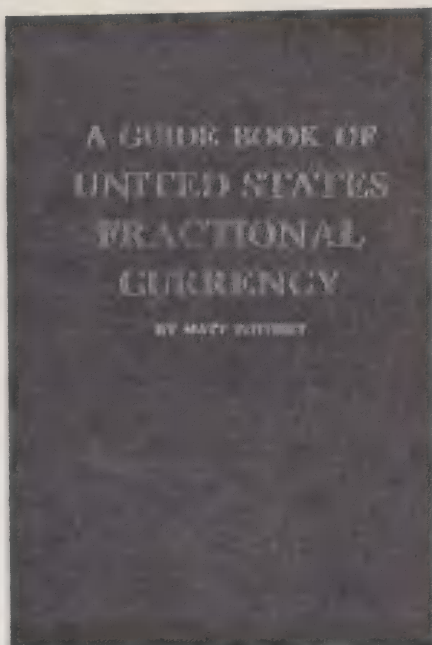
The paper is available from Musser for 50¢ a copy.

Whitman Publishes Fractional Cur. Book

The newest book in the Whitman numismatic reference series fills a gap that has long been neglected by all publishers.

"A Guide Book of U.S. Fractional Currency" by Matt H. Rothert covers the entire series of fractional paper money in one compact, easy to understand volume.

The most useful part of the book is the catalog section which lists every type and major variety in the fractional currency series.



These notes were issued from 1862 to 1876 and form an unique part of our American currency.

More than 138 separate items are listed and priced. The values range from "very good" to "new" condition.

The book will be of value to collectors since this series has shown a revival in interest recently and there is no other low-priced book on the market describing these notes in detail or giving values.

Hirschhorn Expands

To meet the demands by retail stores in Eastern Canada, Don Hirschhorn, North America's fastest growing wholesale distributor of numismatic and philatelic supplies, announces the formation of a new company — Don Hirschhorn Ltd., at 4512 Papineau Avenue, Montreal, in association with Mr. Irving Bernstein.

Mr. Bernstein brings to this organization a wealth of experience in Canadian stamp and coin merchandising. A resident of Montreal, Irv has had over 20 years experience both as a collector or dealer.

Widely known and respected in stamp and coin circles, Irv is a member of the Canadian Numismatic Association, the Royal Philate-

(more on next page)

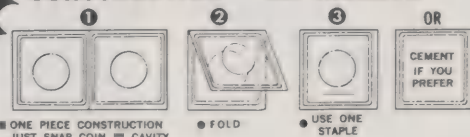


Something **NEW** has been added!

LUKE'S "EZE-DO" Plastic Holders

ALL PLASTIC • INERT • ONE PIECE CONSTRUCTION • NO INSERTS

ANOTHER FIRST!



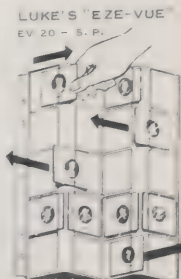
- 100 HOLDERS
- 100 LABELS
- 1.20 doz. extra
- COIN BOX DEALER PRICE \$1.40 Box

THESE HOLDERS FIT ALL OUR PAGES AND WALLETS PERFECTLY
QUALITY AND PRICE in ONE PACKAGE!

One piece construction. All plastic (no inserts)-Inert- Just snap coin in cavity-(It pressure fits). Fold down and put one staple about 1/8" under coin. That's all. Or you can seal coin in with cement and brush applicator if you prefer. Each coin fits cavity perfectly. Crystal clear viewing from all angles-including edges. Will fit all our pages and wallets. 6 sizes to choose from 1¢ thru \$1.00 sizes.



6 SIZES: CENTS thru DOLLARS



Having trouble with vinyl pages?

Here's your answer. Not the cheapest but the best. Quality always is cheaper. Insert or remove holder in seconds.

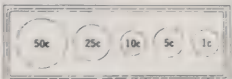
LONG WEARING — CRYSTAL CLEAR

EV 20 S.P., each
EV20 each
EV3C For Large Currency,
EV4C For Modern Currency,
EV4P For Proof Sets, each
All above \$20.00 HD

LUKE'S "EZE-DO" HOLDERS FOR MINT SETS

25% heavier weight than regular sizes. Each coin fits crystal-clear cavity perfectly! One-piece construction, all plastic. Just snap coins in, apply 3 or 4 spots of cement, close and your coins are held perfectly! Furnished with pressure labels, 10¢ each = 12 for \$1.00. Cement with brush applicator, 15¢ extra. . . . or staple if you prefer.

\$6.00
per hundred



RCDA-ANA

LUKE COIN SUPPLY CO.
501 N. SYLVANIA — FORT WORTH, TEXAS

TNA-CSNS

ORDER FROM YOUR JOBBER
IF NOT AVAILABLE — ORDER FROM US

lic Society of Canada and the American Stamp Dealers Association.

Although the firm is brand new, Mr. Bernstein reports that initial response was far greater than anticipated and additional warehouse facilities are expected to be in operation shortly to meet the demands of dealers outside Montreal.

Plastic Coin Holders

Available from McMasters

Especially designed to hold 38MM, 40MM and 42MM crowns and the U.S. dollar, new plastic holders from McMasters offer two side see-thru classification, make beautiful displays and fit standard cases and racks.

Molded of virgin plastic, each holder has a crystal clear center section with surrounding area frosted to outline and focus the coin. Edges are raised and frosted to minimize scratching and to make them skid-proof when stacked.

The halves of the holders snap snugly together with finger pres-



sure forming a tight seal which holds even if accidentally dropped. Overall size is 2" square by 1/4" thick. They are supplied in full telescoping boxes for permanent storage. Each box contains 20 crown holders with self adhesive identification labels.

The ultimate in protection plus perfect viewing is offered with the new U.S. proof set plastic holders from McMasters.

Coins are fully encased in virgin plastic with no plasticizer to migrate or cause discoloration. The



coin sections are crystal clear to show every detail and all edges are raised and frosted.

Gold embossed identification appears at the top of each holder. Dimensions are 6" x 2" x 1/4" thick. They are packed in fully telescoping boxes with capacity for 10 sets.

Manufactured by McMasters, P.O. Box 304, Evansville, Indiana 47704.

Savoy Adds Shore To Product Line

The Savoy Coin Company, Springfield, Mass., wishes to announce it will be a distributor for Shore Line Stamp Company's new coin folder, effective December 1st.

The new coin folder will retail for 35 cents, and is available in (more on page 20)

Gifts and Counter Sales



Retail Tie Clasp, 50¢ each; Retail Cuff Links, 95¢ per pair.

Dealers net tie clasps \$3.60 per dozen; dealers net cuff links \$3.42 per 1/2 dozen.

Lighters retail \$1.95 each; Dealers net \$14.04 per dozen.

A brand new shiny cent permanently bonded to these handsome sure-fire lighters makes for a HOT item.

Our Printing Will Never Wear, Fade or Rub Off!



BOAT SPECIALTIES

4043 St. Clair Ave. Cleveland 3, Ohio

Dept. CO-10



FIRST ANNUAL NATIONAL RCDA CONVENTION, June 4-7, 1964, in RENO, NEVADA — Come one — Come All — Everybody Welcome!

BOURSE TABLES LIMITED to 125 tables, and the same are being reserved rapidly; Tables are \$80.00 each, and should be reserved now, as tomorrow may be too late. Send your remittance to Mr. Merle Crandall, Bourse Chairman, P. O. Box 572, Stateline, Calif.

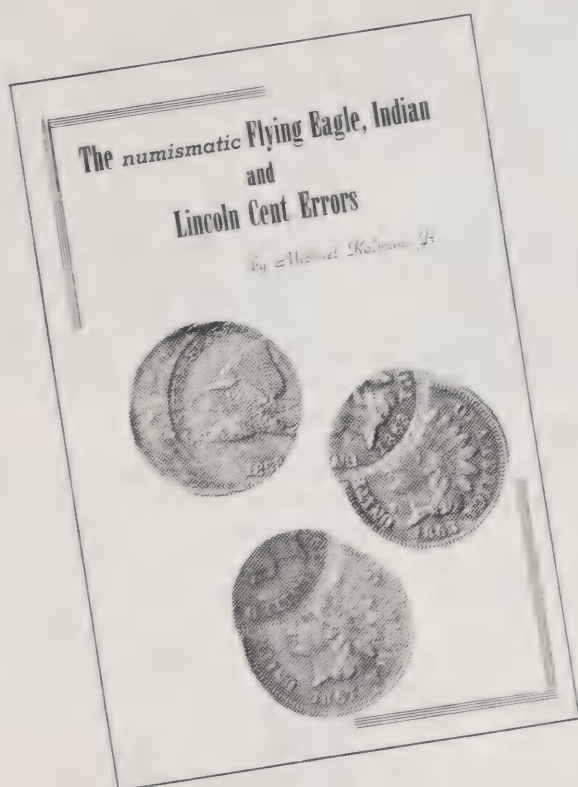
Mr. Don A. Denny is General Chairman, Box 5296, Reno, Nevada. The Northern Nevada Numismatic Association is our host, and holding this joint convention with RCDA.

There's lots of fun in Reno — NO DIVORCES PLEASE! Let's just work first, and then play — OK?

RETAIL COIN DEALERS ASSN., INC.

by: Wilson F. Walters, Executive Secretary
Box 536, Denison, Texas

IT'S HERE



**The Numismatic Public
Has Long Been Waiting
For The Only Book
Of Its Kind!**

FEDERAL BRAND ENTERPRISES, INC.,

announces the release of

**THE numismatic FLYING EAGLE, INDIAN and
LINCOLN CENT ERRORS by Michael Kolman, Jr.**

- Over 60 pages of text and 8 pages of plates on only this phase of mint error research.
- Only factual research offered the public in this volume.
- Erroneous Publicity Statements eliminated.
- Over 20 Years of "know-how", research and hard work.
- Now we give you the Flying Eagle and Indian Cents combined with the revised Lincoln Cent Data.
- Price Only \$2.50, plus 25c postage and handling.

The following dealers are jobbers for the Numismatic Flying Eagle, Indian and Lincoln Cent Errors: Wilson E. Pollard, Illinois, Indiana, Kentucky, West Virginia; Earl Schill, Michigan; Bebee's North Dakota, South Dakota, Nebraska, Kansas, Oklahoma; King and Queen Coin Co., California; Nelson A. Lowe & Associates, Washington, Oregon and Idaho. Territories for qualified jobbers are still open for discussion.

Dealers write for fair trade discount prices

**Don't miss ordering your copy of this
important work for your library.**

Federal BRAND ENTERPRISES
4263 PEARL ROAD
CLEVELAND 9, OHIO
TELEPHONE 749 0900-1-2-3-4 AREA CODE 216



a large assortment. A total of 48 U.S. folders and 20 more folders for Canadian Coins will be out shortly.

The folders are made of sturdy, durable material, made entirely by an electronic heat sealing process, eliminating all glue. Polyethylene coating is used on the cover stock to help eliminate tarnishing of coins.



Descriptions and catalog numbers are printed on the back bone to make identification easier when stored in an upright position.

Savoy Coin is also a distributor for Tomken Tubes, Crest Albums, Hamelin-Harvard Products, Capital Plastics and other products.



Happy Birthday Ike

President Eisenhower's two brothers, Milton and Earl, and his son John recently joined 500 other guests at a stag dinner in

Hershey, Pennsylvania to observe Ike's 73rd birthday.

One of the highlights of the evening was when Dr. Milton presented his famous brother with a bronze Galvano which was produced from the original models of

Easy
pop-out
holes
for 2-3
or 5
ring
binders

Slip Ease Coin Page

Top entrance for 2x2

Check These Features

Finger cut-away on REVERSE side of page. Easy to push 2x2 upward with finger tip pressure. Keeps coin holder from getting soiled.

• QUALITY

12 gauge vinyl polished to glass clarity. Tough material that will withstand rugged use without splitting at seams.

■ 20 POCKETS

Large enough to accommodate thick 2x2 & firm enough to hold small or thinner sizes.

SLIP EASE DEALER PRICE \$20.00 PER HUNDRED. Plain Page (Without Slip Feature) \$19.00 Per Hundred.

Now Available

EASY—MADE do-it-yourself 2 x 2, 100 in 9" black box. All white or 6 assorted colors. Sizes for 1c, 5c, 10c, 25c, 50c or \$1. Dealer lot of 50 boxes (5,000 pieces) for only \$35.00 p'st paid.

Tough heavy duty.
12 mill vinyl. Glass clear.

PIONEER PRODUCTS

P. E. Stockton

Phone 252-2870 ANA 24085

1036 Liberty Rd. Lexington, Ky. Rates apply to U.S.A. & Canada

"COINWRAP"

The PATENTED "COINWRAP" will count, stack and wrap rolls of PENNIES, NICKELS, and DIMES, faster, easier and efficiently. Ends fumbling, fussing and spilling as with the old fashion hand method of counting and wrapping small change. Used in STORES, BANKS, CHURCHES, COIN COLLECTORS, VENDING and CARNIVAL OPERATORS, NEWSBOYS, PIGGY BANK OWNERS, Etc. In fact every one who has the tedious chore of counting and wrapping small change.

Retail \$1.00 Each



ALL-COIN

Counts, stacks and wraps rolls of PENNIES, NICKELS, DIMES, QUARTERS and HALVES, faster, easier, and efficiently. 100% accurate. You'll have the easiest counting and wrapping ever. One side is for PENNIES, NICKELS, DIMES and QUARTERS, the other side for HALVES. Gold graduated lines show you when to stop.

Retail \$1.00 Each

DEALER'S & DISTRIBUTORS PRICES FOR COIN WRAP & ALL COIN

DOZEN 45% off	\$ 6.60
GROSS 60% off	57.60
1,000 70% off	300.00
5,000 75% off	1,250.00
10,000 80% off	2,000.00

CRYSTAL COIN SHOP

917 Main St.

Wakefield, Mass.

the recently issued Eisenhower Presidential Art medal.

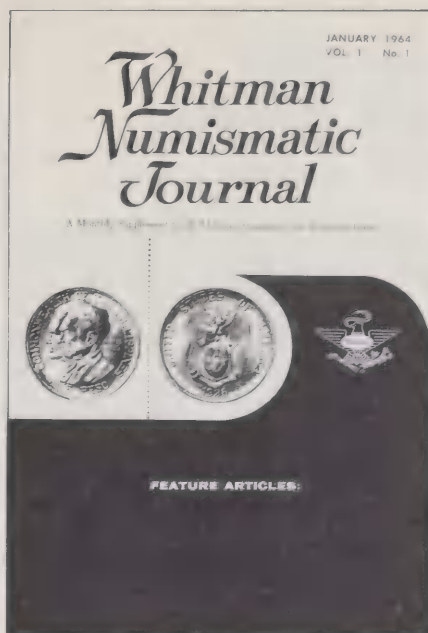
Each of the guests received an Eisenhower Presidential Art medal as a memento of the occasion. Presidential Art Medals, Inc. of Englewood, Ohio recently issued this new medal as a part of their popular series of medals commemorating all of the presidents.

Whitman Lays Plans For Monthly Magazine

Whitman has announced publication of a monthly magazine for coin collectors.

The "Whitman Numismatic Journal" will be sold by subscription and will include supplemental information for all of the Whitman coin publications.

It is specifically designed to keep GUIDE BOOK readers up to date on current coin values, and CATALOG OF MODERN WORLD COINS readers regularly informed on new issues with Catalog numbers.



The size of the "Journal" is 5 by 7½ inches, designed to fit in any standard Whitman coin reference book.

The "Journal" will start at 64 pages, a few of which will be devoted to advertising.

Just For Fun

A woman was being congratulated by a friend after both her son and her daughter were married within a month of each other.

"What kind of boy did your daughter marry?" asked the neighbor.

"Oh, he's wonderful", gushed the mother. "He makes her sleep late, wants her to go to the beauty parlor every day, won't let her cook — and insists upon taking her out to dinner every night."

"That's nice," said the neighbor, "and your son? What kind of a girl did he marry?"

The mother sighed. "Oh, I'm not too happy there. She's lazy, sleeps late every morning, spends all her time at the beauty parlor, won't cook, and makes them take all their meals out."

* * *

Young lady driver, presenting parking ticket at the police station: "Did one of your men lose this? I found it on my windshield."

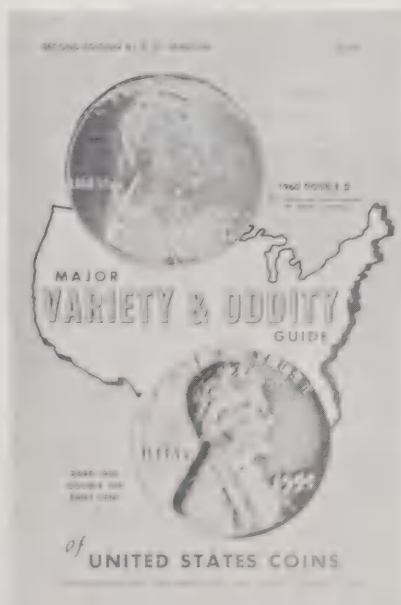
!!! Can You Identify a Genuine 1856 Flying Eagle Cent?!!

!!! Or a Worn, No-Date 1916 Standing Liberty Quarter?!!

The Major Variety Oddity Guide of U.S. Coins, now in its second printing, lists this and many other items.

The first printing sold 40,000 copies. If you haven't gotten your copy yet, don't miss out on the following features.

- 100 glossy pages full of photos and 2,500 listings.
- Attractive 4-color cover, averaging over 500 detailed photos.
- Exclusive new varieties and listings, 1793 to 1963.
- Values, mint reports and other helpful information.



Dealer Inquiries Invited.

● Over 100 panel contributors, including some of the country's leading experts.

● Gauge charts of off-center, clip and rotated dies.

● Plus many other features important to the hobby.

This book is a real winner. Thousands of satisfied customers point the way to greater sales and profits for you.

Ampere Coin Shop

231 N. 18th St.
East Orange, N. J.

Pennsylvania Coin Dealers Report an Active Demand

by Ralph H. Butz

Coin dealers in The Allentown and Bethlehem area of Pennsylvania report increasing activity, with an accompanying increase in prices, which are believed to be due to accumulation of coins for investment rather than for collections.

"Coin collectors have been the lifeblood of this business over the years," explained John Matey, Matey's Coin Shop, Bethlehem, Pa., "but the rapidly increasing prices tend to discourage the younger folks who would like to start collections. The man who buys up coins to hold them for appreciation in value is in the market now and some day he will unload to take his profit. In fact, some people in this area are out of the stock market at present and are investing in coins instead."

Mr. Matey reports that he attends auctions and makes some purchases there to fill in his stock, but that most of his coins are obtained from people who bring them to his shop. He finds that some people with small collections bring in their entire collections and are satisfied to dispose of them at current values.

"We don't get much chance to buy large collections," he reported. "If a large collection, upward from ten thousand dollars is reported for sale, this information usually reaches the coin buyers at Macy's or Gimbel's in New York, and they rush in and pay a larger price than the small local dealer could afford to pay. Our trade is mostly with buyers who want the lower priced items, and we seldom have customers who ask for items over a hundred dollars."

Another Bethlehem dealer, Mike Gerlach, concentrates on mail order business, developing most of his business through advertising in



Mike Gerlach

coin collector's magazines. He doesn't carry a large assortment of coins in stock, concentrating his offering on items in the lower price range. He also reports increasing activity as evidenced by the grow-

ing volume of mail in response to his advertising.

Gerlach keeps in contact with collectors who scout the area for coins and resell them to him at a nominal profit. These scouts also pass on the information when they find that a collection is for sale so that Gerlach has the first chance of making contact with the seller.

Vernon Oswald, Ossie's Coin Shop, Allentown, runs a small four-line reader on the front page of the local newspaper, offering to buy and sell coins. These readers attract attention, bring in both buyers and sellers.

"We have people coming in all day," he said, "and we are able to buy some desirable items as a result of our advertising. When we can buy them direct from the owner it is usually possible to obtain them at a price so that we can resell at a fair profit. I attend coin auctions once in a while, but seldom buy anything because the auction method has certain disadvantages. For instance, when an item is put up for sale it is usually with the announcement that the auctioneer holds a mail bid in a certain amount for that item. These mail bids usually are higher than the

Mr. & Mrs. Vernon Oswald



dealer can pay and make a profit.

"The five per cent sales tax in this State," he continued, "doesn't do much good for the dealer. To circumvent this added cost, more selling and trading is now being done at the club meetings. There are others who buy coins out of State to avoid the sales tax."

Oswald was in agreement with other dealers that the local man seldom gets an opportunity to bid on large collections that are up for sale by estates. Some years ago local dealers purchased many of these large collections, but today the seller usually calls in the buyers from New York or disposes of the collection at auction.

Howard Endy, Allentown, has been promoting coin auctions in this area for many years, reports that auctions are drawing larger crowds each year because the buyer believes that competitive bidding gives him a better chance to acquire coins at a fair price.

Endy prepares a mimeographed list of coins to be offered at auction on a certain date. The list is mailed to several hundred buyers at previous auctions. These buyers are encouraged to submit bids by mail if they are not able to attend in person. When the items are put up for sale the mail bids are announced and if there is no higher bid the mail bidder is notified.

Schaffer's Book Store, Allentown, has one of the oldest coin departments in the area. The manager opined that coin values have increased too rapidly in recent years.

"A slow, steady appreciation is desirable and is what the average collector is satisfied with. I have items here that sold for fifty cents a few years ago, and the price now is three dollars and more. Furthermore, the dealer is not making the same percentage of profit that he made at the old price. In my opinion this is a forced increase, not due to buying by collectors, but because volume buyers are entering the market for speculative purposes. If this sort of thing continues we may have the kind of ups and downs that we associated only with the stock market."

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Choose from assorted DYMO TAPE COLORS

YOU MAKE PROFESSIONAL, SELF-STICKING PLASTIC
RAISED-LETTER LABELS
RIGHT ON-THE-SPOT...TAKES JUST SECONDS

- **dial letters**
As easy as a telephone.
Letters, numbers, symbols.

- **emboss**
Just a firm squeeze of
the handle. That's all.

- **finish**
Pull trigger to cut off,
pull down tab and apply.

1001
USES

DYMO LABELMAKER



A Practical Tool
Hundreds of Uses

Label coin albums,
stamp albums, etc., etc.
Simple and inexpensive.
Full discount to dealers.
Inquire on your letterhead.

COIN CARE CORPORATION

"Dept. 8," 1627 W. Anaheim St.

Long Beach, Calif. 90813

PRESERVE — BEAUTIFY — ENHANCE THE VALUE OF
YOUR COINS WITH ...



Our own product, unequalled for cleaning coins, particularly useful on coins of copper or nickel. Easy to use, rapid and economical. In stores a 4-oz. bottle is \$1.00. By mail the 4-oz. bottle is \$1.00 postpaid in the U.S. or Canada.



Our new product. Use it to restore the color of age to coins which have been cleaned. Introduced in 1962 and 15,000 bottles sold in four months. In stores the 4-oz. bottle is \$1.00. The same bottle will be sent by mail for \$1.00, postpaid in U.S. or Canada.

"CARE"

Recommended for conditioning and preserving coins. Improves appearance and protects against corrosion. The 2-oz. bottle will treat thousands of coins. In stores, \$1.35 or by mail, postpaid in the U.S. or Canada, \$1.50.

"V. M. CLOTH"

For "high-lighting" and improving appearances of badly worn coins. Valuable accessory when used according to directions. Price: 50c. postpaid in the U.S. or Canada.

"JEWELUSTER"

We have ourselves used and recommended this dip for more than 12 years; principally for removing tarnish from proof and uncirculated silver coins (Commemorative halves, etc.). 5-oz. plastic jar is \$1.00 in stores, or \$1.25 postpaid in U.S. or Canada.

DEALERS' INTRODUCTORY OFFER: Get six bottles of "CCC" (4-oz.), "CCD," or "JEWELUSTER" for \$4.00 postpaid, or six "CARE" for \$5.40 postpaid. Order six each of the four accessories for \$17.40 postpaid and receive six V. M. cloths free.

COIN CARE CORPORATION

"Dept. 8," 1627 W. Anaheim St.

Long Beach, Calif. 90813

Cahen Coins

Specializes in Canadian

In a recent letter, Stephen A. Cahen, owner of Cahen Coins, 5174 N.E. 3rd Court, Suite #1, Miami 37, Florida, informed us that he will specialize in BU Canadian Cent Rolls.

He says, "Since the quantity of BU Canadian Cent Rolls is very small in many years, a specialist is required in this market to make available BU Cent Rolls of any year when the dealer needs them."

Dealers can contact Cahen concerning selling their BU Rolls by phone. Call collect at night — Area Code 305, 7516023 — Cahen says, for immediate sale.

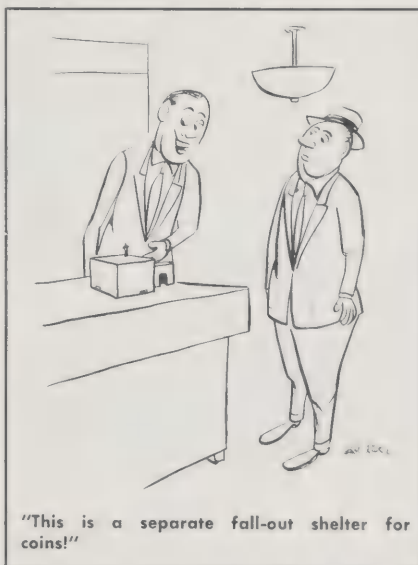
Connecticut Collector Lists Phone Tokens

Paul Targonsky, 46 Norwood St., Meriden, Conn., informs us he is about to begin the compilation

of a check list of all known telephone tokens.

Undertaken at the suggestion of Max Schwartz of New York, the list will attempt to cover not only U.S. tokens, but Canadian and eventually those of the entire world.

Targonsky is asking the aid of all numismatists in this work. He



says, "At the present I have only a faint idea of the scope of the work involved, but I am willing to tackle it if I can get the help of fellow collectors."

"If they would send me rubbings of tokens or, if possible, send the actual tokens, I will take great care of them and will return all tokens by insured mail. Also any facts pertaining to the use of or history of telephone tokens are most welcomed."

This is an ambitious project which could use the assistance of all interested numismatists.

Regency's Popes Medals And Price Lists



Confederate Supplier to the World

Quantity	Description	Retail	Your Cost
100	Genuine 1864 Confederate States \$10 Bills	\$150.00	\$ 75.00
100	Southern Broken Bank Notes Over 100 Years Old	100.00	55.00
10	Different Genuine Authentic Confederate States War Bonds	180.00	95.00
10	Sets Genuine Choice Mint Christmas Seals—1932 to 1962 (30 seals)	9.00	4.50
20	Different Genuine Beautiful Uncut Sheets of Currency—4 notes each	250.00	100.00

The Only Standard for Confederate
CRISWELL CURRENCY SERIES, VOL. I
"Confederate and Southern States Bonds"
(with beautiful colored plates—300 pages) 10.00 6.00

CRISWELL'S

401-405 Corey Avenue

St. Petersburg Beach, Florida 33706

Connecticut Treasury Certificates

No. 1994
Treasury Office, July 29, 1990

I CERTIFY That Christopher deFigueroa, Esq. has lodged in this Office the following Notes, viz.

Army Notes due June 1, 1783, amounting to	
1 Ditto - - - 1786, - - -	23 18 10
2 Ditto - - - 1787, - - -	26 19 1
1 Ditto - - - 1788, - - -	103 0 0
Ditto - - - 1789, - - -	
Notes issued February 1781, - - -	205 1 7
Ditto per Act of May 1781, - - -	
Ditto per Ditto, payable to the Bearer, - - -	
Ditto per Act of May 1783, &c. - - -	443 3 2
Amounting to £	804 2 10

For which I have issued 4 Notes for - 765 18 0
Leaving the Sum of - 100 4 10
£804 2 10

For which he is entitled to receive Certificates in pursuance of an Act of the General Assembly passed in May 1784.

Christopher deFigueroa Treasurer.

(as illustrated)

Actual Size 6" by 7" — Crisp Unc. — 1 Fold

Another 1790 item from the Hoard. In all I have a little over one hundred pieces. Each is made out to a different person in a different amount.

Wholesale Price: 10 pieces \$22.50

ABRAHAM SLOPAK

Box 187

Colchester, Conn.

Regency Coin and Stamp Co. of Winnipeg announce the release of their Six Popes of the Twentieth Century medal series.



This is a complete set of six one-inch-diameter silver medals of six different popes of the 20th Century (including Pope Paul VI) mounted in a specially designed blue plastic case.

The reverse of each medal depicts in careful detail the coat of arms of each Pope.

The medal set retails for \$3.75.

Regency also announces the release of their latest price lists. The rapidly changing market in Cana-

dian coins, foreign gold, crowns and general foreign coins has necessitated some changes.

The lists are "Canada Coin List," #14A for November 1963 with 17 pages of coins and prices. The "Foreign Gold Coin List," #G2 for November 1963 contains nine pages and more than 300 different denominations of foreign gold.



"Crowns of the World," #CrW2 for October 1963 contains three pages and the "Foreign Set" list #7 for November 1963 is a four-pager.

Frank Spadone Writes Column

Frank Spadone, mint error dealer and author of "Major Variety & Oddity Guide," has recently begun a weekly column in the "Newark Star Ledger's" Sunday editions.

Writing on subjects covering the field of collecting and dealing, Spadone's columns will reach an estimated 4,000,000 prospective readers in New Jersey and the surrounding area.

The only known coin column of any publication in the State, Spadone's writing should attract a large following of collectors in New Jersey.

Advertising rates for ads appearing on the same page with Spadone's material can be obtained from the newspaper.

New LUCO Market Tested Products From Detroit

Anti-Tarnish Tablets

Prevents Coins From Tarnishing in Showcases, Vaults, Holders, etc.

Half Tube — 5 Tablets Retail 1.00

Full Tube — 11 Tablets Retail 1.75



Introductory Dealer Offer
One Each of Following, \$2.95
\$3.35 in Canada — Remit with order

4 oz. Silver Cleaner	\$1.00
6 oz. Steel Cent Cleaner	1.00
2 oz. Coin Preservative	1.35
4 oz. Copper Cleaner	1.00
4 oz. Nickel Cleaner	1.00

Dealer and Jobber Inquiries Solicited

Tom Jones

10812 W. Warren

Dearborn, Michigan

Area 313 — 582-5366

DYMO LABEL MAKER



Dymo M-4 Labelmaker

Plastic, \$9.95, Dealer net \$5.97. Vinyl tape 1/4"X12', \$1.00, Dealer net 60¢.

Dymo M-4 Kit.

1 Dymo M-4 Labelmaker, 9 rolls 12' tape, carrying case, \$18.95, Dealers net \$11.37.

Dymo M54 Tapewriter

Aluminum alloy, enamel finish, \$14.95. Dealer net \$8.97. 3/8" vinyl tape \$1.25, dealer net 75¢.

Dymo M54 Tool'N'Tape Kit.

1 Dymo M-54 Tapewriter, 8 rolls assorted colors tape, plastic tape applicator, carrying case \$24.95, dealer net \$15.97.

Dymo M-55 Tapewriter

Aluminum, chrome plated, \$29.95. Dealer net \$17.97 / 3/8" vinyl tape \$1.25, dealer net 75¢.

Dymo M-55 Executive Tool'N'Tape Kit.

1 Dymo M-55 Tapewriter, 1 interchangeable vertical wheel 9 extra rolls 3/8" tape, plastic tape applicator, executive carrying case, \$49.95, Dealer net \$29.97.

Complete line in stock, including all tapes in solid and striped colors. U.S. only. All items fully warranted.

THE NEW **TT**

COIN CASE SERIES

for *HOUSING*
COMPLETE SETS
PROTECTION UNLIMITED!

OUTSTANDING FEATURES

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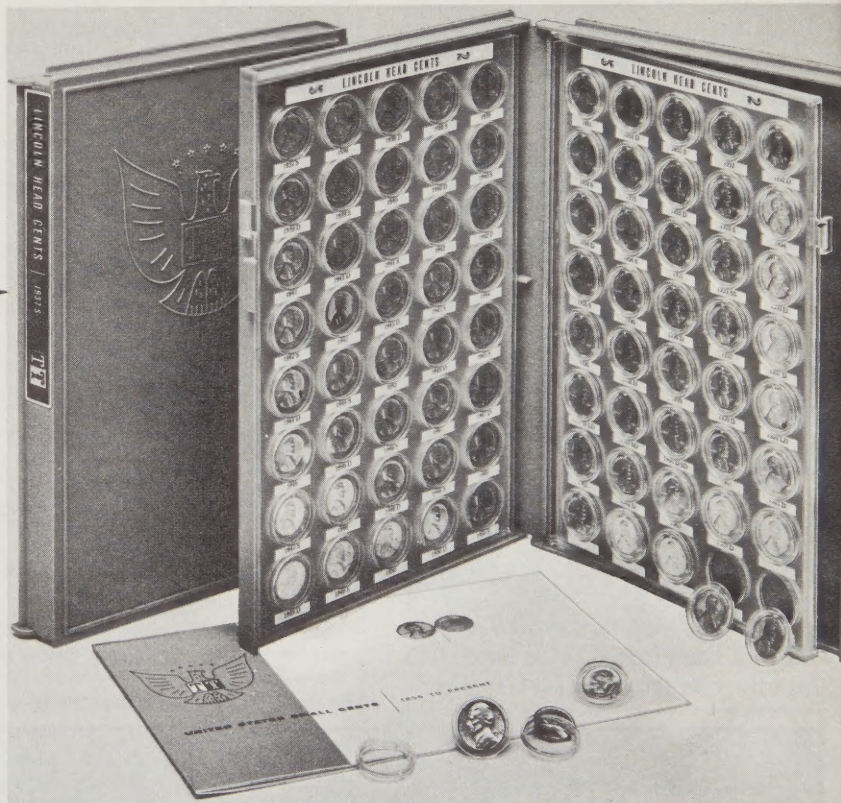
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	3c, SHIELD, LIBERTY NICKEL 1865-1912S	80	Stock	
	BUFFALO NICKELS 1913-1938S	80	Stock	
	JEFFERSON NICKELS 1938 to Date	80	Stock	
	LIBERTY HEAD DIMES 1892-1916S	80	Stock	
	MERCURY DIMES 1916-1945	80	Stock	
	ROOSEVELT DIMES 1946 to Date	80	Stock	
	CENTS-NICKELS-DIMES Miscellaneous	80	Stock	
	U.S. PROOF SETS General	60	Stock	
	U.S. MINT SETS General	60	Stock	
	LIBERTY STANDING QUARTERS 1916-1930S	48	Jan.	
	WASHINGTON QUARTERS 1932-1949D	48	Jan.	
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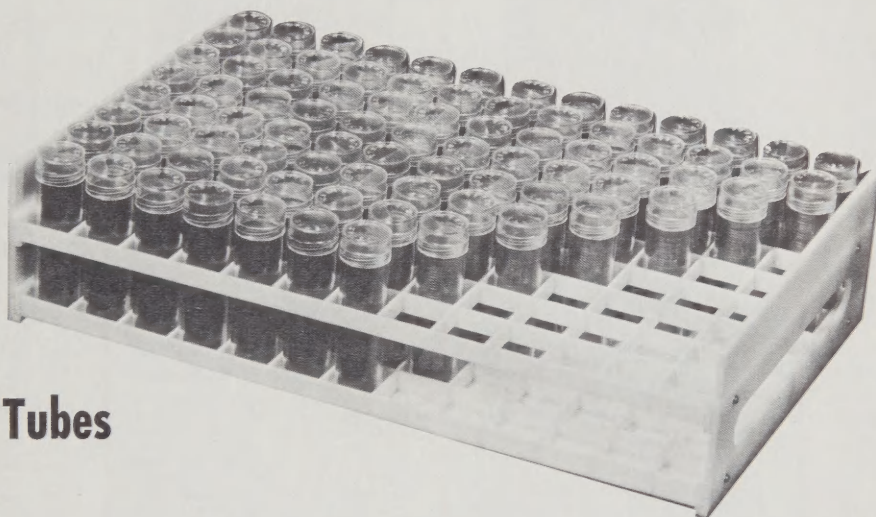
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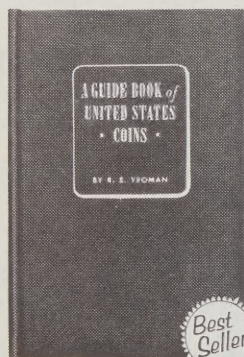
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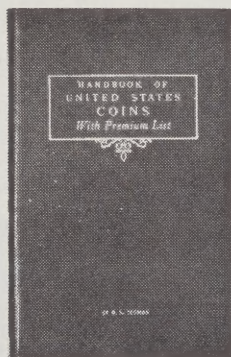


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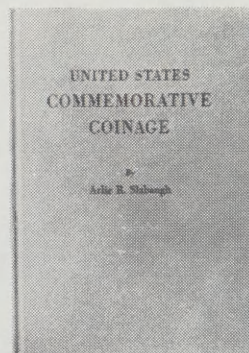


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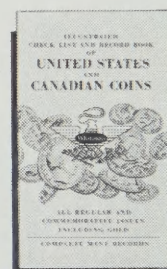


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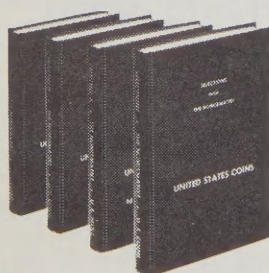
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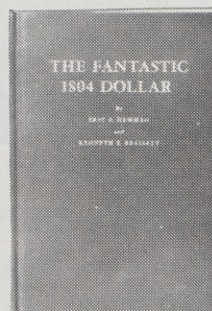
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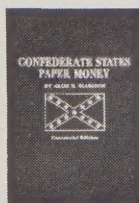
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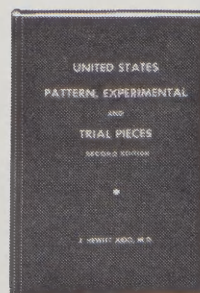
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